MINUTES OF THE

BOARD OF PARK COMMISSIONERS

OF THE

CLEVELAND METROPOLITAN PARK DISTRICT

JUNE 18, 2020

The Board of Park Commissioners met on this date, Thursday, June 18, 2020, 8:00 a.m., via videoconference pursuant to HB 197.

The roll call showed President Bruce G. Rinker, Vice President Debra K. Berry, and Vice President Dan T. Moore to be present. It was determined there was a quorum. Chief Executive Officer, Brian M. Zimmerman, Chief Financial Officer, William Chorba, and Chief Legal and Ethics Officer, Rosalina M. Fini, were also in attendance.

APPROVAL OF MINUTES.

No. 20-06-086: It was moved by Vice President Moore, seconded by Vice President Berry and carried, to approve the minutes from the Regular Meeting of May 20, 2020, which were previously submitted to the members of the Board, and by them read.

Vote on the motion was as follows:

Ayes: Ms. Berry, Messrs. Moore and Rinker. Nays: None.

FINANCIAL REPORT.

Chief Financial Officer, William Chorba, presented a Comparative Summary of Revenues & Expenditures 2020 vs. 2019 Year-To-Date, for the Month Ended May 31, Schedule of Accounts Receivable, Encumbrances and Investments Placed, as found on pages <u>91636</u> to <u>91643</u> and they were filed for audit.

ACTION ITEMS.

(a) 2020 Budget Adjustment No. 5 (Originating Sources: William Chorba, Chief Financial Officer/Brian M. Zimmerman, Chief Executive Officer)

The following amendments are requested for Board approval:

CLEVELAND METROPARKS

Appropriation Summary - 2020

			Original Budge	t						
						Total Prior	Proposed			
Object		Baseline	Carry Over			Budget	Amendment #5			
Code	Object Description	Budget	Encumbrances		Total	Amendments	6/18/2020		Total	
			OPERA	TING	3					
51	Salaries	\$ 56,164,224		\$	56,164,224	\$ 68,333		1	\$ 56,160,290	
52 53	Employee Fringe Benefits Contractual Services	18,489,702 14,615,911	43,861		18,533,563	36,244 496,767	102,267 B (30,000) C		18,672,074	
53 54	Office Operations	24,071,314	1,163,297 2,192,891		15,779,208 26,264,205	3,012,599	. , ,		16,245,975 29,291,804	
54	Operating Subtotal	113,341,151	3,400,049		116,741,200	3,613,943		+	120,370,143	
	operating subtotal	110,0 11,101	3,100,013		110), 11)200	0,010,010	10,000		120,070,110	
	·	•				•				
	Ι		CAPIT	AL			I	-		
571	Capital Labor	900,000	-		900,000	-	-		900,000	
572	Capital Construction Expenses	26,205,084	10,954,935		37,160,019	4,842,592	232,566 E		42,235,177	
574	Capital Equipment	2,766,476	681,816		3,448,292	458,908	-		3,907,200	
575	Zoo Animals	75,000	5,265		80,265	-	-		80,265	
576	Land	2,032,525	12,406		2,044,931	107,690	1,261,517 F		3,414,138	
	Capital Subtotal	31,979,085	11,654,422		43,633,507	5,409,190	1,494,083		50,536,780	
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	Grand totals	\$ 145,320,236	\$ 15,054,471	\$	160,374,707	\$ 9,023,133	\$ 1,509,083		\$ 170,906,923	

An explanation of the adjustments, by category, can be found on pages 91644 to 91645. The net effect of all adjustments is an increase of \$1,509,083, all of which is provided for by increased revenue, donations, grants, or other restricted funds.

No. 20-06-087: It was moved by Vice President Moore, seconded by Vice President Berry and carried, to approve the 2020 Budget Adjustment No. 5 for a total increase of \$1,509,083 as delineated on pages **91644** to **91645**.

Vote on the motion was as follows:

(b) Proposed 2021 Alternative Tax Budget

(Originating Source: William Chorba, Chief Financial Officer)

The Board of Park Commissioners is required to adopt an annual tax budget for the forthcoming fiscal year by July 15 of the current year. The proposed tax budget for 2021 is recommended for approval, a public hearing of the same having been conducted by Chief Financial Officer, Bill Chorba, on June 17, 2020.

CLEVELAND METROPARKS PROPOSED 2021 TAX BUDGET

SUMMARY SCHEDULE

	Budgeted 2020 Appropriations			Proposed <u>2021 Appropria</u>	
BEGINNING CASH BALANCE	\$	14,075,547	(A)	\$	1,476,319
Receipts:		70 704 007			77 000 400
Property Tax/Payments in Lieu of Taxes		76,734,287			77,693,466
Local Government, Donations, Gifts & Grants		18,263,648			745,000
Investment Income		200,000			250,000
Charges for Services		16,499,024			31,109,004
Damages & Fines		88,240			88,000
Self-funded Health Insurance/Workers' Comp		9,685,809	-		10,170,099
Total Receipts		121,471,008	-		120,055,569
Expenditures: <u>Operating:</u> Salaries & Fringes Contractual Services		67,041,180 5,357,022			70,152,805 4,627,337
Operations		21,071,314			22,778,876
Self-funded Health Insurance/Workers' Comp Capital:		9,371,635			10,170,099
Equipment		2,766,476			2,300,000
Land		1,282,525			1,200,000
Construction Labor		900,000			1,000,000
Capital Construction Costs		26,205,084			8,000,000
Zoo Animal Acquisition Freight		75,000			75,000
Total Expenditures		134,070,236	-		120,304,117
ENDING CASH BALANCE	\$	1,476,319	-	\$	1,227,771

(A) \$29,130,018 net of \$15,054,471 of encumbrances carried over from 2019 into 2020.

No. 20-06-088:

It was moved by Vice President Moore, seconded by Vice President Berry and carried, to approve the proposed 2021 Tax Budget and instruct the Chief Financial Officer to transmit the same to the Cuyahoga County Budget Commission.

Vote on the motion was as follows:

(c) Zoo Event: Cleveland Metroparks Zoo

(Originating Sources: Kelly Manderfield, Chief Marketing Officer/Chris Kuhar, Zoo Executive Director/Sam Cario, Director of Special Events & Experiences/Tim Savona, Director of Zoo Guest Experience & Revenue)

Background

Cleveland Metroparks seeks to enter into a three-year agreement with Artistic Holiday Designs, LLC to execute a ticketed winter lighting event in an effort to continue engaging the community as well as to drive incremental attendance and cost recovery at the Zoo. The ticketed winter lighting event will be held for a minimum of 30 nights each year of the three-year term. Cleveland Metroparks introduced a winter lighting event in 2019 which attracted 102,000 guests to the Zoo.

Pursuant to an agreement with Cleveland Metroparks, Artistic Holiday Designs will be responsible for the design, fabrication, and installation of all event features and displays throughout the Zoo in locations approved by Cleveland Metroparks staff. Artistic Holiday Designs will also be responsible for all materials, décor, installation, labor, and equipment, including preparing electric cables needed for the power supply. A revenue split will apply to each year of the three-year term based on the number of tickets sold. Artistic Holiday Designs will receive 60% of the ticketing revenue after a deduction of credit card and ticketing fees for the first 150,000 guests that attend the event. Artistic Holiday Designs will receive 50% of the ticketing revenue after a deduction of credit card and ticketing fees if event attendance exceeds 150,000 guests.

No. 20-06-089:

It was moved by Vice President Moore, seconded by Vice President Berry and carried, to authorize the Chief Executive Officer to enter into a threeyear agreement and execute any other documents as may be required with Artistic Holiday Designs, LLC for a winter lighting event at the Zoo pursuant to the revenue share arrangement as described above. This agreement will be entered into a form approved by Cleveland Metroparks Chief Legal and Ethics Officer.

Vote on the motion was as follows:

(d) Authorization for Cleveland Metroparks Police Department to Enter into Intergovernmental Cooperative/Mutual Aid Agreements

(Originating Sources: Katherine Dolan, Chief of Police/Kenneth Schabitzer, Lieutenant/Rosalina M. Fini, Chief Legal & Ethics Officer)

Background

The Village of Moreland Hills, the City of Solon and Cleveland Metroparks share mutual concerns to provide a safe and secure environment throughout the cities and the Park District. Ohio Revised Code §1545.131 provides authority for a park district to enter into agreements with municipal corporations to assist with police protection. The interagency agreements will delineate requests for assistance, Cleveland Metroparks' responsibilities, the respective city responsibilities and other relevant terms.

No. 20-06-090(a): It was moved by Vice President Moore, seconded by Vice President Berry and carried, to amend the recommended action to include the National Park Service, United States Department of the Interior, acting through the Superintendent of Cuyahoga Valley National Park.

Vote on the motion was as follows:

Ayes: Ms. Berry, Messrs. Moore and Rinker. Nays: None.

No. 20-06-090(b): It was moved by Vice President Moore, seconded by Vice President Berry and carried, to authorize the Cleveland Metroparks Chief Executive Officer to enter into Intergovernmental Cooperative/Mutual Aid Agreements with the Village of Moreland Hills, the City of Solon and the National Park Service, United States Department of the Interior, acting through the Superintendent of Cuyahoga Valley National Park, in a form to be approved by the Chief Legal & Ethics Officer.

