

**MINUTES OF THE
BOARD OF PARK COMMISSIONERS
OF THE
CLEVELAND METROPOLITAN PARK DISTRICT**

DECEMBER 20, 2018

The Board of Park Commissioners met on this date, Thursday, December 20, 2018, 8:00 a.m., at the Board's office, 4101 Fulton Parkway, Cleveland, Ohio.

The roll call showed Vice President Debra K. Berry and Vice President Bruce G. Rinker to be present. President Dan T. Moore was absent from the meeting. It was determined there was a quorum. Chief Executive Officer, Brian M. Zimmerman, Chief Financial Officer, William Chorba, and Chief Legal and Ethics Officer, Rosalina M. Fini, were also in attendance.

APPROVAL OF MINUTES.

No. 18-12-171: It was moved by Vice President Berry, seconded by Vice President Rinker and carried, to approve the minutes from the Regular Meeting of November 14, 2018, which were previously submitted to the members of the Board, and by them read.

Vote on the motion was as follows:

Ayes: Ms. Berry and Mr. Rinker.

Nays: None.

FINANCIAL REPORT.

Chief Financial Officer, William Chorba, presented a Comparative Summary of Revenues & Expenditures 2018 vs. 2017 Year-To-Date, for the Month Ended November 30, Schedule of Accounts Receivable, Encumbrances and Investments Placed, as found on pages **87875** to **87883** and they were filed for audit.

ACTION ITEMS.

- (a) ***Swearing in of Rangers***
(Originating Source: Katherine M. Dolan, Chief Ranger)

Jackelyn V. Burgos

Jackelyn comes to the Ranger Department from the Cuyahoga Metropolitan Housing Authority, where she had been employed since 2009. She began her career there as a police officer and was promoted to sergeant in 2016, most recently with the Special Investigations Unit. Jackelyn has a Master of Science in Criminal Justice from Tiffin University.

Patrick B. Hace

Patrick is a former Garfield Heights Police Officer, where he had been employed for almost 12 years. In 2012 he was named as a canine handler for the department. Patrick also is a Field Training Officer.

No. 18-12-172: It was moved by Vice President Berry, seconded by Vice President Rinker and carried, to appoint Jacquelyn V. Burgos and Patrick B. Hace as full-time rangers for Cleveland Metroparks as authorized by Section 1545.13 of the Ohio Revised Code.

Vote on the motion was as follows:

Ayes: Ms. Berry and Mr. Rinker.
Nays: None.

- (b) ***2018 Budget Adjustment No. 9***
(Originating Sources: Bill Chorba, Chief Financial Officer/Brian M. Zimmerman, Chief Executive Officer)

The following amendments are requested for Board approval:

**CLEVELAND METROPARKS
Appropriation Summary - 2018**

| Object Code | Object Description | Original Budget | | | Total Prior Budget Amendments | Proposed Amendment #9 12/20/2018 | Total |
|------------------|--------------------------|-----------------|-------------------------|----------------|-------------------------------|----------------------------------|----------------|
| | | Baseline Budget | Carry Over Encumbrances | Total | | | |
| OPERATING | | | | | | | |
| 51 | Salaries | \$ 49,001,929 | \$ - | \$ 49,001,929 | \$ (125,039) | \$ 740,691 A | \$ 49,617,581 |
| 52 | Employee Fringe Benefits | 18,199,468 | 18,271 | 18,217,739 | (32,473) | 2,352 B | 18,187,618 |
| 53 | Contractual Services | 14,597,705 | 1,217,528 | 15,815,233 | (79,454) | (29,705) C | 15,706,074 |
| 54 | Office Operations | 25,120,411 | 1,162,729 | 26,283,140 | 718,994 | (390,975) D | 26,611,159 |
| | Operating Subtotal | 106,919,513 | 2,398,528 | 109,318,041 | 482,028 | 322,363 | 110,122,432 |
| CAPITAL | | | | | | | |
| 572 | Capital Labor | 1,075,000 | - | 1,075,000 | - | (190,000) E | 885,000 |
| 572 | Capital Materials | 5,157,791 | 522,220 | 5,680,011 | 27,515 | (438,361) F | 5,269,165 |
| 573 | Capital Contracts | 24,848,552 | 5,933,878 | 30,782,430 | 5,126,221 | 438,361 G | 36,347,012 |
| 574 | Capital Equipment | 2,419,599 | 368,707 | 2,788,306 | 420,265 | 27,292 H | 3,235,863 |
| 575 | Zoo Animals | 75,000 | 2,100 | 77,100 | - | - | 77,100 |
| 576 | Land | 4,196,000 | 2,181 | 4,198,181 | 399,282 | - | 4,597,463 |
| | Capital Subtotal | 37,771,942 | 6,829,086 | 44,601,028 | 5,973,283 | (162,708) | 50,411,603 |
| TOTALS | | | | | | | |
| Grand totals | | \$ 144,691,455 | \$ 9,227,614 | \$ 153,919,069 | \$ 6,455,311 | \$ 159,655 | \$ 160,534,035 |

ACTION ITEMS (cont.)

An explanation of the adjustments, by category, can be found on pages **87884** to **87889**. The net effect of all adjustments is an increase of \$159,655, all of which is provided for by increased revenue, donations, grants, or other restricted funds.

No. 18-12-173: It was moved by Vice President Berry, seconded by Vice President Rinker and carried, to approve the 2018 Budget Adjustment No. 9 for a total increase of \$159,655 as delineated on pages **87884** to **87889**.

Vote on the motion was as follows:

Ayes: Ms. Berry and Mr. Rinker.

Nays: None.

(c) ***2019 Appropriations Budget***
(Originating Sources: Bill Chorba, Chief Financial Officer/Brian M. Zimmerman, Chief Executive Officer)

According to State statute, the Board of Park Commissioners must adopt Cleveland Metroparks 2019 appropriations budget on or before December 31, 2018.

Budget proposals were submitted by each of the Chiefs for their respective departments. A comprehensive budget was compiled, not only considering operations for 2019, but also projecting operations through 2023, which is the entire span of the current tax levy.

A summary of the budgeted appropriations for 2019 are as follows:

**CLEVELAND METROPARKS
Appropriation Summary - 2019**

| Object Code | Object Description | Baseline Budget | Estimated Carry Over Encumbrances | Estimated Total |
|------------------|--------------------------|-----------------|-----------------------------------|-----------------|
| OPERATING | | | | |
| 51 | Salaries | \$ 53,558,482 | \$ - | \$ 53,558,482 |
| 52 | Employee Fringe Benefits | 18,477,174 | 25,364 | 18,502,538 |
| 53 | Contractual Services | 14,727,221 | 2,384,786 | 17,112,007 |
| 54 | Operations | 25,262,956 | 1,987,341 | 27,250,297 |
| | Operating Subtotal | 112,025,833 | 4,397,491 | 116,423,324 |
| CAPITAL | | | | |
| 571 | Capital Labor | 1,110,000 | - | 1,110,000 |
| 572 | Capital Materials | 1,893,884 | 548,496 | 2,442,380 |
| 573 | Capital Contracts | 14,432,303 | 3,815,527 | 18,247,830 |
| 574 | Capital Equipment | 2,670,302 | 272,458 | 2,942,760 |
| 575 | Zoo Animals | 75,000 | - | 75,000 |
| 576 | Land | 9,191,274 | 16,956 | 9,208,230 |
| | Capital Subtotal | 29,372,763 | 4,653,437 | 34,026,200 |
| TOTALS | | | | |
| | Grand totals | \$ 141,398,596 | \$ 9,050,928 | \$ 150,449,524 |

ACTION ITEMS (cont.)

Additionally, pursuant to Article 4 of its By-Laws, Cleveland Metroparks Board of Park Commissioners shall fix the compensation range for all employees. To account for increases to the State of Ohio minimum wage, cost of living increases, and to maintain market competitiveness, the above 2019 appropriations budget includes the following:

- An Intermittent Employee compensation range from \$4.30/hour (tipped employee minimum) to \$35.00/hour for 2019; and
- A Regular Employee compensation range from \$4.30/hour (tipped employee minimum) to \$256,791/annual for 2019.

In addition, the above 2019 appropriations budget includes a 3.00% aggregate performance-based merit wage adjustment for Regular Non-Union employees. Performance merit wage adjustments (ranging from 1% - 4%) are based on the forced distribution evaluation method. Such wage increases would be effective with the pay period beginning December 23, 2018 (January 11, 2019 pay date).

No. 18-12-174: It was moved by Vice President Berry, seconded by Vice President Rinker and carried, to approve the 2019 proposed appropriations budget, as reflected above, inclusive of the fixing of the 2019 compensation range for all employees and the aggregate performance-based merit wage adjustment for Regular Non-Union employees.

Vote on the motion was as follows:

Ayes: Ms. Berry and Mr. Rinker.

Nays: None.

(d) *Request for Approval of 2019 Rates and User Fees*
(Originating Sources: William Chorba, Chief Financial Officer/Christopher M. Kuhar, Zoo Executive Director/Joseph V. Roszak, Chief Operating Officer/Sean P. McHugh, CGCS – Executive Director of Golf/Kelly M. Manderfield, Chief Marketing Officer)

The 2019 Rates and User Fees Schedule reflects a summary of each department's current (2018) and proposed (2019) rates and user fees for various services. These rates and fees have been reviewed for appropriateness and for alignment with market comparables. For your convenience, proposed changes from 2019 are shown in red on the chart located on pages **87890** to **87910**.

ACTION ITEMS (cont.)

The proposed rates and fees, if adopted, will become part of the 2019 budgeted revenue assumptions and will be implemented as of January 1, 2019.

No. 18-12-175: It was moved by Vice President Berry, seconded by Vice President Rinker and carried, to approve the 2019 Rates and User Fees Schedule as included herein.

Vote on the motion was as follows:

Ayes: Ms. Berry and Mr. Rinker.

Nays: None.

- (e) ***Authorization to Establish and Manage an Asset Management Account for the Receipt of Donations***
(*Originating Sources: Brian M. Zimmerman, Chief Executive Officer/Bill Chorba, Chief Financial Officer/Rosalina M. Fini, Chief Legal & Ethics Officer/Natalie Ronayne, Chief Development Officer*)

Section 1545.11 of the Ohio Revised Code (ORC) allows the Board of Park Commissioners of the Cleveland Metropolitan Park District (the “Board”) to accept “donations of money or other property.” Acceptance of financial donations has become increasingly complex as donors are gifting more complicated financial instruments and as financial transactions are bound by additional regulations including the USA PATRIOT Act.¹ While some regulations do not mandate specific action, financial institutions are implementing a very conservative compliance approach requiring beneficiaries and donees to open additional accounts to receive monetary gifts.