Vote on the motion was as follows:

Ayes: Ms. Berry, Messrs. Moore and Rinker. Nays: None.

(e) Edgewater Marina Operations – Management Services Agreement

(Originating Sources: Brian M. Zimmerman, Chief Executive Officer/Joseph V. Roszak, Chief Operating Officer/Rosalina M. Fini, Chief Legal & Ethics Officer/Katie M. McVoy, Assistant Legal Counsel)

Background

On June 6, 2013, Cleveland Metroparks entered into a Lease Agreement with the City of Cleveland through which it took control of the ± 455 acres of Cleveland's lakefront

property, including the property commonly known as Edgewater Marina. At the time Cleveland Metroparks took control of Edgewater Marina, it was being operated by FDL Marine, Inc. ("FDL") via a lease with the State of Ohio. The term of FDL's lease with the State commenced on March 13, 2012 and would end on January 31, 2018. At the discretion of the State, the term of the Agreement could be renewed for a period not to exceed four (4) additional years, *i.e.*, through January 31, 2022. The Lease was assigned to Cleveland Metroparks, which renewed the lease through December 31, 2020.

FDL has been operating Edgewater Marina on behalf of Cleveland Metroparks since 2013. In 2020, FDL's annual remittance for operation of Edgewater Marina is \$69,000 with capital investment of \$10,000. Cleveland Metroparks agreement with FDL terminates December 31, 2020.

On June 14, 2019, Cleveland Metroparks issued RFP #6437 for Management Services for Marina Operations (Lakefront Reservation), which included a request for Management Services at Edgewater Marina.

FDL was the sole responder.

	2021	2022	2023	Three-Year Total
Annual Remittance	\$70,000	\$70,000	\$70,000	\$210,000
Capital Investment	\$15,000	\$15,000	\$15,000	\$45,000
Total Value to Cleveland Metroparks	\$85,000	\$85,000	\$85,000	\$255,000

FDL's Proposal is summarized as follows:

Should Cleveland Metroparks, in its sole discretion, decide to extend the agreement beyond 2023, FDL has proposed an annual remittance of \$72,500 per year and annual capital investment of \$15,000 per year beginning in 2024.

Following review of FDL's proposal, Cleveland Metroparks staff is recommending that Cleveland Metroparks enter into a Management Services Agreement with FDL Marine, Inc. for the operation of Edgewater Marina for the following reasons:

- The rate and amount of financial return over the three-year period is higher than current remittances and is appropriate.
- The amount and timetable for proposed capital investments is higher than the current capital investments and is appropriate.
- Success of FDL in managing the marina operation on behalf of Cleveland Metroparks since 2013.
- FDL demonstrates a strong commitment to Cleveland Metroparks, its mission and effective management of this facility.

No. 20-06-091: It was moved by Vice President Moore, seconded by Vice President Berry and carried, to approve a Management Services Agreement with FDL Marine, Inc. for Management of Marina Operations at Edgewater Marina with a term of three (3) years commencing on January 1, 2021 and ending on December 31, 2023, both dates being inclusive, with the option to extend the Agreement for up to an additional three (3) years at the sole discretion of Cleveland Metroparks, *i.e.*, January 1, 2024 through December 31, 2026, with a total three-year remittance of \$210,000 (\$70,000 per year), and a total of \$45,000 for capital investments (\$15,000 per year), and, further, that the Board authorize the Chief Executive Officer to execute the Management Services Agreement in a form approved by the Chief Legal & Ethics Officer.

Vote on the motion was as follows:

Ayes: Ms. Berry, Messrs. Moore and Rinker. Nays: None.

(f) Whiskey Island Marina Operations – Management Services Agreement

(Originating Sources: Brian M. Zimmerman, Chief Executive Officer/Joseph V. Roszak, Chief Operating Officer/Rosalina M. Fini, Chief Legal & Ethics Officer/Katie M. McVoy, Assistant Legal Counsel)

Background

On December 17, 2014, Cleveland Metroparks acquired the title to Whiskey Island. It is approximately ± 64.5 acres located along the Lake Erie shoreline and includes Wendy Park, Whiskey Island Marina, and a food service operation. FDL Marine, Inc. ("FDL") has been operating Whiskey Island Marina, including food and beverage service, since 2014. In 2020, FDL's annual remittance for operation of Whiskey Island Marina and food and beverage service is \$79,608, which was adjusted down from \$90,000 due to FDL's overpayment of electric bills. Additionally, FDL also has a capital investment requirement of \$25,000 for 2020. Cleveland Metroparks agreement with FDL expires on December 31, 2020.

On June 14, 2019, Cleveland Metroparks issued RFP #6437 for Management Services for Marina Operations (Lakefront Reservation), which included a request for Management Services at Whiskey Island Marina. Cleveland Metroparks provided two options for Whiskey Island Marina:

Option 1: Combined Marina Operation and Marina Food Service Operations Option 2: Marina Operation Only

FDL was the sole responder. It responded to Option 1: Combined Marina Operation and Marina Food Service Operations.

	2021	2022	2023	Three-Year Total
Annual Remittance	\$92,500	\$92,500	\$92,500	\$277,500
Capital Investment	\$30,000	\$30,000	\$30,000	\$90,000
Total Value to Cleveland Metroparks	\$122,500	\$122,500	\$122,500	\$367,500

FDL's Proposal is summarized as follows:

Should Cleveland Metroparks, in its sole discretion, decide to extend the agreement beyond 2023, FDL has proposed an annual remittance of \$95,000 per year and annual capital investment of \$30,000 per year beginning in 2024.

Following review of FDL's proposal, Cleveland Metroparks staff is recommending that Cleveland Metroparks enter into a Management Services Agreement with FDL Marine, Inc. for Marina and Food Service Operations at Whiskey Island Marina for the following reasons:

- The rate and amount of financial return over the three-year period is higher than current remittances and is appropriate.
- The amount and timetable for proposed capital investments is higher than the current capital investments and appropriate.
- Success of FDL Marine of managing the marina operation since 2014.
- FDL Marine demonstrates a strong commitment to Cleveland Metroparks, its mission and effective management of this facility.

<u>Note</u>: Due to the fact that Vice President Moore is a current owner of a dockominium at Whiskey Island Marina, he abstained from the vote in this matter.

No. 20-06-092: It was moved by Vice President Berry, seconded by President Rinker and carried, to approve a Management Services Agreement with FDL Marine, Inc. for Management of Marina and Food Service Operations at Whiskey Island Marina with a term of three (3) years commencing on January 1, 2021 and ending on December 31, 2023, both dates being inclusive, with the option to extend the Agreement for up to an additional three (3) years at the sole discretion of Cleveland Metroparks, *i.e.*, January 1, 2024 through December 31, 2026, with a total three-year remittance of \$277,500 (\$92,500 per year), and a total of \$90,000 for capital investments (\$30,000 per year), and, further, that the Board authorize the

Chief Executive Officer to execute the Management Services Agreement in a form approved by the Chief Legal & Ethics Officer.

Vote on the motion was as follows:

Ayes: Ms. Berry and Mr. Rinker. Abstained: Mr. Moore. Nays: None.

(g) Contract Amendment – RFP #6483: Brighton Park Trail and Site Improvement Project – Construction Guaranteed Maximum Price

(Originating Sources: Sean E. McDermott, P.E., Chief Planning and Design Officer/John Cardwell, Landscape Architect/Andy Simons, Project Manager/David Frey, Civil Engineer)

Background

On February 20, 2020 the Board awarded a Guaranteed Maximum Price Contract to F. Buddie Contracting Ltd. ("Buddie") for construction manager (at risk) services for construction of the Brighton Park Trail and Site Improvement Project (Project) adjacent to the Cleveland Metroparks Zoo and Brookside Reservation. At the time of the Board's award, only the preconstruction stage compensation was fixed (at \$3,600), as the project drawings had not yet surpassed the design-development stage. Pursuant to the contract, a Guaranteed Maximum Price for construction is then developed and brought back to the Board for approval.

Since February, the design of the trail network and park improvements progressed to a 60% complete stage, at which time a guaranteed maximum price can be established. Furthermore, the project partners, Western Reserve Land Conservancy (Western Reserve) and Old Brooklyn Community Development Corporation (OBCDC) have continued to fundraise and provide communication and coordination with the Old Brooklyn neighborhood and City of Cleveland. As part of the partnership, Cleveland Metroparks will enter into both a Project Development Agreement with Western Reserve and OBCDC to construct the Project and a lease and management agreement over the subject parcels after construction. Cleveland Metroparks is performing and providing the design, oversite, and management of the Project and will be compensated for both the initial Project efforts and for the first ten (10) years of maintenance of Brighton Park. The funds raised by Western Reserve and OBCDC will cover the construction costs for the Project.

The Project will transition the former Henninger landfill into public open space and trails. A main component of the project will be the construction of a 2,000 l.f. section of all-purpose trail from W. 21st to Pearl Road and supporting sections of walking trail. The proposed all-purpose trail will connect to Pearl Road at a signalized cross walk immediately across from the existing terminus of the all-purpose trail serving Cleveland

Metroparks Zoo and Brookside Reservation. The proposed trail construction in Brighton Park represents an important and catalytic step in connecting eastward to the Towpath Trail by utilizing the existing Treadway Creek Trail corridor. Following the completion of Brighton Park several neighborhood segments of trail along with a connection between Treadway Creek Trail and the Towpath need to be completed to achieve an uninterrupted interconnected trail network. The Project also includes a small dedicated parking lot accessed from Henninger Road to serve the park and an overlook to take in the panorama of the Lower Big Creek Valley.