Pursuant to Article 1, Section 3 (a) of the Board’s By-Laws, and in accordance with ORC Section 1545.07, on September 27, 2017, the Board appointed Bill Chorba to serve as the Chief Financial Officer who serves as custodian of its funds and as the fiscal officer. In accordance with Ohio’s rules, regulations and statutes and within the limits of the Board’s Investment Policy adopted March 15, 2018, as the Board’s CFO, Bill Chorba is authorized to:

1. Establish and maintain asset management accounts with debit card, check writing and electronic transfer privileges, from which account funds are directly spent or transferred, the responsibility for which is entirely that of the Board; and,
2. Enter into separate asset management account agreements and other account agreements and documents necessary to establish and maintain asset management accounts and other accounts for the purpose of receiving gifts, donations and bequests, and to sign all such agreements and documents on behalf of the Board; and,

¹ An Act of Congress signed into law by US President George W. Bush on October 26, 2001. The Act's full title is "Uniting and Strengthening America by Providing Appropriate Tools Required to Intercept and Obstruct Terrorism Act of 2001.

ACTION ITEMS (cont.)

3. Receive on behalf of the Board and deliver to the Board all monies, stocks, bonds, other securities and any other assets received as gifts, donations and bequests. To sell, assign and endorse for transfer, certificates representing stocks, bonds or other securities now registered or hereafter registered in the name of the Board.

Chief Executive Officer Brian M. Zimmerman recommends that it is appropriate and in the best interest of the Board for CFO Bill Chorba to open a corporate asset management account(s) with the Board's current depository to receive a gift, donation or bequest when required, or in the alternative, to open an asset management account with those financial institutions which may require the opening of said account in order for the Board to receive a gift, donation or bequest.

No. 18-12-176: It was moved by Vice President Berry, seconded by Vice President Rinker and carried, that, upon written notification to Chief Executive Officer Brian M. Zimmerman and upon the requirement that a corporate asset management account be opened with either the Board's current depository or a donor's financial institution, the Board of Park Commissioners of the Cleveland Metropolitan Park District further and specifically authorizes Chief Financial Officer Bill Chorba to open an account or accounts in the Board's name with its current depository or the donor's financial institution and (1) give orders in the said account or accounts for the purchase, sale or other disposition of stocks, bonds and other securities; (2) deliver to and receive from the financial institution on behalf of the Board monies, stocks, bonds, other securities and any other assets in accordance with any gift receipt policies of the Board; (3) establish and maintain an asset management account with debit card, check writing and margin privileges from which account funds are directly spent as indicated in the separate asset management account agreement having check writing and debit card privileges; (4) order the transfer or delivery of funds, monies, securities or other assets to the Board, giving such instructions as are necessary to accomplish such transfers and deliveries; (5) sign acknowledgements of the correctness of all statements of account; and (6) make, execute and deliver under the corporate seal (if applicable) any and all written endorsements and documents necessary or proper to effectuate the authority hereby conferred, including, but not limited to, entering into separate asset management account agreements and documents necessary to establish accounts for the purpose of receiving gifts, donations and bequests; that is within authorization to remain in full force and effect until written notice of the revocation thereof shall have been received by the financial institution.

Vote on the motion was as follows:

Ayes: Ms. Berry and Mr. Rinker.

Nays: None.

ACTION ITEMS (cont.)911

- (f) ***Authorization of Land Acquisition and Acceptance of Land Donation: Rodriguez Property and City of North Royalton Property, Brecksville Reservation (±17.9 acres)***
(Originating Sources: Brian M. Zimmerman, Chief Executive Officer/Rosalina M. Fini, Chief Legal & Ethics Officer/Kyle G. Baker, Director of Real Estate & Senior Assistant Legal Counsel/Stephanie Kutsko, Land Protection Manager/Isaac D. Smith, Conservation Program Manager)

Cleveland Metroparks has the opportunity to acquire a parcel of land for sale along the western side of Bennett Road near Brecksville Reservation. The ±3.1-acre Rodriguez Property is located at 14702 Bennett Road (reference map, page **87911**) and adjacent to an all-purpose trail that runs along the western side of Bennett Road south to Akins Road. The City of North Royalton has funding to construct another segment of trail from Akins Road south along Bennett Road to Cleveland Metroparks Brecksville Reservation and Valley Parkway and is anticipated to begin construction in 2019. When complete, this all-purpose trail will provide a connection for park users from the Rodriguez Property south to Brecksville Reservation and Valley Parkway, which links Cleveland Metroparks reservations, the Ohio & Erie Towpath Trail, the Cuyahoga Valley National Park, and serves as a local connection between neighborhoods, community resources, and employers.

Cleveland Metroparks also has the opportunity to accept a land donation from the City of North Royalton. The ± 4.8-acre North Royalton Property is located at 7985 Royalton Road in the City of North Royalton near Brecksville Reservation and adjacent to the Rodriguez Property (see reference map). Preservation of the North Royalton Property and integrating it into Brecksville Reservation provides an opportunity to create additional greenspace connectivity to park users of Brecksville Reservation and the community of North Royalton. Connection of the North Royalton Property to Brecksville Reservation is made possible through the Rodriguez Property and along the above-described City of North Royalton all-purpose trail.

The acquisition of these two properties will preserve ±17.9 acres of greenspace and enhance the trail connection along Bennett Road to Brecksville Reservation and the highly popular Valley Parkway. The acquisition of these properties will protect the headwater streams and forests within the East Branch of the Rocky River watershed.

Judge Anthony J. Russo approved the acceptance of a donation of the North Royalton Property pursuant to Chapter 1545 of the Ohio Revised Code prior to the Board's consideration.

ACTION ITEMS (cont.)

No. 18-12-177: It was moved by Vice President Berry, seconded by Vice President Rinker and carried, to authorize the acquisition of fee simple title of ±3.1 acres as hereinabove described, from Romeo C. Rodriguez, for a purchase price of \$185,000; further that the Board authorize the acceptance of a donation of fee simple title of ±14.8 acres as hereinabove described, from the City of North Royalton, both acquisitions being subject to the approval of the environmental assessment reports and evidence of title, including exceptions to title, by the Chief Legal and Ethics Officer; further, that the Board authorize the Chief Executive Officer to execute agreements or documents, together with supplemental instruments related thereon, if any, as deemed necessary or appropriate and in form acceptable to the Chief Legal & Ethics Officer.

Vote on the motion was as follows:

Ayes: Ms. Berry and Mr. Rinker.

Nays: None.

- (g) ***Red Line Greenway Property Acquisition Update and Authorization to Appropriate Property Interest from Flats Industrial, Inc. – Ohio & Erie Canal Reservation***
(Originating Sources: Brian M. Zimmerman, Chief Executive Officer/Rosalina M. Fini, Chief Legal & Ethics Officer/Kyle G. Baker, Director of Real Estate & Senior Assistant Legal Counsel/Isaac D. Smith, Conservation Program Manager)

Background

When complete, the Red Line Greenway will be a 2.3-mile all-purpose trail to connect Zone Recreation Center from West 53rd Street just north of I-90 to Columbus Road and Franklin Avenue along the Greater Cleveland Regional Transit Authority (RTA) Red Line Rapid Transit corridor in the City of Cleveland. The trail will connect with the Cleveland Foundation Centennial Lake Link Trail and the Towpath Trail. An extension of the trail to an overlook on the RTA viaduct overlooking Rivergate Park with dynamic views of the downtown skyline is also planned.

In late 2014, staff introduced the Red Line Greenway Project to the Board and Cleveland Metroparks entered into a Memorandum of Understanding to study the feasibility of the project with RTA and the Rotary Club of Cleveland (“Rotary”). In May 2015, staff presented the Board with a conceptual design of the Red Line Greenway. In April 2016, the Board authorized submission of the Re-Connecting Cleveland: Pathways to Opportunity application to the U.S. Department of Transportation’s Transportation Investment Generating Economic Recovery (TIGER) discretionary grant program. The application was awarded in July of 2016 in the amount of \$7,950,000, leveraging nearly \$8,500,000 in matching funds. The Red Line Greenway was one of the projects funded

ACTION ITEMS (cont.)

with TIGER, and additional funds were awarded to the project in October of 2017 from the Clean Ohio Trail Fund administered by the Ohio Department of Natural Resources. On June 15, 2017, the Board approved a design contract with Michael Baker International, Inc. pursuant to Board Action No. 17-06-087 to fully design the Red Line Greenway. Trust for Public Land and L.A.N.D. studio, Inc. are also partnering with Cleveland Metroparks on all the projects funded with TIGER.

Property Acquisition Update

The design is nearly complete, and staff has been working diligently to identify and acquire the necessary land interests to construct and manage the trail. These interests are outlined as follows (reference map, page **87912**):

- A. Surface easement with the City of Cleveland (± 0.09 acres);
- B. Encroachment permits over City of Cleveland right of way (11 different encroachment permits totaling ± 1.19 acres);
- C. Aerial easement with RTA (± 0.35 acres);
- D. Surface easement with RTA (± 6.33 acres);
- E. Lease agreement with Ohio Department of Transportation (ODOT) (± 2.26 acres);
- F. Surface easement with Flats Industrial, Inc. (Flats) (± 0.8 acres); and
- G. Temporary easement with Flats (± 0.4 acres).

As shown above, most of the necessary land is owned by RTA. RTA and Cleveland Metroparks have negotiated a Project Development and Easement Agreement, which is nearing completion and execution, by which RTA will agree to donate the necessary interests to construct and manage the trail. Staff is also currently working collaboratively with both ODOT and the City of Cleveland to acquire necessary interests. As such, most of the necessary interests will be acquired in the coming weeks. However, over the past year and a half both Cleveland Metroparks and RTA have been engaging Flats regarding the surface easement and temporary easement necessary to construct and manage the trail without much success. Cleveland Metroparks has successfully worked with Flats' out of state ownership and local staff in the past on various land donations in and around Rivergate Park. However, ownership changes have led to lapses in communication and non-responsiveness from the current owners of Flats.