Construction GMP Establishment

Buddie has established the below Guaranteed Maximum Price based on 60% complete construction documents:

PROJECT ITEMS				
Stormwater Pollution Prevention	\$7,000.00			
Demolition			\$46,850.00	
Clearing			\$12,000.00	
Earthwork and Grading			\$63,566.00	
Drainage			\$5,000.00	
Entry Drive (20' wide) and Parkin	ng Lot		\$53,158.00	
Asphalt Trail Stabilization (Allow	vance)		\$15,000.00	
Asphalt Trail		\$89,089.00		
Retaining Wall (Allowance)		\$31,500.00		
4' Walking Trails		\$98,000.00		
Stone Overlook (Allowance)		\$20,000.00		
Landscaping and Topsoil (Allowa	ance)	\$162,582.00		
Park Signage Installation (Allowa	ance)		\$2,000.00	
Subtotal (Cost of Work)			\$605,745.00	
Staffing/General Conditions	8% of Cost	of Work	\$48,459.60	
Construction Contingency	1% of Cost	of Work	\$6,057.45	
CM Fee	6% of Cost	of Work	\$36,344.70	

Total Guaranteed Maximum Price \$696,606.75

Construction Schedule

Buddie's construction schedule associated with the proposed GMP anticipates an August 2020 construction commencement and a spring 2021 landscape completion, barring any unseasonal weather. Between June and August of 2020 Cleveland Metroparks along with the project partners will be completing the design and finalizing project details relative to

adherence with the many requirements of the project funding sources. Staff will monitor construction progress and provide updates to the Board.

No. 20-06-093: It was moved by Vice President Moore, seconded by Vice President Berry and carried, to authorize the Chief Executive Officer to amend the Guaranteed Maximum Price (GMP) contract with **F. Buddie Contracting** Ltd., for construction of the Brighton Park Trail and Site Improvement Project, to reflect a GMP in the amount of \$696,606.75, which will be an amount in addition to the \$3,600 already awarded for preconstruction services, in a form to be approved by the Chief Legal and Ethics Officer.

Vote on the motion was as follows:

Ayes: Ms. Berry, Messrs. Moore and Rinker. Nays: None.

(h) Award RFP #6484: Gorilla Primate RainForest Addition – Construction Manager at Risk

(Originating Sources: Sean E. McDermott, P.E., Chief Planning and Design Officer/Christopher W. Kuhar, Ph.D., Zoo Executive Director)

Background

On February 10, 2020 Cleveland Metroparks issued a Request for Qualifications (RFQu) for construction management firms to submit qualifications for the construction management (at risk) of the proposed Gorilla Primate RainForest Addition (Gorilla Project) at the Cleveland Metroparks Zoo. The RFQu for the construction manager for the Gorilla Project followed closely the process to select the design partner, Van Auken Akins Architects, LLC ("VAA") and WDM Architects, whose selection was approved by the Board at the May 2020 meeting. With the selection of the construction manager the full project team can be established, thus preparing for the largest capital project in the history of the Cleveland Metroparks Zoo.

The RFQu response yielded 6 highly regarded construction management firms. Each firm's statements of qualifications were reviewed by a review panel of Cleveland Metroparks staff, including Sean McDermott, Chris Kuhar, Andi Kornak, Andy Simons, Christopher Widdowson and Christopher Lowe. The review panel determined a short list of three firms and proposals were requested from each. Interviews were held with each short-listed firm. Sarah Crupi of the Cleveland Zoological Society and

RainForest Primate Addition RFQu# 6484 Responding Firms

Firm	Short List
A.M. Higley	х
Marous Brothers	
Panzica	х
Pepper Construction	
Turner / Regency	Х
Whiting-Turner	

Jill Van Auken of VAA participated in the interviewing of the short-listed firms.

Assembling a full team of project partners at the onset of a project, as is being done for the Gorilla Project, provides many benefits and positive outcomes. However, that path presents few hurdles. The undefined project scope can pose a challenge for evaluating firm's proposals against one another. Therefore, assumptions were developed and provided to each of the three (3) short-listed construction managers. In short, the assumptions developed three phases of the Gorilla Project for the construction managers to evaluate and price; a concept development phase, a first phase of construction, and a second phase of construction. These assumptions will change as the project evolves, but for the sake of creating a level playing field among the proposing construction managers they provided a fair basis for evaluation.

Proposals from each short-listed construction management firm were requested with parameters as described above, received, and reviewed by the project review panel. The firms were then ranked in compliance with the Ohio Revised Code ("ORC"). As permitted by the ORC, both the qualifications of the firm and their proposed price are blended to produce a "best value" score. At Cleveland Metroparks election, qualifications are weighted at 60% and price at 40%. Below is a listing of the three (3) short-listed construction managers, and their correlating "best value" score.

			(1)	(2)	(1)+(2) Best
	Construction		Price	Qualifications	Value
Ranking	Management Firm	Price (sum)	Component	Component	Score
1	The A.M. Higley Co.	\$3,754,200	39.9	57.0	96.9
2	Turner / Regency	\$4,515,478	31.8	58.8	90.6
3	Panzica Construction Co.	\$3,746,722	40.0	50.4	90.4

RFP #6484 Results

The price reflected in the above table includes the preconstruction services fee, the preconstruction expenses, estimated general conditions costs (based on percentage of construction cost) and the construction manager fee (based on percentage of construction cost) for an assumed three phase (concept development and two phases of construction) process. The assumptions provided in RFP #6484 allowed for an "apples to apples" comparison between costs proposed by the short-listed firms for the Gorilla Project.

At this stage in the Gorilla Project, only compensation for concept development is being sought for approval by the Board. Staff will return to the Board with negotiated pricing for preconstruction services once the project moves from concept development to the next stage. Then, within that next stage and once construction documents are nearing finalization, staff will return to the Board yet again to set a Guaranteed Maximum Price, at which time, inclusive of construction costs, the general conditions costs, and the construction manager fee will be finalized. It is expected that numerous updates to the Board will be provided throughout the development of Gorilla Project and the correlating contract amendments will be presented for approval (pursuant to Cleveland Metroparks purchasing procedures).

Upon the negotiation of a contract with the recommended construction management firm, The Albert M. Higley Co., the preconstruction services fee and preconstruction stage expenses for the concept stage of the Gorilla Project, which will be performed through the balance of 2020, will be established at \$21,500.

RFP Analysis

Staff recommends the construction manager at risk contract be negotiated and awarded to **The Albert M. Higley Co.** of Cleveland, Ohio. The Albert M. Higley Co. ("Higley") has been in business for ninety-five (95) years and has extensive construction management at risk and general contracting experience in Northeast Ohio. Higley's approach to the Gorilla Project was well demonstrated in their proposal and during the interview process, and their project team and goals align with Cleveland Metroparks staff. Their understanding of the project, approach and methodology will prove valuable in the execution of the Gorilla Project. Higley's experience with complementary projects along with the competitive price associated with their services, establishes their team as the "best value." Notwithstanding, the Turner/Regency and Panzica teams submitted thorough and compelling proposals. The discussion and deliberation of the review panel proved that the caliber of the short-listed contractors places Cleveland Metroparks in an enviable position. However, the reality is that only one firm can be the "best value" as determined by the ORC. This selection process was the most challenging for Cleveland Metroparks.

No. 20-06-094:

It was moved by Vice President Moore, seconded by Vice President Berry and carried, to authorize the Chief Executive Officer to enter into a Guaranteed Maximum Price (GMP) contract with **The Albert M. Higley Co.**, being ranked as the "best value" for RFP #6484, the **Gorilla Primate RainForest Addition, Cleveland Metroparks Zoo**, inclusive of \$21,500 for preconstruction stage compensation during concept development. In the event that further preconstruction stage compensation and/or a GMP contract cannot be negotiated with the construction manager, a contract would then be negotiated, per Ohio Revised Code, with the next ranked construction manager, who the Board, in its discretion, has reflected in the minutes as being the next ranked construction manager. Form of contract to be approved by the Chief Legal and Ethics Officer.

Vote on the motion was as follows:

(i) *Board Appointment*

(Originating Sources: Brian M. Zimmerman, Chief Executive Officer/Rosalina M. Fini, Chief Legal & Ethics Officer)

Background

The First Tee of Cleveland (The First Tee) is an Ohio non-profit corporation which was formally registered with the Ohio Secretary of State on January 21, 2000. The Cleveland Chapter began in 1999 following the national initiative which began in 1997 with a mission "to impact the lives of young people by providing educational programs that build character and instill life-enhancing values through the game of golf." First Tee is a youth development organization introducing the game of golf and its inherent values to kids and teens. Through after-school and in-school programs, First Tee helps shape the lives of young people from all walks of life by reinforcing values like integrity, respect, and perseverance through the game of golf. Fundamentally, First Tee uses the platform of golf to provide innovative and experiential learning opportunities for young people. Character education and long-term life skills are at the heart of First Tee programs, which are delivered by coaches who have been trained in positive youth development.

Board of Park Commissioner Debra K. Berry has been asked to serve as a member on The First Tee of Cleveland Board.

No. 20-06-095: It was moved by Vice President Moore, seconded by President Rinker and carried, to appoint Park Commissioner Debra K. Berry to serve as a board member for The First Tee of Cleveland in her official capacity for as many terms as deemed appropriate by Commissioner Berry.

Vote on the motion was as follows:

Ayes: Messrs. Moore and Rinker. Abstained: Ms. Berry. Nays: None.

AWARD OF BIDS/RFPS/CO-OPS/SINGLE SOURCE:

<u>No. 20-06-096</u> :	It was moved by Vice President Moo and carried, to authorize the following	ore, seconded by Vice President Berry ng awards:
	(a) <u>Ohio Co-Op/ORC 125.04/</u> <u>Single Source #6510</u>	Local and Long-Distance Telephone Service, Internet Services, VoIP (Voice Over IP) Circuits, Cellular Services, and Other Telecommunications Services (see page <u>91626</u>); and,
	(b) <u>Ohio and OSC Co-Op #6511</u> :	Various Food Purchases (see page <u>91628</u>); and,
	(c) <u>Ohio Co-Op #6512</u> :	Cisco Enterprise Agreement (see page <u>91629</u>).

Vote on the motion was as follows:

<u>OHIO CO-OP/ORC 125.04/SINGLE SOURCE #6510 SUMMARY</u>: LOCAL AND LONG-DISTANCE TELEPHONE SERVICE, INTERNET SERVICES, VOIP (VOICE OVER IP) CIRCUITS, CELLULAR SERVICES, AND OTHER TELECOMMUNICATIONS SERVICES for a three (3) year period beginning July 1, 2020

TELECOMMUNICATIONS SERVICES for a three (3) year period beginning July 1, 2020 through June 30, 2023

Background

State of Ohio Master Service Agreement (MSA) MSA0021 negotiates pricing and percentage discounts for local telephone service, long distance, internet services, cellular telephone services, and other related technologies as part of their telecommunications program. For these services, the program allows member districts to utilize all telecommunications products offered by AT&T on a percentage discount basis from their designated rates.

Cleveland Metroparks has taken advantage of the negotiated contract since 2008 and has been receiving various discounts. All telecommunications offered by this contract are ordered through the Service Now platform managed by the State of Ohio.

Cleveland Metroparks has been using AT&T for <u>local telephone service and various telephone</u> <u>circuits, long distance service, and other telecommunication services</u>. Although there are some cost competitive providers in this marketplace, both the physical coverage and the discount Cleveland Metroparks receives through the State of Ohio MSA provides the lowest and best cost for telecommunications services. With proven customer support it is recommended that Cleveland Metroparks continue using AT&T for various Park District internet/phone services.

Purchasing/Proposal/Negotiations

Cleveland Metroparks utilizes three (3) different methods for purchasing with AT&T services. Services include:

- 1. Purchasing items through the negotiated contract via the State of Ohio (Ohio Cooperative Agreement). These services are procured directly through the State of Ohio via their Service Now platform. These include, but are not limited to:
 - a. Fiber optic internet sites which connect over 16 buildings back to the main administrative building in Cleveland, Ohio.
 - b. Voice over IP (VoIP) circuits which allow phone telephony services over fiber optic lines.
 - c. Cellular services which are limited in scope to the Police Department (Aircards, etc.).
 - d. Locations that have analog lines as backups for fire/security or one-off phone lines.
- 2. Purchasing items that are better than State Term pricing (ORC 125.04).
 - a. Cleveland Metroparks negotiated with AT&T to utilize the Cuyahoga County Contract for VoIP services at a lower cost rate of roughly \$1,737.60 per month for three (3) years at a cost of \$62,553.60 (if all accounts are held

static). Since long distance is now included in this figure, there is an estimation of \$170 per month for long distance/international calls.

- b. During the COVID-19 pandemic, AT&T had a special pricing discount that was better than their normal pricing. This allowed the Police Department to get an internet upgrade from 10mb to 50mb at a lower monthly cost at approximately \$1,036.80 to \$685.39.
- 3. Other services which are not on the State of Ohio contract (Single Source) also exist for several reasons. As older technologies are decommissioned, they are removed from the State contract, but still reside at the same price. The incentive is for organizations to take the time to transfer to the newer technologies. Cleveland Metroparks has continued to make progress on removing legacy services, but some remain. In addition, as new technologies surface their availability through the State of Ohio Contract or any other cooperative agreement is not available, Cleveland Metroparks would like the option to entertain these services as they surface.
 - a. Existing phone service (Legacy Technology) for 30 sites will remain the same at approximately ±\$13,971.43 per month.
 - b. APN connectivity for Police Department (newer technology that is not widely used but is used for Law Enforcement purposes).
 - c. AT&T uVerse sites (sites that need internet connectivity for only a few months out of the year).

Older phone systems and analog lines are on a yearly contract and renewed every July. In the event those lines or systems are converted, there will be no disconnection charge associated. As other remote sites are migrated away from legacy technologies, other sites will be added to this contract, but savings will occur by migrating away from the older analog technologies while eliminating maintenance costs currently paid out to AT&T and various contractors. As buildings/sites are added, converted, or augmented, additional AT&T services may be added, eliminated, or changed to meet the needs of those locations.

<u>RECOMMENDED ACTION</u>:

That the Board authorize the award for Ohio Co-Op/ORC 125.04/Single Source #6510 to **AT&T** for the purchase of Local and Long-Distance Telephone Service, Internet Services, VoIP (Voice Over IP) Circuits, Cellular Services, and Other Telecommunications Services, for a three (3) year period, commencing on July 1, 2020 through June 30, 2023, **for a total cost not to exceed \$475,000**, in full utilization of the State of Ohio Master Service Agreement MSA0021, Cuyahoga County Contract, and ORC 125.04.

(See Approval of this Item by Resolution No. 20-06-096 on Page 91625)

OHIO AND OSC CO-OP #6511 SUMMARY:

VARIOUS FOOD PURCHASES with Sysco and Gordon Food Marketplace (GFS) to be supplied on an "as needed" basis to various locations throughout Cleveland Metroparks for a one (1) year period from July 1, 2020 through June 30, 2021

HIGHLIGHTS AT A GLANCE				
2019/2020 Expenditure = \$300,000				
2020/2021 Estimate = \$300,000				

Cleveland Metroparks purchases various food items (frozen, snack, pre-packaged/pre-cooked items, canned goods, grocery, etc.) for restaurants and concessions throughout the Park District including but not limited to: Merwin's Wharf, E. 55th Restaurant, Emerald Necklace Restaurant, various golf courses, The Chalet, Zoo, Edgewater Beach House, Edgewater Pier, etc. from Ohio Schools Council (OSC) cooperative agreement.

Since 2017 Sysco is no longer offered via the OSC cooperative. However, Sysco is part of the State of Ohio cooperative agreement. Cleveland Metroparks staff recommends leveraging the OSC Series 500 cooperative and State of Ohio cooperative contract number RS901119 for the period of July 1, 2020 through June 30, 2021.

<u>RECOMMENDED ACTION</u>:

That the Board authorize the award for Ohio and OSC Co-Op #6511 to **Sysco and Gordon Food Marketplace (GFS)** for the purchase of various snack and food on an "as needed" basis for a one (1) year period for various locations throughout Cleveland Metroparks beginning July 1, 2020 through June 30, 2021, **for a total cost not to exceed \$300,000**, in full cooperation with State of Ohio Contract number RS901119 and Ohio Schools Council Series 500. In the event the log of consumption approaches 90% of the estimate, an action item will be presented to the Board requesting an increase.

(See Approval of this Item by Resolution No. 20-06-096 on Page 91625)

OHIO CO-OP #6512 SUMMARY: CISCO ENTERPRISE AGREEMENT

Background

Cleveland Metroparks continues to analyze and find savings for information technology security and collaboration offerings. Cleveland Metroparks has worked with Cisco (and the approved reseller Logicalis) in order to enter into two (2) five (5) year agreements in full cooperation with State of Ohio Contract Number 533110.

Security Enterprise Agreement (EA) is the first agreement. The agreement contains several software packages, two (2) of which Cleveland Metroparks currently utilizes and the renewal is less expensive than the original purchase price due to bundling the software packages. The products included in the Security EA include:

Renewal Packages

- 1. **Cisco Umbrella** (monitors all URL's and web traffic inside and outside the organization)
- 2. **Cisco E-Mail Security** (monitors all incoming e-mail for spam, viruses, and malware)

New Packages

- 1. **Cisco Identify Services Engine** (identifies and secures users [staff and guests] across the network and creates a role-based user for enhanced network access)
- 2. **DUO** (multifactor authentication product for enhanced security)
- 3. Threat Defense for Next Generation Firewall (allows enhanced monitoring and blocking of rogue threats or applications)

Although these security products help to maintain the network infrastructure, they are expected to take up to a year to fully implement all features and are only a few pieces in an overall large puzzle regarding cybersecurity. The cost for Security EA is \$69,165.12/year for a total of \$345,825.60 for five (5) years.

The second agreement is referred to as the **Collaboration Flex Plan (FLEX)** for Cisco Unified Communications. In 2015, Cleveland Metroparks purchased the new Cisco Voice over IP Phone System, voicemail software, jabber, phones, related software, and various call centers for the organization. At the time of the original purchase, everything was bundled into a five (5) year agreement.