Authorization to Appropriate

During 2017, RTA attempted to acquire an easement with Flats because RTA's access road traverses over Flats' property. However, RTA was unable to secure a long-term easement with Flats and could only obtain a temporary easement for their major track work that is ongoing. As such, in late 2017 Cleveland Metroparks began consulting with Flats local staff on trail design, trail safety, and acquisition of the necessary easement interests. Into early 2018, as the design progressed, staff started formal discussions with both Flats' local staff and local legal counsel. In October 2018, Cleveland Metroparks acquired the services of an ODOT prequalified appraiser to appraise the property interests over Flats' property necessary for the construction and management of the trail. The property interests appraised as such (reference map, page **87913**):

ACTION ITEMS (cont.)

- A. Surface easement with Flats appraised at \$52,000 (± 0.8 acres); and
- B. Temporary easement with Flats appraised at \$5,200 (± 0.4 acres).

Staff continued negotiations with Flats' local staff and local counsel but did not get any substantive response to an offer to acquire the property interests at the full appraised value (\$57,200). As such, with design nearly complete and construction quickly approaching, staff is left with no other choice but to seek Board approval of a Resolution of Intent to Appropriate, which can be found on pages **87914** to **87921**. Staff will continue to work with Flats to acquire the necessary interests short of appropriation but intends to file an appropriation action as soon as possible if a voluntary agreement cannot be reached.

No. 18-12-178:

It was moved by Vice President Berry, seconded by Vice President Rinker and carried, to adopt the Resolution of Intent to Appropriate, set forth on pages **87914** to **87921**, and authorize outside counsel, in consultation with the Chief Legal & Ethics Officer, to initiate appropriation proceedings as necessary for the surface easement (± 0.8 acres) and temporary easement (± 0.4 acres) with Flats Industrial, Inc. as both interests are necessary for the construction and management of the Red Line Greenway; further that the Board authorize the acquisition of the surface easement (± 0.8 acres) and temporary easement (± 0.4 acres) from Flats Industrial, Inc. for \$57,200 should Flats Industrial, Inc. agree to voluntarily sell them after negotiations; further, that the Board authorize the Chief Executive Officer to execute any agreements or documents, together with supplemental instruments related thereon, if any, as deemed necessary or appropriate to necessitate the above and in form acceptable to the Chief Legal & Ethics Officer.

Vote on the motion was as follows:

Ayes: Ms. Berry and Mr. Rinker.

Nays: None.

(h) *Huntington Reservation: Authorization to Submit Grant Application and Commit Funds*

(Originating Sources: Natalie Ronayne, Chief Development Officer/Sean McDermott, Chief Planning and Design Officer/Kristen Trolio, Grants Manager/Chris Cheraso, Landscape Architect)

The Ohio Department of Natural Resources Office of Coastal Management offers funds through the Coastal Management Assistance Grant (CMAG) Program, with a goal to support Lake Erie Coastal Resources. Public access and coastal planning are two current priorities of the program and Cleveland Metroparks has applied to this program to 1) complete construction documents for an ADA-accessible ramp from the bluff area at Huntington Reservation to the public beach below; and 2) to complete geotechnical due diligence for stabilization of this bluff area.

ACTION ITEMS (cont.)

In 2009, Cleveland Metroparks received funds through CMAG to complete a Shoreline Management and Facilities Plan for Huntington Reservation. This plan provided a foundation for this proposed project. This previous plan investigated the causes of bluff erosion, which were concluded to be wave action, surface runoff, and naturally-occurring seeps. This plan also investigated the conditions of the existing groins and reviewed historical records for soil borings and beach nourishment activities, the latter of which none were found. The shortfall of this plan is that the cost estimates are probable and based on concepts rather than detailed engineered analyses. This proposed planning project will build from this previous plan, will update the geotechnical analyses, and will provide a detailed cost estimate for bluff stabilization.

The improved access ramp that is proposed as part of this application is outlined in the Master Plan for Huntington Reservation, which was completed in November 2018. Overall, this proposed project is the first step to provide improved public access to Lake Erie for all visitors to Huntington Reservation and to provide long-term solutions to prevent further erosion of the bluff.

The project budget is as follows:

| | |
|--|---------------|
| Cleveland Metroparks | \$ 75,000 |
| <u>Coastal Management Assistance Grant</u> | <u>75,000</u> |
| Total Project: | \$150,000 |

The required resolution is on page **87922**.

No. 18-12-179: It was moved by Vice President Berry, seconded by Vice President Rinker and carried, to authorize the adoption of the resolution to authorize the submittal of a grant application to the Ohio Department of Natural Resources for funding assistance of ±\$75,000.00 through the Coastal Management Assistance Grant Program as described above; to authorize and agree to obligate the funds required to satisfactorily complete the proposed project and become eligible for reimbursement under the terms and conditions of the program; and further, that the Board authorize the Chief Executive Officer to enter into agreements and execute any other documents as may be required to accept the grants upon award; form of agreement(s) and document(s) to be approved by Chief Legal and Ethics Officer.

Vote on the motion was as follows:

Ayes: Ms. Berry and Mr. Rinker.

Nays: None.

ACTION ITEMS (cont.)

- (i) ***Professional Services Agreement – RFQu No. 6387: Park Wide Facility Database Data Collection and Assessment Report – All Reservations***
(Originating Sources: Sean E. McDermott, P.E., Chief Planning and Design Officer/Stephen Mather, GIS Manager, Ryan Denker, Architect)

Background:

Cleveland Metroparks currently maintains several digital databases as a means to track information related to the nearly 1,500 structures and features the Park District owns, maintains, or has razed. Planning is underway to consolidate several databases into a single facility database, while also expanding the structure and feature statistics that are tracked. As a part of the planning process, holistic data collection and a general condition assessment of all existing structures and features, with exception of the Zoo, is required.

On October 30, 2018, Cleveland Metroparks issued a Request for Qualifications (RFQu No. 6387) for professional design services and invited qualified design professionals to submit their qualifications relative to the collection, organization and reporting of information pertaining to existing park structures and features. Once complete, the data within the report will inform decisions on the design of the new facility database.

RFQ Response and Analysis:

Seven (7) firms interested in providing such services responded to RFQu No. 6387. Qualifications were reviewed by a panel of Cleveland Metroparks staff, including Sean McDermott, Stephen Mather, and Ryan Denker. Pursuant to Ohio Revised Code section 153.69 the top three (3) firms were ranked in order of most qualified. Bialosky and Partners, Architects, LLC (Bialosky Cleveland) has been identified as the most qualified. Bialosky Cleveland’s team is comprised of in-house architects and engineers. Bialosky Cleveland recently completed a similar project for the Cleveland Public Library and their team meets the needs of all other components of the assessment. Following the top ranking of Bialosky Cleveland, a proposal for the desired services was requested.

| Park Wide Facility Database Data Collection and Assessment Report Firm Respodents RFQu No. 6387 | |
|---|---------|
| Firm | Ranking |
| Bialosky and Partners, Architects, LLC | 1 |
| HWH Architects, Engineers, and Planners, Inc. | |
| TEC, Inc. | |
| Richland Engineering Limited | |
| Quality Control Inspection, Inc. | |
| The Osborn Engineering Co. | 2 |
| OHM Advisors | 3 |

ACTION ITEMS (cont.)**Proposal Analysis:**

A proposal was requested from Bialosky Cleveland to conduct a data collection and general condition assessment. The scope of work will consist of a review of the structures and features baseline report (provided by Cleveland Metroparks), reservation field investigations to collect data, data organization and report formatting, and a final report of findings. Data to be gathered on field visits includes: feature dimensions; square footages; fire alarm systems; security systems; fire protection; utility information; roofing systems; exterior cladding; doors; windows; hardscapes; interior finishes; mechanical systems; electrical systems; and plumbing systems.

The tasks associated with the proposed scope of work are to be performed for an amount not to exceed \$120,000. Throughout the process, Cleveland Metroparks staff will regularly monitor Bialosky Cleveland's progress.

No. 18-12-180: It was moved by Vice President Berry, seconded by Vice President Rinker and carried, to authorize the Chief Executive Officer to enter into a contract with **Bialosky and Partners, Architects, LLC** as the most qualified firm for **RFQu #6387 – Facility Database Data Collection and Assessment Report**, for an amount not to exceed \$120,000 for the performance of a structures and features assessment as outlined above in a form acceptable to the Chief Legal and Ethics Officer, pursuant a proposal dated December 11, 2018.

Vote on the motion was as follows:

Ayes: Ms. Berry and Mr. Rinker.

Nays: None.

(j) ***RFP #6149: Golf Cars (Big Met, Little Met, Mastick Woods, Manakiki, Sleepy Hollow, Shawnee Hills, Washington, and Seneca Golf Courses)***
(*Originating Sources: Sean McHugh, CGCS-Executive Director of Golf/ Charlie Rosol, Procurement Manager*)

At the Board meeting on February 18, 2016, the Board approved \$1,857,300 to Lake Erie Golf Cars to provide Cleveland Metroparks golf courses with a lease-purchase agreement for the supply of golf cars for a six (6) year period (2016 through 2021).

Originally, the Big Met Golf Course fleet was scheduled for replacement in 2020. Lake Erie Golf Cars presented a proposal to Cleveland Metroparks golf staff to purchase 70 new 2019 E-Z Golf TXT Elite Lithium (electric) powered golf cars for Big Met Golf Course. Each car will encompass an additional cost of \$1,950 for a new total car price of \$6,600 (\$4,650 [original purchase] plus \$1,950 for lithium battery). Benefits include, but are not limited to, potential to lower energy cost up to 40%, less charging time, lighter overall weight of the golf car and no refilling of lead acid batteries.

ACTION ITEMS (cont.)

In accordance with the original agreement, Seneca was slated to receive 65 new golf cars in 2019. However, due to the change as indicated above, Seneca will remain a revenue share with leased cars from Lake Erie Golf Cars until 2020.

| | |
|-------------------------|----------------|
| ORIGINAL AWARD: | \$1,857,300 |
| Additional consumption: | <u>136,500</u> |
| REVISED TOTAL AWARD | \$1,993,800 |

Consequently, an increase in the total amount, as shown above, is recommended for approval by the Board at this time.

Revised summarized layout below:

| Lake Erie Golf Cars | | | | | | |
|-----------------------------------|------------------|------------------|------------------|------------------|------------------|------------------|
| Year | 2016 | 2017 | 2018 | 2019 | 2020 | 2021 |
| Sleepy Hollow | Purchase 65 | Owens 65 | Purchase 65 | Owens 65 | Owens 65 | Owens 65 |
| Manakiki | 68% | Purchase 65 | Owens 65 | Owens 65 | Purchase 57 | Owens 65 |
| Big Met | 68% | 68% | 68% | Purchase 70 | 68% | Owens 70 |
| Shawnee Hills | 68% | 68% | From Sleepy | Owens 65 | Owens 65 | Owens 65 |
| Seneca | 68% | 68% | 68% | 68% | From Manakiki | Owens 65 |
| Little Met/Mastick/ Washington | 68% | 68% | 68% | 68% | 68% | Purchase 57 |
| Total cars leased/yr. | 347 | 268 | 203 | 118 | 53 | 0 |
| Purchase Price/car | \$4,650 | \$4,650 | \$4,875 | \$6,600 | \$4,875 | \$5,150 |
| Total Purchase | \$302,250 | \$302,250 | \$316,875 | \$462,000 | \$316,875 | \$293,550 |

No. 18-12-181:

It was moved by Vice President Berry, seconded by Vice President Rinker and carried, to amend Resolution No. 16-02-038 to accommodate usage in excess of the original estimate as follows:

No. 16-02-038:

It was moved by Vice President Moore, seconded by Vice President Rinker and carried, to authorize the Chief Executive Officer to enter into an agreement, in a form approved by the Chief Legal & Ethics Officer, between Cleveland Metroparks and **Lake Erie Golf Cars**, for its overall best proposal, as summarized above and maintained in the proposal file for RFP #6149 for Golf Cars, for a six (6) year period beginning 2016 through 2021, with a **total six (6) year purchase commitment of \$1,857,300 \$1,993,800 and 68% revenue share** based on revenue sales per year.

Vote on the motion was as follows:

Ayes: Ms. Berry and Mr. Rinker.
Nays: None.

AWARD OF BIDS:**No. 18-12-182:**

It was moved by Vice President Berry, seconded by Vice President Rinker and carried, to authorize the following bid awards:

- (a) **Commodities Usage Report:**
 - **Bid Renewal #6083: Solid Waste Disposal and Recycling Services** (see page **87851**);
- (b) **Bid #6383: Asphaltic Concrete** (see page **87852**);
- (c) **Bid #6384: Concrete** (see page **87853**);
- (d) **Bid #6388: Sleepy Hollow Clubhouse Renovation – Brecksville Reservation** (see page **87854**);
- (e) **Bid #6391: Lakefront Bikeway/Canal Basin Park Connectors – Ohio & Erie Canal Reservation** (see page **87855**);
- (f) **Sole Source #6393: Paid Media Advertising for 2019** (see page **87857**);
- (g) **US Communities Co-Op #6395: 2019 Operational Purchases (Small Wares, Disposables) and Capital Equipment** (see page **87858**);
- (h) **Ohio Co-Op ORC 125 #6398: Three Ranger Dispatch Center Radio Console & 40 Mobile Car Radios** (see page **87859**);
- (i) **Ohio Co-Op #6399: Two New 2019 4DR AWD Ford Explorer (Police Special) SUVs for Rangers (Replacements)** (see page **87860**); and
- (j) **Sole Source #6400: Financial Software System (MUNIS) Support and License** (see page **87861**).

Vote on the motion was as follows:

Ayes: Ms. Berry and Mr. Rinker.

Nays: None.

AWARD OF BIDS (cont.)

COMMODITIES USAGE REPORT - *“In the event the original estimate exceeds 90% consumption, an action item will be presented to the Board.”*

BID RENEWAL #6083 SUMMARY: **SOLID WASTE DISPOSAL AND RECYCLING SERVICES** for a two-year period beginning May 5, 2015 and extending through May 4, 2017, with an option to renew for an additional two (2) years

ORIGINAL ESTIMATE \$425,000 (90% = \$382,500)

The encumbrance was based upon an estimated two-year spend of solid waste disposal and recycling services throughout the Park District. With the acquisition of various properties and self-operating various concessions, additional funding is required. The requested commodity adjustment pays current invoices and anticipates remaining orders through May 4, 2019.

| | |
|--|------------------|
| ORIGINAL AWARD (March 16, 2017) | \$425,000 |
| Additional Consumption/Final “Close-out” Estimate (5/4/19) | <u>150,000</u> |
| REVISED TOTAL AWARD: | \$575,000 |

RECOMMENDED ACTION:

That the Board authorize the Chief Executive Officer to amend Resolution No. 17-03-045 to accommodate usage in excess of the original estimate as follows:

No. 17-03-045:

It was moved by Vice President Moore, seconded by Vice President Berry and carried, to **renew Bid #6083** for solid waste disposal and recycling services to the lowest and best bidder **Republic Services, Inc.**, at the unit costs specified and maintained in the bid file, for a two-year period beginning May 5, 2017 and extending through May 4, 2019, **for a total cost not to exceed ~~\$425,000~~ \$575,000**. In the event this vendor cannot satisfy the bid, the award will be given to the bidder who the Board, in its discretion, has reflected in the minutes as being the next lowest and best bidder who can satisfy the bid. The difference in cost and all related costs to the difference will be assumed by the original bidder and/or surety. In the event the log of consumption approaches 90 percent of the estimate, an action item will be presented to the Board requesting an increase.

Vote on the motion was as follows:

Ayes: Ms. Berry and Mr. Rinker.
 Nays: None.

(See Approval of this Item by Resolution No. 18-12-182 on Page 87850)

AWARD OF BIDS (cont.)

BID #6383 SUMMARY: ASPHALTIC CONCRETE to be supplied on an “as needed” basis from January 1, 2019 through December 31, 2019 to various locations throughout Cleveland Metroparks

| |
|---------------------------------------|
| --- HIGHLIGHTS AT A GLANCE --- |
| 2018 Expenditures = \$40,000.00 |
| 2019 Estimate = \$150,000.00 (1) |

(1) The 2019 estimate includes miscellaneous patches and repairs of roads and asphalt trails, as well as specific infrastructure rehabilitation, estimated at ± \$150,000.

This bid provides various asphaltic concrete material (all based on per yard pricing) for various locations throughout Cleveland Metroparks on an "as needed" basis for various projects.

| Bid Results as Follows: | Allied Bedford Hts. | Allied W. 3rd St. | Allied W. 150th | Allied Copley | Kokosing Columbia Station | Kokosing Garfield Hts. | Kokosing Cleveland |
|--------------------------------------|----------------------------|-------------------------------------|-----------------------------------|----------------------|----------------------------------|-------------------------------|---------------------------|
| 301 Virgin Materials (per ton) | \$68.75 | \$68.75 | \$68.75 | \$64.00 | \$62.75 | \$67.50 | \$62.75 |
| 301 w/Recycled Materials (per ton) | \$53.50 | \$53.75 | \$53.50 | \$50.00 | \$57.75 | \$62.50 | \$57.75 |
| 448-2 Virgin Materials (per ton) | \$69.75 | \$69.75 | \$69.75 | \$67.25 | \$63.75 | \$57.50 | \$63.75 |
| 448-2 w/Recycled Materials (per ton) | \$54.50 | \$54.50 | \$54.50 | \$53.25 | \$58.75 | \$63.50 | \$58.75 |
| 448-1 Virgin Materials (per ton) | \$77.00 | \$76.00 | \$77.00 | \$74.00 | \$76.00 | \$58.50 | \$72.50 |
| 448-1 w/Recycled Materials (per ton) | \$63.75 | \$64.75 | \$63.75 | \$62.75 | \$68.00 | \$72.50 | \$67.50 |
| Tack (per gallon) | \$ 8.00 | \$ 8.00 | \$ 8.00 | \$ 8.00 | No Bid | No Bid | No Bid |
| 5-gallon buckets | Included | Include d | Include d | Included | No Bid | No Bid | No Bid |

Prices displayed above represent a comprehensive split award. This is necessitated from previous experiences wherein sometimes, during the paving season, the awarded low vendor cannot supply product demands in a timely manner (due to other customers picking up loads at the same time) and the second low bidder must be utilized (at the bid secured price) to complete jobs already in process. Proximity to the job also will have a bearing on which plant is utilized and selected. This decision will be made at the discretion of the Director of Construction.

The increase in cost per ton reflects an average of 4% compared to 2018 price structure.

RECOMMENDED ACTION:

That the Board authorize a split award for asphaltic concrete, as noted in Bid #6383 Summary, to be supplied as needed beginning January 1, 2019 and extending through December 31, 2019 to the lowest and best bidders **Allied Corporation, Inc. and Kokosing Materials, Inc.** at the unit costs shown in the summary for a **total amount not to exceed \$150,000.** In the event these vendors cannot satisfy the bid, the award will be given to the next bidder who the Board, in its discretion, has reflected in the minutes as being the next lowest and best bidder who can satisfy the bid. The difference in cost and all related costs to the difference will be assumed by the original bidder and/or surety. In the event the log of consumption approaches 90 percent of the estimate, an action item will be presented to the Board requesting an increase.

(See Approval of this Item by Resolution No. 18-12-182 on Page 87850)

AWARD OF BIDS (cont.)

BID #6384 SUMMARY: **CONCRETE** to be supplied on an “as needed” basis from January 1, 2019 through December 31, 2019 to various locations throughout Cleveland Metroparks

| |
|---------------------------------------|
| <i>--- HIGHLIGHTS AT A GLANCE ---</i> |
| 2018 Expenditures = \$61,000 |
| 2019 Estimate = \$100,000 (1) |

(1) The 2019 estimate includes miscellaneous patches and repairs of roads and asphalt trails, as well as specific infrastructure rehabilitation, estimated at ± \$100,000.

The awarded supplier will provide and pour up to \$100,000 of 3000 psi, 3500 psi, 4000 psi, 4500 psi, Class C, LSM 50, and LSM 100 concrete (all based on per yard pricing) as well as additives, additional services and colors at specified locations throughout Cleveland Metroparks on an "as needed" basis. The concrete will be used by Park District personnel for various projects such as footers, pads and other concrete items.

| CONCRETE TYPE | 3000 psi | 3500 psi | 4000 psi | 4500 psi | Class C | LSM 50 | LSM 100 |
|---------------|----------|----------|----------|----------|---------|--------|---------|
| 2018 | \$103 | \$106 | \$109 | \$112 | \$112 | \$82 | \$84 |
| 2019 | \$110 | \$113 | \$116 | \$119 | \$119 | \$87 | \$89 |

**Prices for additives, additional services and colors are on file in the Procurement Office.*

The bid was sourced to ±23 suppliers and Cleveland Metroparks only received two bids: Shelly Materials, DBA: Medina Supply Company and Rockport Ready Mix. Overall, Medina Supply Company supplied the lowest and best bid.