As of July 2020, the related software will expire. This FLEX agreement allows Cleveland Metroparks to continue to utilize the software under a maintenance agreement, while simultaneously increasing licensing and adding other related voice software. The cost for FLEX is \$29,040/year for a total of \$145,200 for five (5) years.

Although these agreements are in place, if Cleveland Metroparks adds buildings, users, the costs of these agreements may fluctuate slightly. However, they are currently built to allow flexibility for summer employees/activities, etc.

The total cost for both agreements for five (5) years is \$491,025.60.

<u>RECOMMENDED ACTION</u>:

That the Board authorize the award for Ohio Co-Op #6512 to **Logicalis** to enter into the Cisco Enterprise Agreement for a five (5) year period beginning July 1, 2020 through June 30, 2025, **for a total cost not to exceed \$491,025.60**, in full cooperation with State of Ohio Contract number 533110. In the event the log of consumption approaches 90% of the estimate, an action item will be presented to the Board requesting an increase.

(See Approval of this Item by Resolution No. 20-06-096 on Page 91625)

GOODS AND SERVICES (\$10,000 - \$50,000) ACQUIRED SINCE LAST BOARD MEETING (Presented 6/18/2020)

Pursuant to Cleveland Metroparks By-Laws, Article 5 (Procurement), Section 4 (a), "The CEO is authorized to enter into contracts and contract amendments for construction, change orders, and to purchase equipment, goods and services, and real estate, without prior approval of the Board in each instance, if the cost of the contract or contract amendment, for any single project, or the amount of the purchase, does not exceed \$50,000. Any contracts where the cost exceeds \$10,000 or any purchase where the amount exceeds \$10,000, and approved by the CEO, shall be reported to the Board at its next regularly scheduled meeting following the execution of said contract or said purchase," the following is provided:

<u>REF. NO. / ITEM – SERVICE</u>	VENDOR	<u>COST</u>	PROCEDURE
210 cubic yards of bio-retention soil for The Chalet and Huntington parking lots, additional 110 cubic yards of material.	Kurtz Brothers	\$10,517.30 <u>5,237.20</u> \$15,754.50	(7)
Driving range golf balls for Shawnee Hills, Washington and Sleepy Hollow Golf Courses.	Wilson Sporting Goods	\$12,538.80	(7)
Painting of various areas at new OEC Management Center.	Southwest Companies Inc.	\$19,166.00	(7)
Performers for 2020 Cruise the Zoo, additional services.	Spectacular Party Entertainment, LLC	\$10,800.00 <u>10,800.00</u> \$21,600.00	(3)
Fiberglass Reinforced Plastic (FRP) wall panels/coverings and adhesive for Huntington Beach Restroom Facility; additional materials.	Interior Supply Inc.	\$16,471.92 950.00 220.00 \$17,641.92	(7)
Live bait for resale.	N.A.S. Inc.	\$10,500.00	(3)
Parts and labor cost associated with maintenance and repair for Zoo Veterinarian Hospital CT Scanner, additional parts and labor.	Agiliti Health, Inc.	\$6,000.00 6,782.00 <u>7,000.00</u> \$19,782.00	(6)
Tent rental for Asian Lantern Festival at Zoo.	Aable Rental Company	\$10,034.00	(7)

GOODS AND SERVICES (\$10,000 - \$50,000) ACQUIRED (cont.)

<u>REF. NO. / ITEM – SERVICE</u>	VENDOR	<u>COST</u>	PROCEDURE
Barracuda I Model 6096 fish cleaning station.	Electric Pump, Inc.	\$44,125.00	(7)
Packaged stable bedding for a one (1) year period beginning June 1, 2020 through May 31, 2021 on an "as needed" basis.	Centerra CO-OP	\$50,000.00	(7)
Temporary fencing for Rhino Yard at Zoo and Huntington Beach at Huntington Reservation, relocation of 530 linear feet of fence.	Petty Group, LLC	\$13,325.00 <u>3,720.00</u> \$17,045.00	(7)

= KEY TO TERMS =====

(1) "BID" - Formal bid invitations sent and advertised in *The Plain Dealer* 15 days preceding the bid opening.

(2) "<u>COOPERATIVE</u>" – Purchased through cooperative purchasing programs i.e. – State of Ohio, OMNIA, etc.

(3) "<u>SINGLE SOURCE</u>" – Purchased from one source as competitive alternatives are not available.

(4) "<u>PROPRIETARY</u>" – Products purchased for resale directly from the brand's manufacturer.

(5) "<u>PROFESSIONAL SERVICE</u>" – Services of an accountant, architect, attorney at law, physician, professional engineer, construction project manager, consultant, surveyor or appraiser as outlined under Article 5, Sections 1-4 of the Board By-Laws and defined by ORC 307.86.

(6) "COMPETITIVE QUOTE (up to \$10,000)" - Originally estimated \$10,000 or less, quoted by three vendors.

(7) "COMPETITIVE QUOTE (over \$10,000 to \$50,000)" - Chosen through the accumulation of three written quotes.

<u>CONSTRUCTION CHANGE ORDERS OR AMENDMENTS TO</u> <u>PROFESSIONAL SERVICE CONTRACTS (6/18/2020)</u>

Pursuant to Cleveland Metroparks By-Laws, Article 5 (Procurement), Section 4 (b) and (c), "...the CEO is not authorized to enter into any change orders to construction contracts, without prior approval of the Board in each instance, except that the CEO is authorized to enter into change orders to construction contracts, without prior approval of the Board in each instance, where the additional cost is less than THE LESSER OF: (i) \$50,000, or (ii) ten percent (10%) of the cost of the contract. Each change order by the CEO under this Article shall be reported to the Board at the next meeting of the Board following the execution of said change order."

I. "Amendment to Professional Service Contract. For professional service contracts greater than \$50,000, the CEO is not authorized to enter into any amendment to professional services or other special services agreement, without prior approval of the Board in each instance, except that the CEO is authorized to enter into amendments to professional services and other special services agreements for additional fees, without prior approval by the Board in each instance, where the additional fees for the agreement by the CEO pursuant to this Section, aggregate less than THE LESSER OF: (i) \$50,000, or (ii) ten percent (10%) of the cost of the agreement. Each amendment by the CEO under this Section shall be reported to the Board at the next meeting of the Board following the execution of said amendment.", the following is provided:

<u>Contract</u>	<u>Item/Service</u>	<u>Vendor</u>	<u>Change</u> <u>Order or</u> <u>Amendment</u>
Revised Contract Amount: Change Order No. 4 adds \$19,187.00 and revised total to \$753,442.85.	Additional labor and machinery to set lineal stack stone wall at main road, labor, machinery and material to install final sprinkler line location for sum of \$28,862.74, plus credit in sum of \$9,675.74 for placed boulders in yard, seed and straw not performed, and rework and align conduit for service utility and install at Monkey Building, and adjust conduit boxes at shade structure and light poles performed by finish contractor.	Chieftain Trucking and Excavating	Change Order #4
Revised Contract Amount: Change Order No. 7 adds \$49,920.27 and revised total to \$1,691,984.09.	Additional plumbing to mister head install, surveying gates, viewing rail and grading, irrigation allowance, adjustments to entry aprons, additional horn strobe for fire alarm, alternations to fencing, and underground conduit connections.	Lawler Construction	Change Order #7

<u>AWARD OF BIDS/RFPS/CO-OPS/SINGLE SOURCE; CONSTRUCTION CHANGE</u> <u>ORDERS; STATUS RE: CAPITAL PROJECTS</u>.

The following were presented to the Board for award/acknowledgment: bid/RFP/co-op/single source tabulations, as shown on pages <u>91625</u> through <u>91630</u>; \$10,000 to \$50,000 purchased items/services report, pages <u>91631</u> through <u>91632</u>; and construction change orders, page <u>91633</u>.

APPROVAL OF VOUCHERS AND PAYROLL.

No. 20-06-085: It was moved by Vice President Moore, seconded by Vice President Berry and carried, to approve payroll and vouchers, employee withholding taxes, and ADP payroll, as identified on pages **91646** to **91771**.

Vote on the motion was as follows:

Ayes: Ms. Berry, Messrs. Moore and Rinker. Nays: None.

PUBLIC COMMENTS.

Public comments were heard by Ms. Marty Lesher of Olmsted Township. All such comments can be heard in their entirety by accessing the "About" section of Cleveland Metroparks website at <u>https://www.clevelandmetroparks.com/about/cleveland-metroparks-organization/boards-of-park-commissioners/board-meeting-archives</u>.

INFORMATION/BRIEFING ITEMS/POLICY.

Information/Briefing Items/Policy are being deferred until a later date when Board meetings can be held in-person.

DATE OF NEXT MEETING.

The next Regular Meeting of the Board of Park Commissioners was scheduled by the Board for Thursday, July 16, 2020, 8:00 a.m. Details regarding meeting logistics will be posted on the Cleveland Metroparks website.

ADJOURNMENT.

No. 20-06-097: There being no further matters to come before the Board, upon motion by Vice President Moore, seconded by Vice President Berry and carried, President Rinker adjourned the meeting at 8:45 a.m.