The increase in cost per ton reflects an average of 6% compared to 2018 price structure.

RECOMMENDED ACTION:

That the Board authorize an award of Bid #6384 to the lowest and best bidder, **Shelly Materials, DBA: Medina Supply Company**, for the supply of concrete for the period beginning January 1, 2019 extending through December 31, 2019, at the unit costs specified in the summary and bid file, **for a total cost not to exceed \$100,000**. In the event these vendors cannot satisfy the bid, the award will be given to the next bidder who the Board, in its discretion, has reflected in the minutes as being the next lowest and best bidder who can satisfy the bid. The difference in cost and all related costs to the difference will be assumed by the original bidder and/or surety. In the event the log of consumption approaches 90 percent of the estimate, an action item will be presented to the Board requesting an increase.

(See Approval of this Item by Resolution No. 18-12-182 on Page 87850)

AWARD OF BIDS (cont.)

BID # 6388 SUMMARY: SLEEPY HOLLOW CLUBHOUSE RENOVATION – BRECKSVILLE RESERVATION

(Originating Sources: Sean E. McDermott, P.E., Chief Planning and Design Officer/Sean McHugh, Executive Director of Golf Operations/Tammy Oliver, Director of Project Development/Ryan Denker, Architect)

Background:

The Sleepy Hollow Clubhouse is utilized regularly for golf outings, showers, weddings and other events. In response to the need to improve the operational efficiency and guest experience within the kitchen and event space, the 7,995 square feet facility will see approximately 1,800 square feet of interior improvements and minor exterior work. The project scope includes an expanded kitchen area with new and repurposed equipment, along with commensurate electrical, plumbing and mechanical improvements. The dividing wall of the event room will be removed, allowing for larger events and better circulation. The work is planned to occur during the offseason to prevent any disturbances to clubhouse guests. Construction will begin in January 2019 and be complete by April.

As architect for the project, Cleveland Metroparks staff completed construction documents included within the bid. The project is comprised of two base bids: Base Bid 1 for demolition and rough framing; and Base Bid 2 for new construction. In addition to the two base bids, bidders were asked to include an owner allowance in the amount of \$10,000 for unforeseen conditions uncovered during construction, and to provide alternate pricing for:

Alternate #1 – Unit costs for removal of existing gypsum wall board behind FRP wall panels scheduled to be removed, and provide, install and finish new gypsum wall board on the existing walls scheduled to remain in the kitchen area.

Bid Results:

On December 4, 2018, the following sealed bids were received for Bid #6388 – Sleepy Hollow Clubhouse Renovation, Brecksville Reservation:

| BID #6388 Sleepy Hollow Clubhouse Renovations | | | | | | | | | | | |
|--|----------------------------------|--------------------------------|--------------------|------------------------|--------------------|-------------------|--------------------------|---------------------|-----------------------------|-----------------------------------|-------------------|
| Bid Items | Sterling Professional Group, LLC | Engleke Construction Solutions | Sander Contracting | EnviroCom Construction | Cavanaugh Building | Feghali Brothers | Town Center Construction | Hummel Construction | Turner Construction Company | James Martin Constructor Services | AM Higley |
| Base Bid 1 (Demolition and rough framing) | \$ 38,940 | \$ 36,829 | \$ 11,000 | \$ 22,000 | \$ 34,500 | \$ 74,700 | \$ 62,000 | \$ 22,000 | \$ 46,550 | \$ 40,000 | \$ 66,800 |
| Base Bid 2 (New construction) | \$ 130,900 | \$ 149,509 | \$ 177,000 | \$ 182,000 | \$ 176,700 | \$ 140,700 | \$ 164,000 | \$ 203,000 | \$ 203,050 | \$ 276,699 | \$ 257,000 |
| Owner Allowance | \$ 10,000 | \$ 10,000 | \$ 10,000 | \$ 10,000 | \$ 10,000 | \$ 10,000 | \$ 10,000 | \$ 10,000 | \$ 10,000 | \$ 10,000 | \$ 10,000 |
| Total Base Bid | \$ 179,840 | \$ 196,338 | \$ 198,000 | \$ 214,000 | \$ 221,200 | \$ 225,400 | \$ 236,000 | \$ 235,000 | \$ 259,600 | \$ 326,699 | \$ 333,800 |
| Alternate | | | | | | | | | | | |
| U-1 (Gypsum Removal) | \$ 1,100 | \$ 1,045 | \$ 2,200 | \$ 2,200 | \$ 2,200 | \$ 1,100 | \$ 1,650 | \$ 1,925 | \$ 2,073 | \$ 1,950 | \$ 3,500 |
| U-2 (New Gypsum) | \$ 2,400 | \$ 4,620 | \$ 4,800 | \$ 6,000 | \$ 4,800 | \$ 2,280 | \$ 2,400 | \$ 3,600 | \$ 4,784 | \$ 2,964 | \$ 8,000 |
| Alt #1 Total | \$ 3,500 | \$ 5,665 | \$ 7,000 | \$ 8,200 | \$ 7,000 | \$ 3,380 | \$ 4,050 | \$ 5,525 | \$ 6,857 | \$ 4,914 | \$ 11,500 |
| Total Base Bid + Alternate #1 | \$ 183,340 | \$ 202,003 | \$ 205,000 | \$ 222,200 | \$ 228,200 | \$ 228,780 | \$ 240,050 | \$ 240,525 | \$ 266,457 | \$ 331,613 | \$ 345,300 |
| Engineer's Estimate - \$247,500.00 | | | | | | | | | | | |

AWARD OF BIDS (cont.)**Bid Analysis:**

Following the receipt of the bids, staff performed a review, including an interview with the apparent low bidder, and recommends that the Sleepy Hollow Clubhouse Renovation project be awarded to Sterling Professional Group, LLC (Sterling) of Garfield Heights, Ohio. Sterling has performed positively in the past for Cleveland Metroparks, most recently completing the renovations to the Emerald Necklace Marina. Furthermore, staff recommends the acceptance and award of Alternate #1.

RECOMMENDED ACTION:

That the Board authorize the Chief Executive Officer to enter into a contract with **Sterling Professional Group, LLC** as the lowest and best bidder for Bid #6388 – **Sleepy Hollow Clubhouse Renovation**, Brecksville Reservation, in the not to exceed amount of \$183,340. In the event that the bidder cannot satisfy the bid the award will be given to the next successive bidder who the Board, in its discretion, has reflected in the minutes as being the next lower and best bidder who can satisfy the bid. The difference in cost and all related costs to the difference will be assumed by the original bidder and/or surety. Form of the contract to be approved by the Chief Legal and Ethics Officer.

(See Approval of this Item by Resolution No. 18-12-182 on Page 87850)

AWARD OF BIDS (cont.)**BID # 6391 SUMMARY: LAKEFRONT BIKEWAY / CANAL BASIN PARK CONNECTORS – OHIO & ERIE CANAL RESERVATION**

(Originating Sources: Sean E. McDermott, P.E., Chief Planning and Design Officer/Tammy Oliver, Director of Project Development)

Background:

On April 21, 2016, the Board authorized submission of the Re-Connecting Cleveland: Pathways to Opportunity application to the U.S. Department of Transportation's highly competitive Transportation Investment Generating Economic Recovery ("TIGER") discretionary grant program. The application, submitted in partnership with The Trust for Public Land (TPL) and L.A.N.D. studio, Inc. (LAND studio), was awarded in the amount of \$7,950,000 in July of 2016, leveraging nearly another \$8.5M in matching funds. The TIGER project entails five components: the Wendy Park Bridge, Whiskey Island Connector, Red Line Greenway, Cleveland Lakefront Bikeway Connector, and Canal Basin Park Connector. Details of the federal grant agreement were finalized and executed on May 30, 2017.

Since executing the TIGER agreement, staff has been working with the respective engineering teams on the development of plans for each of the project components. Due to their proximity, the Cleveland Lakefront Bikeway Connector and Canal Basin Park Connector have been designed in a single set of construction documents, with design led by Michael Baker International, and packaged as the Lakefront Bikeway / Canal Basin Park Connectors ("Connectors").

The Connectors will provide valuable trail links between existing and planned trail networks, and consist of the installation of two trail segments in the Flats in the City of Cleveland. The first segment is approximately 1,300' of new 10 foot wide, off-road, shared use, paved trail along Main Avenue (approximately 800' connecting the Cleveland Lakefront Bikeway to the Cleveland Foundation Centennial Lake Link Trail) and along Detroit Avenue (approximately 500' of trail connecting the Cleveland Foundation Centennial Lake Link Trail to the west edge of the Center Street swing bridge) on the West Bank of the Flats in the City of Cleveland. The second segment consists of constructing sidewalk improvements, pavement resurfacing, and striping dedicated bicycle lanes along the right-of-way on Center Street from the east edge of Center Street Swing Bridge to the intersection of Columbus Road and West Street in the City of Cleveland (approximately 1,100' long). Construction will commence in early 2019 and be complete by July 12, 2019.

Funding for construction of the Connectors is comprised of a portion of the TIGER grant (\$560,000), financial support from project partner TPL (\$140,000), and Cleveland Metroparks capital funds. As the TIGER grant is federally sourced, the project will be administered as an Ohio Department of Transportation ("ODOT") Local Public Authority ("LPA") project, with Cleveland Metroparks as the local sponsor. As part of the LPA process, projects are required by ODOT to meet a Disadvantaged Business Enterprise ("DBE") requirement goal. The DBE participation goal for the Connectors is seven percent (7%) of the project value. In their submissions, bidders must reflect compliance with the goal through a DBE Utilization Plan in order to be considered qualified.

AWARD OF BIDS (cont.)