Vote on the motion was as follows:

Ayes: Ms. Berry, Messrs. Moore and Rinker. Nays: None.

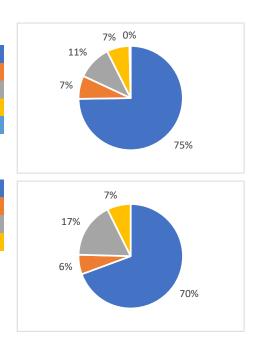
President.

Attest:

Secretary.

Cleveland Metroparks Financial Performance 5/31/2020 CM Park District

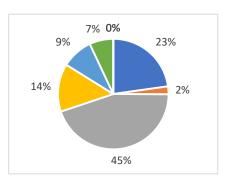
	Actual	Actual	Fav	Actual	Actual	Fav
	May '19	May '20	(Unfav)	YTD May '19	YTD May '20	(Unfav)
Revenue:						
Property Tax	2,010,811	2,910,477	899,666	42,459,465	41,427,086	(1,032,379)
Local Gov/Grants/Gifts	516,349	1,263,686	747,337	2,749,978	3,969,159	1,219,181
Charges for Services	3,043,748	1,294,183	(1,749,565)	8,463,180	5,898,145	(2,565,035)
Self-Funded	779,193	780,401	1,208	3,869,531	3,891,140	21,609
Interest, Fines, Other	<u>83,295</u>	<u>23,590</u>	<u>(59,705)</u>	<u>336,922</u>	<u>226,371</u>	(110,551)
Total Revenue	6,433,396	6,272,337	(161,059)	57,879,076	55,411,901	(2,467,175)
OpEx:						
Salaries and Benefits	7,554,078	6,347,949	1,206,129	27,450,335	26,068,165	1,382,170
Contractual Services	326,187	260,273	65,914	2,267,668	2,295,344	(27,676)
Operations	2,014,576	1,151,387	863,189	8,122,992	6,458,766	1,664,226
Self-Funded Exp	<u>477,914</u>	<u>520,245</u>	<u>(42,331)</u>	<u>2,667,127</u>	<u>2,759,167</u>	<u>(92,040)</u>
Total OpEx	10,372,755	8,279,854	2,092,901	40,508,122	37,581,442	2,926,680
Op Surplus/(Subsidy)	(3,939,359)	(2,007,517)	1,931,842	17,370,954	17,830,459	459,505
CapEx:						
Capital Labor	75,974	42,575	33,399	368,845	347,205	21,640
Construction Expenses	1,063,522	1,546,224	(482,702)	3,331,050	5,326,840	(1,995,790)
Capital Equipment	431,385	169,160	262,225	2,025,604	686,538	1,339,066
Land Acquisition	29,688	142,318	(112,630)	666,283	1,188,450	(522,167)
Capital Animal Costs	<u>1,128</u>	<u>(609)</u>	<u>1,737</u>	<u>3,324</u>	<u>3,107</u>	<u>217</u>
Total CapEx	1,601,697	1,899,668	(297,971)	6,395,106	7,552,140	(1,157,034)
Net Surplus/(Subsidy)	(5,541,056)	(3,907,185)	1,633,871	10,975,848	10,278,319	(697,529)

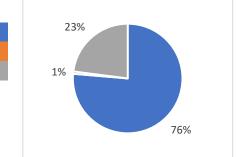


Cleveland Metroparks Financial Performance 5/31/2020

Zoo

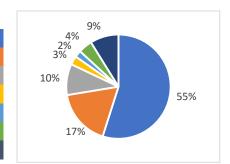
	Actual Actual		Fav		Actual	Actual	Fav	
	May '19	May '20	(Unfav)	1	/TD May '19	YTD May '20	(Unfav)	
Revenue:								
General/SE Admissions	653,071	102,476	(550,595)		1,159,464	340,977	(818,487)	
Guest Experience	142,548	7,357	(135,191)		251,014	34,759	(216,255)	
Zoo Society	342,795	67,569	(275,226)		1,187,636	670,424	(517,212)	
Souvenirs/Refreshments	96,733	1,813	(94,920)		226,541	209,735	(16,806)	
Education	29,310	(11,222)	(40,532)		272,262	137,325	(134,937)	
Rentals & Events	37,411	(21,270)	(58,681)		192,421	104,103	(88,318)	
Consignment	3,804	0	(3,804)		4,951	0	(4,951)	
Other	<u>392</u>	<u>386</u>	<u>(6)</u>		<u>(134)</u>	<u>154</u>	<u>288</u>	
Total Revenue	1,306,064	147,109	(1,158,955)		3,294,155	1,497,477	(1,796,678)	_
OpEx:								
Salaries and Benefits	1,685,920	1,435,618	250,302		6,245,557	5,982,400	263,157	
Contractual Services	50,677	9,709	40,968		91,881	52,682	39,199	
Operations	<u>383,763</u>	<u>272,958</u>	<u>110,805</u>		<u>2,076,867</u>	<u>1,798,959</u>	<u>277,908</u>	
Total OpEx	2,120,360	1,718,285	402,075		8,414,305	7,834,041	580,264	_
Op Surplus/(Subsidy)	(814,296)	(1,571,176)	(756,880)		(5,120,150)	(6,336,564)	(1,216,414)	
CapEx:								
Capital Labor	970	0	970		23,056	0	23,056	
Construction Expenses	414,318	201,678	212,640		1,108,639	613,652	494,987	
Capital Equipment	0	0	0		120,374	111,355	9,019	
Capital Animal Costs	<u>1,128</u>	<u>(609)</u>	<u>1,737</u>		<u>3,324</u>	<u>3,107</u>	<u>217</u>	
Total CapEx	416,416	201,069	215,347		1,255,393	728,114	527,279	
Net Surplus/(Subsidy)	(1,230,712)	(1,772,245)	(541,533)		(6,375,543)	(7,064,678)	(689,135)	
Restricted Revenue	105,075	42,948	(62,127)		393,537	853,489	459,952	
Restricted Expenses	<u>91,752</u>	<u>112,189</u>	(20,437)		434,028	1,291,335	(857,307)	
Restricted Surplus/(Subsidy)	13,323	(69,241)	(82,564)		(40,491)	(437,846)	(397,355)	

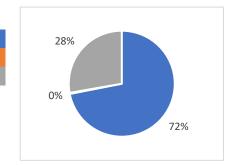




Cleveland Metroparks Financial Performance 5/31/2020 Golf Summary

	Actual	Actual	Fav	Actual	Actual	Fav
	May '19	May '20	(Unfav)	YTD May '19 YTD May '20		(Unfav)
Revenue:						
Greens Fees	426,110	530,483	104,373	649,990	834,058	184,068
Equipment Rentals	173,345	163,837	(9,508)	272,911	266,537	(6,374)
Food Service	89,787	53,159	(36,628)	181,066	147,156	(33,910)
Merchandise Sales	52,295	24,002	(28,293)	87,977	41,295	(46,682)
Pro Services	33,095	(19,699)	(52,794)	122,737	31,723	(91,014)
Driving Range	52,902	46,333	(6,569)	107,005	65,619	(41,386)
Other	<u>74,492</u>	<u>49,408</u>	<u>(25,084)</u>	<u>210,155</u>	<u>133,742</u>	<u>(76,413)</u>
Total Revenue	902,026	847,523	(54,503)	1,631,841	1,520,130	(111,711)
OpEx:						
Salaries and Benefits	513,407	416,736	96,671	1,532,849	1,372,534	160,315
Contractual Services	3,009	555	2,454	8,050	6,194	1,856
Operations	241,192	<u>139,528</u>	101,664	645,342	<u>529,963</u>	<u>115,379</u>
Total OpEx	757,608	556,819	200,789	2,186,241	1,908,691	277,550
Op Surplus/(Subsidy)	144,418	290,704	146,286	(554,400)	(388,561)	165,839
CapEx:						
Capital Labor	11,699	6,222	5,477	97,432	62,053	35,379
Construction Expenses	43,462	11,700	31,762	253,966	79,386	174,580
Capital Equipment	<u>0</u>	<u>0</u>	<u>o</u>	<u>818,140</u>	<u>40,752</u>	777,388
Total CapEx	55,161	17,922	37,239	1,169,538	182,191	987,347
Net Surplus/(Subsidy)	89,257	272,782	183,525	(1,723,938)	(570,752)	1,153,186