Bid #6391 was issued on November 15, 2018. In addition to the Base Bid, bidders were asked to provide alternate pricing for:

- Add Alternate 1 – Tree Plantings
- Add Alternate 2 – Bridge Warning Gate Relocation

Bid Results:

On December 10, 2018, the following sealed bids were received for Bid #6391 Lakefront Bikeway / Canal Basin Park Connectors – Ohio & Erie Canal Reservation:

| BID #6391 Lakefront Bikeway / Canal Basin Park Connectors | | | | | |
|--|---------------------------------------|----------------------------------|--------------------------|----------------------------------|--------------------------|
| Bid Items | RJ Platten Contracting Company* | Schirmer Construction, LLC | Perk Company, Inc. | Cook Paving & Construction | Lockhart Concrete Co. |
| Base Bid | \$ 677,179 | \$ 708,750 | \$ 723,040 | \$ 705,435 | \$ 725,893 |
| <i>Base Bid Sub-Total</i> | <i>\$ 677,179</i> | <i>\$ 708,750</i> | <i>\$ 723,040</i> | <i>\$ 705,435</i> | <i>\$ 725,893</i> |
| Alt. No. 1 - Tree Plantings | \$ 11,640 | \$ 13,000 | \$ 12,000 | \$ 19,500 | \$ 19,000 |
| Alt. No. 2 - Bridge Warning Gate Relocation | \$ 19,220 | \$ 15,000 | \$ 25,000 | \$ 20,000 | \$ 20,000 |
| <i>Bid Alternates Sub-Total</i> | <i>\$ 30,860</i> | <i>\$ 28,000</i> | <i>\$ 37,000</i> | <i>\$ 39,500</i> | <i>\$ 39,000</i> |
| <i>Overall Bid Total</i> | <i>\$ 708,039</i> | <i>\$ 736,750</i> | <i>\$ 760,040</i> | <i>\$ 744,935</i> | <i>\$ 764,893</i> |
| <i>Engineer's Estimate - \$700,000</i> | | | | | |

Bid Analysis:

Following the receipt of the bids, Cleveland Metroparks staff and compliance staff from ODOT performed a thorough review of all submissions. *Although RJ Platten Contracting Company was the initial Apparent Low Bidder (ALB), their bid was deemed non-responsive by ODOT because they did not submit a DBE Utilization Plan prior to, or at the time of, bid opening. In turn, the second low bidder, Schirmer Construction, LLC (Schirmer), of North Olmsted, Ohio, became the ALB.

Schirmer has completed all of the necessary submissions required for award, and they have performed a number of large, challenging projects successfully for Cleveland Metroparks, most recently including the Fort Hill Steps, as well as Valley Parkway Connector Trail Phase 1 and Phase 2. Therefore, staff recommends that the Connectors project be awarded to Schirmer. Furthermore, staff recommends the acceptance and award of Alternate #1 and Alternate #2.

RECOMMENDED ACTION:

That the Board authorize the Chief Executive Officer to enter into a contract with **Schirmer Construction, LLC**, as the lowest and best bidder for Bid #6391 - Lakefront Bikeway / Canal Basin Park Connectors, Ohio & Erie Canal Reservation, for a lump sum amount of \$736,750. In the event that the bidder cannot satisfy the bid the award will be given to the next successive bidder who the Board, in its discretion, has reflected in the minutes as being the next lower and best bidder who can satisfy the bid. The difference in cost and all related costs to the difference will be assumed by the original bidder and/or surety. Form of the contract to be approved by the Chief Legal and Ethics Officer.

(See Approval of this Item by Resolution No. 18-12-182 on Page 87850)

AWARD OF BIDS (cont.)**SOLE SOURCE #6393 SUMMARY: PAID MEDIA ADVERTISING FOR 2019**

| |
|---|
| - - - HIGHLIGHTS AT A GLANCE - - - |
| 2018 Expenditures = \$1,783,405 |
| 2019 Estimate = \$1,850,000 |

This item provides for paid media advertising to be used/secured on an “as-needed” basis throughout 2019 in support of the following initiatives: grow attendance/usage for zoo, golf, parks, rental facilities and retail.

The media advertising mix and vendor allocations will be based on ability to effectively and efficiently reach the relevant target market(s) specific to each initiative.

The following is a summary of the advertising mediums and anticipated vendors. Actual expenditures for a given vendor will depend on market driven factors determined at the time of the actual advertising buys, therefore the recommendation authorizes an overall “not to exceed” \$1,850,000 amount, versus a specific spend allocation by medium and/or vendor.

Advertising Mediums & Anticipated Vendors (include, but are not limited to):

- **Digital** (Online Display/Paid Search/Mobile): Cool Cleveland, Facebook, GayWeddings, Google, Pandora, WeddingWire
- **Outdoor** (Billboards/Transit): Clear Channel Airports, Lamar, Outfront Media
- **Radio**: Cleveland Indians Radio Network, Entercom (i.e. WDOK/WKRK), iHeartMedia (i.e. WHLK, WMJI), Radio One (i.e. WENZ, WZAK), TSJ Media, WCPN, WKNR
- **Print**: Call and Post, Crain's, Destination Cleveland, Great Lakes Publishing, La Prensa, Northeast Ohio Boomer, Northeast Ohio Parent, The Knot
- **Television**: Spectrum Reach, Viamedia, WEWS, WJW, WKYC, WUAB/WOIO

Media buys are purchased utilizing funds contributed by branded product sponsors, (i.e., Cleveland Clinic, Cuyahoga Community College, KeyBank) and general fund Marketing.

RECOMMENDED ACTION:

That the Board approve the purchase of various sole source paid media advertising buys, Sole Source #6393, for a total cost not to exceed \$1,850,000. In the event the log of consumption approaches 90 percent of the estimate, an action item will be presented to the Board requesting an increase.

(See Approval of this Item by Resolution No. 18-12-182 on Page 87850)

AWARD OF BIDS (cont.)

US COMMUNITIES CO-OP #6395 SUMMARY:

2019 OPERATIONAL PURCHASES (SMALL WARES, DISPOSABLES) AND CAPITAL EQUIPMENT for various locations throughout Cleveland Metroparks

Background:

The following represents the **Operational Purchases** (small wares and disposables) for day to day business operations and **Capital Equipment** for any capital projects that come up in the food and beverage area.

Recommended Operational Purchases and Capital Equipment:

Operational purchases and capital equipment will be purchased through the US Communities Government Purchasing Alliance cooperative purchasing program, kept on file in the Purchasing Division, and purchased based upon standard Cleveland Metroparks purchasing policies. The following items are recommended for purchase from US Communities supplier, specifically Trimark SS Kemp (US Communities Premier contract number 682732).

Breakdown of Operational and Capital Equipment by location (included, but not limited to):

| Location – Small Ware and Disposables | Estimated Cost |
|--|-----------------------|
| The Chalet | \$2,500 |
| Wallace Lake Concessions | \$5,000 |
| Huntington Beach Concessions | \$3,000 |
| Edgewater Pier Concessions | \$2,500 |
| Edgewater Beach House Concessions | \$30,000 |
| Hinckley Spillway Concessions | \$1,000 |
| Ledge Pool Concessions | \$1,000 |
| E. 55 th Marina Concessions | \$15,000 |
| Merwin’s Wharf | \$30,000 |
| Euclid Beach Concessions | \$5,000 |
| Wildwood Concessions | \$8,000 |
| Emerald Necklace Marina Concessions | \$15,000 |
| Operational Total | \$118,000 |
| Location – Capital Equipment | Estimated Cost |
| Enterprise Locations | \$35,000 |
| Capital Equipment Total | \$35,000 |
| Total | \$153,000 |

RECOMMENDED ACTION:

That the Board authorize an award of US Communities Co-Op #6395 for the purchase of Operational Purchases and Capital Equipment from Trimark SS Kemp, in the sum of **\$153,000** as specified in the summary and maintained in the Procurement Office files in full cooperation of US Communities Premier Contract Number 682732 and Cleveland Metroparks purchasing policies. In the event the log of consumption approaches 90 percent of the estimate, an action item will be presented to the Board requesting an increase.

(See Approval of this Item by Resolution No. 18-12-182 on Page 87850)

AWARD OF BIDS (cont.):

OHIO CO-OP ORC 125 #6398 SUMMARY: **THREE (3) RANGER DISPATCH CENTER RADIO CONSOLES AND 40 MOBILE CAR RADIOS**

Background

The Cleveland Metroparks Ranger Dispatch Center radio consoles and supporting equipment and well as mobile (car) radio fleet is nearing its “end of life” meaning it is out of warranty, is experiencing frequent malfunctions, is no longer supported through software maintenance releases, and soon will become unserviceable. To ensure the greatest safety to the public and maximize financial opportunities moving forward, staff recommends the following purchase/upgrade.

History

Since 2011, Cleveland Metroparks has utilized the “MARCS” radio system (built by the State of Ohio – DAS) which connects to digital radio consoles at Ranger Headquarters and EF Johnson portable radios and car radios for staff. However, these radios will become un-serviceable and non-repairable in the coming months and it is essential the Park District purchases new equipment in order to alleviate future gaps in service and coverage. The new radios recommended by staff can be seamlessly incorporated into the existing MARCS system.

Recommendation

Cleveland Metroparks staff recommends the purchase of Ranger Dispatch Center Radio Console and accessories from Ohio State contractor, specifically Motorola Solutions, Inc. (as per quote Metroparks_11202018) including the following:

| Quantity | Description | Unit Price | Total |
|-----------------|--|-------------------|---------------------|
| 3 | Dispatch Center Radio Console MCC 5500 OP Cab II/PS, includes electronic shelf (CES) II, tech global evolution series 24 inch with touch monitor, APX8500 all band MP Mobile, mini workstation, hybrid control station combiner, licenses, and accessories | \$58,906.90 | \$176,720.70 |
| 40 | Motorola APX 4500 7/800, includes trunking baud single system and accessories | \$2,469.20 | \$98,768.00 |
| 40 | Trade in value | (\$250.00) | (\$10,000.00) |
| 40 | Subscriber Programming | \$440.00 | \$17,600.00 |
| | | TOTAL | \$283,088.70 |

RECOMMENDED ACTION:

That the Board approve the purchase of **Motorola Dispatch Center Radio Consoles and Mobile Car Radios** as per Ohio Co-Op ORC125 #6398, equipped as specified in the above summary, from **Motorola Solutions, Inc. for a total cost of \$283,088.70** in full utilization of the Ohio Cooperative Purchasing Program, Contract Number 7573077-0. In the event the log of consumption approaches 90 percent of the estimate, an action item will be presented to the Board requesting an increase.