Cleveland Metroparks

Financial Performance

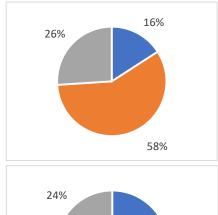
5/31/2020

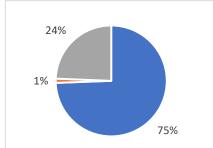
Golf Detail

	Big Me	et (18)	Little Met (9)		Mastick V	/oods (9)	Manak	iki (18)	Sleepy Hollow (18)		
	YTD May '19'	YTD May '20	YTD May '19'	YTD May '20	YTD May '19'	YTD May '20	YTD May '19'	YTD May '20	YTD May '19	YTD May '20	
Operating Revenue	293,334	290,590	64,487	76,875	47,947	22,841	231,422	258,927	307,575	264,974	
Operating Expenses	<u>322,156</u>	<u>313,818</u>	<u>87,980</u>	<u>41,408</u>	<u>72,361</u>	<u>53,440</u>	<u>324,430</u>	<u>316,518</u>	<u>438,326</u>	<u>385,141</u>	
Operating Surplus/(Subsidy)	(28,822)	(23,228)	(23,493)	35,467	(24,414)	(30,599)	(93,008)	(57,591)	(130,751)	(120,167)	
Capital Labor	0	0	0	0	0	0	0	0	33,588	0	
Construction Expenses	0	0	0	0	0	0	0	0	253,966	0	
Capital Equipment	476,890	13,584	<u>o</u>	<u>0</u>	<u>o</u>	<u>0</u>	316,875	13,584	<u>o</u>	13,584	
Total Capital Expenditures	476,890	13,584	o	0	0	0	316,875	13,584	287,554	13,584	
Net Surplus/(Subsidy)	(505,712)	(36,812)	(23,493)	35,467	(24,414)	(30,599)	(409,883)	(71,175)	(418,305)	(133,751)	
	Shawnee	Hills (27)	Washingto	on Park (9)	Seneca (27)		Golf Admin		Total		
	YTD May '19'	YTD May '20	YTD May '19'	YTD May '20	YTD May '19YTD May '20		YTD May '19YTD May '20		YTD May '19 YTD May '20		
Operating Revenue	233,554	216,981	182,037	124,672	258,686	252,442	12,799	11,828	1,631,841	1,520,130	
Operating Expenses	<u>287,867</u>	<u>244,479</u>	<u>161,627</u>	<u>120,367</u>	<u>299,681</u>	<u>275,983</u>	<u>191,813</u>	<u>157,537</u>	<u>2,186,241</u>	<u>1,908,691</u>	
Operating Surplus/(Subsidy)	(54,313)	(27,498)	20,410	4,305	(40,995)	(23,541)	(179,014)	(145,709)	(554,400)	(388,561)	
Capital Labor	0	0	0	0	63,844	62,053	0	0	97,432	62,053	
Construction Expenses	0	0	0	79,386	0	0	0	0	253,966	79,386	
Capital Equipment	<u>o</u>	<u>0</u>	<u>o</u>	<u>0</u>	24,375	<u>0</u>	<u>o</u>	<u>o</u>	<u>818,140</u>	40,752	
Total Capital Expenditures	0	0	0	79,386	88,219	62,053	0	0	1,169,538	182,191	
Net Surplus/(Subsidy)	(54,313)	(27,498)	20,410	(75,081)	(129,214)	(85,594)	(179,014)	(145,709)	(1,723,938)	(570,752)	

Cleveland Metroparks Financial Performance 5/31/2020 Enterprise Summary

	Actual	Actual	Fav		Actual	Actual	Fav
	May '19	May '20	(Unfav)	YTD May '19 YTD May '20			(Unfav)
Revenue:							
Concessions	389,568	26,448	(363,120)		696,765	176,069	(520,696)
Dock Rentals	7,813	34,823	27,010		723,234	642,634	(80,600)
Other	<u>128,338</u>	<u>12,933</u>	<u>(115,405)</u>		<u>402,058</u>	<u>287,748</u>	<u>(114,310)</u>
Total Revenue	525,719	74,204	(451,515)		1,822,057	1,106,451	(715,606)
OpEx:							
Salaries and Benefits	367,176	196,514	170,662		1,069,386	890,622	178,764
Contractual Services	4,935	2,512	2,423		15,696	14,921	775
Operations	<u>228,527</u>	<u>40,911</u>	<u>187,616</u>		<u>572,958</u>	<u>291,208</u>	<u>281,750</u>
Total OpEx	600,638	239,937	360,701		1,658,040	1,196,751	461,289
Op Surplus/(Subsidy)	(74,919)	(165,733)	(90,814)		164,017	(90,300)	(254,317)
CapEx:							
Capital Labor	0	4,195	(4,195)		0	4,836	(4,836)
Construction Expenses	61,780	41,320	20,460		114,983	80,561	34,422
Capital Equipment	<u>0</u>	<u>0</u>	<u>0</u>		<u>2,964</u>	<u>10,069</u>	<u>(7,105)</u>
Total CapEx	61,780	45,515	16,265		117,947	95,466	22,481
Net Surplus/(Subsidy)	(136,699)	(211,248)	(74,549)		46,070	(185,766)	(231,836)





*Other includes Chalet, Hayrides, Aquatics and Misc.

Cleveland Metroparks Financial Performance 5/31/2020 Enterprise Detail

	Merwin	s Wharf	EW Beach House		E55th I	Marina	E55th Re	staurant		
	YTD May '19	YTD May '20	YTD May '19	YTD May '20	YTD May '19	YTD May '20	YTD May '19	YTD May '20		
Operating Revenue	502,026	117,290	53,266	12,070	573,429	530,313	62,386	6,238		
Operating Expenses	<u>608,522</u>	<u>368,050</u>	<u>57,542</u>	<u>27,684</u>	<u>70,391</u>	<u>36,048</u>	<u>73,152</u>	<u>36,040</u>		
Operating Surplus/(Subsidy)	(106,496)	(250,760)	(4,276)	(15,614)	503,038	494,265	(10,766)	(29,802)		
Capital Labor	0	4,836	0	0	0	0	0	0		
Construction Expenses	2,002	12,892	0	0	53,185	39,833	0	0		
Capital Equipment	<u>o</u>	<u>10,042</u>	<u>0</u>	<u>0</u>	<u>0</u>	<u>0</u>	<u>0</u>	<u>0</u>		
Total Capital Expenditures	2,002	27,770	0	0	53,185	39,833	0	0		
Net Surplus/(Subsidy)	(108,498)	(278,530)	(4,276)	(15,614)	449,853	454,432	(10,766)	(29,802)		
	Wildy	vood	Euclid	Beach	EmerNec	k Marina	EmerNeck I	Restaurant		
	YTD May '19	YTD May '20	YTD May '19	YTD May '20	YTD May '19	YTD May '20	YTD May '19	YTD May '20		
Operating Revenue	23,813	12,780	1,524	0	173,379	188,911	86,256	10,184		
Operating Expenses	<u>39,906</u>	<u>12,115</u>	<u>3,302</u>	<u>1,135</u>	<u>39,697</u>	<u>23,076</u>	<u>99,479</u>	54,645		
Operating Surplus/(Subsidy)	(16,093)	665	(1,778)	(1,135)	133,682	165,835	(13,223)	(44,461)		
Capital Labor	0	0	0	0	0	0	0	0		
Construction Expenses	37,601	2,787	0	0	3,101	0	7,359	49		
Capital Equipment	<u>0</u>	<u>0</u>	<u>0</u>	<u>0</u>	<u>0</u>	<u>0</u>	<u>1,375</u>	<u>0</u>		
Total Capital Expenditures	37,601	2,787	0	0	3,101	0	8,734	49		
Net Surplus/(Subsidy)	(53,694)	(2,122)	(1,778)	(1,135)	130,581	165,835	(21,957)	(44,510)		
	Edgewa	ter Pier	Wallace Lake		Hinckley Lake		Huntir	ngton		
	YTD May '19	YTD May '20	YTD May '19	YTD May '20	YTD May '19	YTD May '20	YTD May '19	YTD May '20		
Operating Revenue	9,953	3,182	2,484	0	1,900	0	13,428	4,445		
Operating Expenses	<u>10,989</u>	<u>1,433</u>	<u>8,318</u>	<u>1,494</u>	<u>4,090</u>	<u>989</u>	<u>18,525</u>	<u>3,900</u>		
Operating Surplus/(Subsidy)	(1,036)	1,749	(5,834)	(1,494)	(2,190)	(989)	(5,097)	545		
Capital Labor	0	0	0	0	0	0	0	0		
Construction Expenses	0	0	0	0	0	0	0	0		
Capital Equipment	<u>0</u>	<u>0</u>	<u>0</u>	<u>0</u>	<u>0</u>	<u>o</u>	<u>0</u>	<u>0</u>		
Total Capital Expenditures	0	0	0	0	0	0	0	0		
Net Surplus/(Subsidy)	(1,036)	1,749	(5,834)	(1,494)	(2,190)	(989)	(5,097)	545		
	Cha	let	Ledge	Lake	Parl	king	Enterpris	e Admin	Tot	tal
	YTD May '19	YTD May '20	YTD May '19	YTD May '20	YTD May '19	YTD May '20	YTD May '19	YTD May '20	YTD May '19	YTD May '20
Operating Revenue	201,262	206,766	57,815	320	59,136	13,952	0	0	1,822,057	1,106,451
Operating Expenses	<u>174,281</u>	170,243	<u>18,112</u>	4,897	<u>9,336</u>	<u>8,792</u>	422,398	446,210	<u>1,658,040</u>	1,196,751
Operating Surplus/(Subsidy)	26,981	36,523	39,703	(4,577)	49,800	5,160	(422,398)	(446,210)	164,017	(90,300)
Capital Labor	0	0	0	0	0	0	0	0	0	4,836
Construction Expenses	7,373	0	4,362	0	0	0	0	25,000	114,983	80,561
Capital Equipment	<u>o</u>	<u>o</u>	<u>0</u>	<u>o</u>	<u>o</u>	<u>o</u>	<u>1,589</u>	27	2,964	10,069
Total Capital Expenditures	7,373	ō	4,362	ō	ō	ō	1,589	25,027	117,947	95,466
Net Surplus/(Subsidy)	19,608	36,523	35,341	(4,577)	49,800	5,160	(423,987)	(471,237)	46,070	(185,766)