(See Approval of this Item by Resolution No. 18-12-182 on Page 87850)

**OHIO CO-OP #6399 SUMMARY: TWO (2) NEW 2019 4DR AWD FORD EXPLORER
(POLICE SPECIAL) SUV'S FOR RANGERS
(REPLACEMENTS)**

| | |
|---|---|
| DESIGNATION | Rangers (4016030-574002) |
| UNIT(S) REPLACED | E00907 – 2007 Ford Crown Victoria – 144,000 miles E01107 – 2007 Ford Crown Victoria – 202,000 miles |
| NEW UNIT BASE COST plus ACCESSORIES, Includes Delivery | \$30,375 each |
| Description | Each vehicle will be equipped with: 3.7L V6 Engine, 6-Speed Auto Transmission, Exterior Color is Oxford White, Interior Color is Charcoal Black Cloth, Bucket Cloth Rear Seats, Rear View Camera, LED Spot Light, and all standard equipment with a standard warranty, as per Quote and in full cooperation with State of Ohio Contract Number RS901214 |
| TOTAL ORDER (x2) | \$60,750 |

The replaced units will go to on-line auction or replace units of lesser value that will go to on-line auction.

RECOMMENDED ACTION:

That the Board approve the purchase of **two (2) New 2019 4DR AWD Ford Explorer (Police Special) SUV's**, equipped as specified in the above Ohio Co-Op #6399 summary, from **Lebanon Ford Commercial Vehicle Center**, for a total cost of **\$60,750** in full utilization of the Ohio Cooperative Purchasing Program, Contract Number RS901214. In the event the log of consumption approaches 90 percent of the estimate, an action item will be presented to the Board requesting an increase.

(See Approval of this Item by Resolution No. 18-12-182 on Page 87850)

AWARD OF BIDS (cont.):

SOLE SOURCE #6400 SUMMARY: **FINANCIAL SOFTWARE SYSTEM (MUNIS) SUPPORT AND LICENSE** for a five (5) year period beginning December 16, 2018 through December 28, 2023

Background

In 2015, Cleveland Metroparks released RFP #6053 (Financial Software System) and received Board approval on November 12, 2015 for MUNIS by Tyler Technologies. In 2017, Cleveland Metroparks implemented MUNIS, which provides an all-inclusive financial software system that improves workflow and real-time data to all users.

Currently, MUNIS is approximately ±\$78,500 per year. Cleveland Metroparks recommends adding a yearly increase allowance of five (5) percent year over year, as the maintenance agreement automatically renews for a one-year period unless cancelled by Tyler Technologies, Inc. or Cleveland Metroparks.

Costs for December 16, 2018 through December 28, 2019 are as follows:

| Description | Prices: |
|--|-------------|
| Support & Update Licensing Maintenance 12/29/18 – 12/28/19 | \$52,777.31 |
| Tyler System Management Services Support 12/29/18 – 12/28/19 | \$13,194.62 |
| Disaster Recovery Contract 12/16/18 – 12/15/19 | \$12,566.30 |
| Total | \$78,538.23 |

RECOMMENDED ACTION:

That the Board authorize the Chief Executive Officer to enter into an agreement, in a form approved by the Chief Legal & Ethics Officer, between Cleveland Metroparks and **Tyler Technologies, Inc. in an amount not to exceed \$450,000**, as summarized above and maintained on file for Sole Source #6400, for the Financial Software System (Munis) for a five (5) year period beginning December 16, 2018 through December 28, 2023, with an option to renew at Cleveland Metroparks sole discretion for additional terms as deemed necessary. In the event the log of consumption approaches 90 percent of the estimate, an action item will be presented to the Board requesting an increase.

(See Approval of this Item by Resolution No. 18-12-182 on Page 87850)

SERVICES (\$10,000 - \$50,000) ACQUIRED
SINCE LAST BOARD MEETING (Presented 12/20/18)

Cleveland Metroparks By-Laws, Article 5 (Procurement), Section 4 (a), as revised and approved by the Board of Park Commissioners on January 10, 2013, "*The CEO is authorized to enter into contracts and contract amendments for construction, change orders, and to purchase equipment, goods and services, and real estate, without prior approval of the Board in each instance, if the cost of the contract or contract amendment, for any single project, or the amount of the purchase, does not exceed \$50,000. Any contracts where the cost exceeds \$10,000 or any purchase where the amount exceeds \$10,000, and approved by the CEO, shall be reported to the Board at its next regularly scheduled meeting following the execution of said contract or said purchase,*" the following is provided:

| <u>REF. NO. / ITEM – SERVICE</u> | <u>VENDOR</u> | <u>COST</u> | <u>PROCEDURE</u> |
|---|------------------------------------|---|-------------------------|
| New dura-mesh green winter pool cover for Ledge Pool. | Ohio Pool Equipment | \$10,645.76 | (7) |
| New Ventrac Utility Tractor 4500P with cab for Zoo. | Baker Vehicle Systems, Inc. | \$35,058.25 | (2) |
| 20 new handheld Pro-2D scanners for Zoo (Centaman). | Stimare LLC | \$14,600.00 | (3) |
| Testing for rabies and vaccines for Zoo staff. | Occupational Health Ctrs. | \$16,559.00 | (7) |
| Xerox C8070 Altalink color multifunctional copier (\$19,278) and Xerox B405 Versalink multifunctional printer (\$1,500) for Zoo Administration. | ComDoc, Inc. | \$20,428.00 | (2) |
| 31 OptiPlex 3060 SFF desktop computers, 25 17" breeze touch monitors, and 6 24" touch monitors. | Dell | \$36,215.45 | (2) |
| TrendMicro antivirus and remote installation services. | CDW Government, Inc. | \$10,942.00 | (7) |
| LinkedIn services for recruiter account, manage jobs and network search for Human Resources. | LinkedIn | \$11,025.00 <u>11,025.00</u> \$22,050.00 | (3) |

SERVICES (\$10,000 - \$50,000) ACQUIRED (cont.)

| <u>REF. NO. / ITEM – SERVICE</u> | <u>VENDOR</u> | <u>COST</u> | <u>PROCEDURE</u> |
|--|---|------------------------|-------------------------|
| Various kayaks for Outdoor Recreation. | Riverside Kayak Connection | \$15,728.00 | (7) |
| TR-25A (20' tracks with standard airlock release) vehicle lift for Zoo Garage. | Mohawk Resources Ltd. | \$19,803.07 | (2) |
| Prisoner housing. | City of Strongsville | \$ 2,200.00 | (3) |
| | | 2,000.00 | |
| | | 2,000.00 | |
| | | 3,000.00 | |
| | | 1,500.00 | |
| | | <u>3,000.00</u> | |
| | | \$13,700.00 | |
| Mobile trailer rental for temporary offices for Ranger Mounted Unit at Timberlane Farms. | Apple Mobile Leasing Inc. | \$ 2,600.00 | (6) |
| | | 2,175.00 | |
| | | <u>8,025.00</u> | |
| | | \$12,800.00 | |
| Long Term Disability coverage for 2018. | Reliance Standard Life Insurance Company | \$ 4,725.00 | (6) |
| | | 11,241.82 | |
| | | <u>2,000.00</u> | |
| | | \$17,966.82 | |
| 2018 roof replacement for Sleepy Hollow Golf Course Maintenance Building and Mill Stream Run Intern House. | Franciscus Inc. | \$24,400.00 | (7) |
| Invasive plant control at the Palmieri property in the Brecksville Reservation. | Enviroscience, Inc. | \$11,303.04 | (7) |
| Cooperative contract between Cleveland Metroparks and ODOT relative to the Edgewater Park roundabout project for preliminary engineering and right of way charges incurred by the State. | ODOT | \$40,000.00 | (3) |
| Various animal caging for Zoo Education. | Corners Limited | \$21,300.00 | (3) |

SERVICES (\$10,000 - \$50,000) ACQUIRED (cont.)

| <u>REF. NO. / ITEM – SERVICE</u> | <u>VENDOR</u> | <u>COST</u> | <u>PROCEDURE</u> |
|---|--|--|-------------------------|
| Whiskey Island Marina Assessment for hydrographic survey of rubble mound/floating breakwater and survey water depths at the floating breakwater anchorage locations. | KS Associates, Inc. | \$34,715.00 | (7) |
| Audio/Visual upgrades for Windows Room at Zoo. | Sound Com | \$34,330.24 | (2) |
| Replacement coils for RainForest HVAC air handler number 1. | Eierdam & Associates Inc. | \$11,628.00 | (7) |
| Trim and siding materials for Lakefront Management Center and Gordon Park Restrooms. | Sliman Lumber Co. | \$14,834.73 | (7) |
| Fire extinguisher inspections and services to be supplied to various locations throughout the park for a one (1) year period beginning May 1, 2018 through April 30, 2019. | ABC Fire Inc. | \$20,000.00 <u>10,000.00</u> \$30,000.00 | (7) |
| One (1) new Club Car Carryall 700 with enclosed cab and one (1) new Club Car Villager 4 seat cart with top. | South East Golf Car Co. | \$23,362.40 | (2) |
| Additional electrical work of the existing electrical circuit feeding roadway lights on the south side of Kite Field. | R & K Electric, LTD | \$37,594.76 <u>12,405.00</u> \$49,999.76 | (2) |
| Professional structural engineering services for future installation of Shade Sails at East 55 th Street Marina, Merwin's Wharf Patio, and Emerald Necklace Marina Banquet Room Patio. | I A Lewin, P E & Associates | \$15,000.00 | (5) |
| Engineering services for Wendy Park/Lakefront connector bridge for proposed pedestrian bike path over Norfolk Southern railroad. | Norfolk Southern Railway Co. | \$11,217.16 12,598.00 <u>8,787.00</u> \$32,602.16 | (3) |

SERVICES (\$10,000 - \$50,000) ACQUIRED (cont.)

| <u>REF. NO. / ITEM – SERVICE</u> | <u>VENDOR</u> | <u>COST</u> | <u>PROCEDURE</u> |
|--|----------------------------------|--------------------|-------------------------|
| Audio/Visual upgrades to the banquet room at the Emerald Necklace Marina. | Sound Com | \$20,283.05 | (2) |
| Six (6) New POS Stand Kits & Terminals for E. 55 Marina and Food Service, Emerald Necklace Marina and Food Service, and Wildwood Marina (two POS Systems). | Square, Inc. | \$11,351.00 | (3) |
| Painting for Lakefront Management Center and Restrooms, and Gordon Park Restroom, Lakefront Reservation. | SRK Enterprises, Inc. | \$28,540.00 | (7) |
| Time and labor for trim and siding replacement at Lakefront Management Center and Restrooms; Gordon Park Restrooms, Lakefront Reservation. | Southwest Companies, Inc. | \$45,480.00 | (7) |

===== **KEY TO TERMS** =====

- (1) "**BID**" – Formal bid invitations sent and advertised in *The Plain Dealer* 15 days preceding the bid opening.
- (2) "**COOPERATIVE**" – Purchased through cooperative purchasing programs i.e. – State of Ohio, US Communities, etc.
- (3) "**SOLE SOURCE**" – Purchased from one source as competitive alternatives are not available.
- (4) "**PROPRIETARY**" – Merchandise purchased for resale directly from the brand’s manufacturer.
- (5) "**PROFESSIONAL SERVICE**" – Services of an accountant, architect, attorney at law, physician, professional engineer, construction project manager, consultant, surveyor or appraiser as outlined under Article 5, Sections 1-4 of the Board By Laws and defined by ORC 307.86.
- (6) "**COMPETITIVE QUOTE (up to \$10,000)**" – Originally estimated \$10,000 or less, quoted by three vendors.
- (7) "**COMPETITIVE QUOTE (over \$10,000 to \$50,000)**" – Chosen through the accumulation of three written quotes.