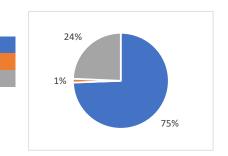
Cleveland Metroparks

Financial Performance

5/31/2020

Nature Shops and Kiosks

	Actual	Actual	Fav	Actual	Actual	Fav
	May '19	May '20	(Unfav)	YTD May '19	YTD May '20	(Unfav)
Retail Revenue	40,546	17,559	(22,987)	113,424	56,881	(56,543)
OpEx:						
Salaries and Benefits	32,897	16,775	16,122	98,813	81,719	17,094
Contractual Services	1,492	0	1,492	1,492	1,492	0
Operations	<u>26,951</u>	<u>7,650</u>	<u>19,301</u>	<u>88,898</u>	<u>52,944</u>	<u>35,954</u>
Total OpEx	61,340	24,425	36,915	189,203	136,155	53,048
Op Surplus/(Subsidy)	(20,794)	(6,866)	13,928	(75,779)	(79,274)	(3,495)
CapEx:						
Capital Labor	0	0	0	0	0	0
Construction Expenses	0	0	0	0	0	0
Capital Equipment	<u>0</u>	<u>0</u>	<u>0</u>	<u>0</u>	<u>0</u>	<u>0</u>
Total CapEx	0	0	0	0	0	0
Net Surplus/(Subsidy)	(20,794)	(6,866)	13,928	(75,779)	(79,274)	(3,495)



CLEVELAND METROPARKS ACCOUNTS RECEIVABLE AND INVESTMENTS SCHEDULES FOR THE MONTH ENDED May 31, 2020

ACCOUNTS RECEIVABLE

Past Due Current 30 Days 60 Days 90 Days Total \$187,971 \$588,913 \$52,980 \$30,161 \$860,025

INVESTMENTS

Date Placed	Bank	Description		Days of Duration	Rate	Date of Maturity	Interest Earned	EOM Balance
05/01/20	PNC Bank	Money Market	(A)	30	0.04%	05/31/20	\$2	\$58,525
05/01/20	Fifth Third Securities	Money Market	(B)	30	0.23%	05/31/20	\$1	\$3,293
05/01/20	STAR Ohio	State pool	(C)	30	0.77%	05/31/20	\$21,340	\$33,289,346
05/01/20	STAR Plus	State pool	(D)	30	0.46%	05/31/20	\$268	\$693,973

(A) Government Performance Money Market Account.

Investment balance ranged from \$58,522 to \$58,525 in May.

(B) Federated Government Money Market Account.

Investment balance ranged from \$3,292 to \$3,293 in May.

(C) State Treasurer's Asset Reserve (STAR Ohio).

Investment balance ranged from \$37,268,006 to \$33,289,346 in May.

(D) State Treasurer's Asset Reserve Plus Account (STAR Plus)

Investment balance ranged from \$693,705 to \$693,973 in May.

Source: William Chorba, CFO 06/11/20

RANGER/COURT FINES RECEIVABLE

Total	
\$50,405	

CLEVELAND METROPARKS

Appropriation Summary - 2020

		Original Budget									
						Total Prior	Proposed				
Object		Baseline	Carry Over			Budget	Amendment #5				
Code	Object Description	Budget	Encumbrances	T	otal	Amendments	6/18/2020			Total	
		1	OPERAT	TING		ſ	ſ				
54	Colorian	¢ 56.464.224	ć	,	C 1 C 1 22 1	¢ (0.222	¢ (72.267)		÷	56 460 200	
51 52	Salaries	\$ 56,164,224	- 43,861		6,164,224	\$ 68,333 36,244	\$ (72,267) 102,267		\$	56,160,290	
52	Employee Fringe Benefits Contractual Services	18,489,702 14,615,911	43,861 1,163,297		.8,533,563 .5,779,208	496,767	(30,000)			18,672,074 16,245,975	
54	Office Operations	24,071,314	2,192,891		6,264,205	3,012,599	15,000			29,291,804	
54	Operating Subtotal	113,341,151	3,400,049		.6,741,200	3,613,943	15,000			120,370,143	
		, ,					,				
-	r	•	CAPIT	AL		1	1				
571	Capital Labor	900,000			900,000					900,000	
572	Capital Construction Expenses	26,205,084	10,954,935	3	7,160,019	4,842,592	232,566	F		42,235,177	
574	Capital Equipment	2,766,476	681,816		3,448,292	458,908	-	-		3,907,200	
575	Zoo Animals	75,000	5,265		80,265	-	-			80,265	
576	Land	2,032,525	12,406		2,044,931	107,690	1,261,517	F		3,414,138	
	Capital Subtotal	31,979,085	11,654,422	4	3,633,507	5,409,190	1,494,083			50,536,780	
	TOTALS										
	Grand totals	\$ 145,320,236	\$ 15,054,471	\$ 16	0,374,707	\$ 9,023,133	\$ 1,509,083		\$	170,906,923	

Appropriations 2020 - Legend - Amendment #5

		OPERATING
<u>51</u>	<u>SALARIES</u> \$ (102,267)	Transfer of appropriations from Seasonal Wages to Unemployment for COVID-19 expenses Net budget effect is zero
	\$ 30,000	Transfer of appropriations from Hospital Claims to Hospital Buyout for increased enrollment in Buyout Net budget effect is zero
Α	\$ (72,267)	Total increase (decrease) to Salaries
<u>52</u>	FRINGE BENEFIT \$ 102,267	TS Transfer of appropriations from Seasonal Wages to Unemployment for COVID-19 expenses Net budget effect is zero
В	\$ 102,267	Total increase (decrease) to Fringe Benefits
<u>53</u>	CONTRACTUAL 3 \$ (30,000)	<u>SERVICES</u> Transfer of appropriations from Hospital Claims to Hospital Buyout for increased enrollment in Buyout Net budget effect is zero
С	\$ (30,000)	Total increase (decrease) to Contractual Services
<u>54</u>	OFFICE OPERAT \$15,000	IONS Transfer of appropriations from Capital Contracts to Programs Supplies for NC Preschool opening expenses Net budget effect is zero
D	\$ 15,000	Total increase (decrease) to Office Operations
	\$ 15,000	TOTAL INCREASE (DECREASE) TO OPERATIONS
		CAPITAL
<u>572</u>		IRUCTION EXPENSES Transfer of appropriations from Capital Contracts to Programs Supplies for NC Preschool opening expenses Net budget effect is zero
	\$ 110,066	Increase in restricted fund appropriations for Capital Materials for Engle Road Trail Connector Appropriation increase will be covered by new ODNR grant
	\$ 137,500	Increase in restricted fund appropriations for Capital Materials for Brookside Parking Lot Improvements Appropriation increase will be covered by new NFWF grant
E	\$ 232,566	Total increase (decrease) to Capital Materials
<u>576</u>	LAND \$ 1,261,517	Increase in restricted fund appropriations for Land Purchase & Land Acquisition Expense Appropriation increase will be covered by new Clean Ohio Grant awards
F	\$ 1,261,517	Total increase (decrease) to Land
	\$ 1,494,083	TOTAL INCREASE (DECREASE) TO CAPITAL
	\$ 1,509,083	GRAND TOTAL - INCREASE (DECREASE) FOR AMENDMENT

RESOLUTION NO. 20-06-085

The following vouchers have been reviewed as to legality of expenditure and conformity with the Ohio Revised Code.

Attest:_____

Chief Financial Officer

BE IT RESOLVED, that the payment of the following items, which may include Then and Now Certificates, are ratified by the Board of Park Commissioners. All expenditures have been reviewed and approved for payment by the Chief Financial Officer and Chief Executive Officer in accordance with the by-laws of the Board of Park Commissioners.

Printed Checks dated May 15, 2020 in the amount of \$1,495,488.11

Wire Transfer dated May 15, 2020 in the amount of \$73,556.15

Direct Disbursements dated May 21, 2020 in the amount of \$3,696.80

Printed Checks dated May 29, 2020 in the amount of \$1,280,994.55

Wire Transfer dated May 29, 2020 in the amount of \$73,954.15

Net Payroll dated April 12, 2020 to April 25, 2020 in the amount of \$1,124,161.98

Withholding Taxes in the amount of \$267,620.51

Net Payroll dated April 26, 2020 to May 9, 2020 in the amount of \$1,118,531.45

Withholding Taxes in the amount of \$262,537.66

Net Payroll dated May 10, 2020 to May 23, 2020 in the amount of \$1,082,333.13

Withholding Taxes in the amount of \$250,922.71

Bank Fees/ADP Fees in the amount of \$19,162.74

Cigna Payments in the amount of \$232,386.21

ACH Debits (First Energy; Sales Tax) in the amount of \$60,350.10

Visa/Travel Purchasing Card dated May 10, 2020 to June 6, 2020 in the amount of \$152,130.19

Total amount: \$7,497,826.44

PASSED: June 18, 2020

Attest:

President of The Board of Park Commissioners

Chief Executive Officer

RECOMMENDED ACTION:

That the Board of Park Commissioners approves **Resolution No. 20-06-085** listed above.