**CONSTRUCTION CHANGE ORDERS OR AMENDMENTS TO
PROFESSIONAL SERVICE CONTRACTS (12/20/18)**

Pursuant to Cleveland Metroparks By-Laws, Article 5 (Procurement), Section 4 (b) and (c), as revised and approved by the Board of Park Commissioners on January 10, 2013, "...the CEO is not authorized to enter into any change orders to construction contracts, without prior approval of the Board in each instance, except that the CEO is authorized to enter into change orders to construction contracts, without prior approval of the Board in each instance, where the additional cost is less than THE LESSER OF: (i) \$50,000, or (ii) ten percent (10%) of the cost of the contract. Each change order by the CEO under this Article shall be reported to the Board at the next meeting of the Board following the execution of said change order."

(c). "Amendment to Professional Service Contract. For professional service contracts greater than \$50,000, the CEO is not authorized to enter into any amendment to professional services or other special services agreement, without prior approval of the Board in each instance, except that the CEO is authorized to enter into amendments to professional services and other special services agreements for additional fees, without prior approval by the Board in each instance, where the additional fees for the agreement by the CEO pursuant to this Section, aggregate less than THE LESSER OF: (i) \$50,000, or (ii) ten percent (10%) of the cost of the agreement. Each amendment by the CEO under this Section shall be reported to the Board at the next meeting of the Board following the execution of said amendment.", the following is provided:

| <u>Contract</u> | <u>Item/Service</u> | <u>Vendor</u> | <u>Change Order or Amendment</u> |
|--|---|----------------------|---|
| <u>Whiskey Island Marina Fire Suppression and ADA Docks Project</u> Revised Contract Amount: Change Order No. 4 adds \$33,285.00 and revises total to \$478,456.88 | Additional work for electrical repairs for the connection for the shore to docks A, B, C, and E. | Nerone & Sons, Inc. | Change Order #4 |

APPROVAL OF VOUCHERS AND PAYROLL.

No. 18-12-170: It was moved by Vice President Berry, seconded by Vice President Rinker and carried, to approve payroll and vouchers, employee withholding taxes, and ADP payroll, as identified on pages **87923** to **88192**.

Vote on the motion was as follows:

Ayes: Ms. Berry and Mr. Rinker.

Nays: None.

AWARD OF BIDS; CONSTRUCTION CHANGE ORDERS; STATUS RE: CAPITAL PROJECTS.

The following were presented to the Board for award/acknowledgment: bid tabulations, as shown on pages **87850** through **87862**; \$10,000 to \$50,000 purchased items/services report, pages **87863** through **87866**; and construction change orders, page **87867**.

PUBLIC COMMENTS.

Ms. Marty Leshner of Olmsted Township read from a prepared statement. Comments were also made by Mr. Norm Phonski of Hoopes on Columbus Road and Mr. Lennie Stover of KOPG. All such comments can be heard in their entirety by accessing the "About" section of Cleveland Metroparks website at <https://clevelandmetroparks.com/about/cleveland-metroparks-organization/boards-of-park-commissioners>.

INFORMATION/BRIEFING ITEMS/POLICY.

- a. ***Chief Executive Officer's Employee Guests***
(Originating Source: Brian M. Zimmerman, Chief Executive Officer)

Joseph M. Fischer, Zoo Interpreter

Joseph Fischer has worked as a Zoo Interpreter for Cleveland Metroparks Zoo since September 2017. Joe brought to his position a wide range of experience that he gained through volunteer and work experiences. While employed as a teaching assistant at Kent State University, he performed research in Cleveland Metroparks on the giving-up densities and influence of predator presence of white-tailed deer and utilized crude protein composition of deer diets. He also oversaw multiple experiments performed by undergraduates while in South Africa and presented a vervet monkey ethogram study to Green Valley Elementary School third graders. In addition, Joe served as an assistant to the volunteer program manager for the Akron Zoo where he developed current animal welfare training and trained on the handling and presentation of education department animal ambassadors (milk snake, corn snake, rat snake, ball python, prehensile tailed skink, hedgehog, three-banded armadillo, leopard gecko). Joe holds an Associate of Applied Science from Community College of the Air Force; a Bachelor of Science in Zoology from Kent State University; and is currently pursuing a PhD in Biological Sciences-Ecology from Kent State University.

INFORMATION/BRIEFING ITEMS/POLICY (cont.)**Kirstie L. Kocjancic, Guest Operations Lead – Cleveland Metroparks Zoo**

Kirstie Kocjancic has been employed at Cleveland Metroparks Zoo since July 2017 when she was hired into the position of Guest Services Operations Lead. Just prior to joining the Guest Services team, Kirstie was employed at Utah's Hogle Zoo in Salt Lake City as an Admissions Supervisor where she supervised 51 employees. She was responsible for hiring, training, monitoring and mentoring all members of the Guest Services team to ensure that zoo policies were met, and that outstanding guest service standard were achieved. Kirstie also maintained all aspects of the Gateway and eGalaxy ticketing systems and oversaw all aspects of the Free Field Trip School Admission Program and Lost and Found Program. While at the Hogle Zoo, Kirstie learned how to work under stressful and emergency situations, qualities that she utilizes in her current position. Kirstie holds a Master of Science in Anthropology from University of Utah with a concentration in Evolutionary Ecology, and a Bachelor of Arts in Anthropology from Penn State University with a minor in Classics and Ancient Mediterranean Studies.

b. *Monitoring Green Infrastructure at the Watershed Stewardship Center with Kent State University*

(Originating Sources: Joseph V. Roszak, Chief Operating Officer/Terry L. Robison, PhD, Director of Natural Resources/Jennifer Grieser, Senior Natural Resource Manager

As briefly described at the May Board meeting, the Division of Natural Resources received funding from Ingalls Foundation to further investigate the performance of and threats to green infrastructure surrounding the Watershed Stewardship Center (WSC) at West Creek Reservation, building off previous studies supported by the Emerald Necklace Endowment Fund. In partnership with Kent State University (KSU), goals for this second phase include assessing adjacent landfill impacts and monitoring road salt stress while engaging students and volunteers throughout the process.

This study exemplifies the mission of the WSC by advancing the science of stormwater management, applying what we have learned and involving the community throughout the process. Data were collected from 84 storm events during phase 1, which provided insights about stormwater retention, peak flow reduction and water quality parameters. The results were then able to inform design and maintenance recommendations for green infrastructure at WSC. The project also contributed core data towards two Masters of Science theses, one undergraduate independent study, one National Science Foundation Research Experience for Undergraduates (Oberlin College student) and four classes. The project team delivered more than 30 public presentations to a wide variety of audiences – watershed volunteers, stormwater professionals, scientists and students. KSU also convened an Advisory Board of internal and external experts representing USEPA, ODNR, SWCD, CRWP, EDG, MKSK, Gresham Smith & Partners and Heidelberg University.

INFORMATION/BRIEFING ITEMS/POLICY (cont.)

Phase 1 entirely informed the study design for Phase 2. For example, phase 1 results indicated high levels of road salts in the Working Wetland, so Phase 2 includes a higher density of conductivity probes to better detect road salt origins and fluctuations. Phase 1 results also measured an output of phosphorous from the Green Roof likely caused by fertilization. After ceasing these fertilizing practices, phase 2 aims to document a reduction in phosphorous outflow. The study also found that landfill runoff contributed high levels of turbid water into the Working Wetland, bypassing the adjacent stream. The team aims to document a reduction in turbidity after modifications to the landscape redirect storm runoff. Finally, phase 2 incorporates volunteers and students more directly in the project by having them collect grab samples for water quality measurements and conducting “Raincoat Walks” to collect observational data.

c. *Zoo Coursework at Rhodes School of Environmental Studies*
(*Originating Source: Vicki Searles, Director of Conservation Education*)

In 2013 Key Bank Foundation provided a \$300,000 grant to fund STEM education programming associated with the Cleveland Metropolitan School District (CMSD). This provided support for Zoo programs and transportation connected with 5 STEM primary schools (Orchard School of Science, Michael R White, Mound, Hannah Gibbons and George Washington Carver). We provided Nature Play, and scientific inquiry programming for students, professional development for teachers and transportation to and from the Zoo.

As the K-8 STEM programming was coming to a close in 2017, the Zoo Society and Zoo received a new grant of \$300,000 from Key Bank Foundation for middle school and high school conservation programming for three school years beginning 2018.

As the first semester comes to a close, under the leadership of Education Manager Christine Korhnak, we have hired education specialist Kevin James who is working closely with teachers and administrators from Rhodes School of Environmental Studies to develop courses for students in grades 10, 11 and 12 focusing on the multidisciplinary aspects of Zoo global conservation programs. The 10th grade curriculum focuses on giraffe conservation and our partnership with Giraffe Conservation Foundation. The 11th grade programming will highlight illegal wildlife trade and how students can facilitate community involvement. Beginning in fall 2020 the 12th grade coursework will entail an in-depth look at gorilla conservation and our work with the Dian Fossey Gorilla Fund International to improve the future for gorillas and those that live near them.

Outcomes we hope to see are improved attendance and academic scores, increase in graduation rate and improvement in leadership abilities for students enrolled for all three years of the program.

INFORMATION/BRIEFING ITEMS/POLICY (cont.)**d. *Solon to Chagrin Falls Trail***

(Originating Sources: Sean E. McDermott, P.E., Chief Planning and Design Officer/Kyle G. Baker, Senior Assistant Legal Counsel & Director of Real Estate/Isaac D. Smith, Conservation Program Manager/Mayor Edward Kraus, City of Solon)

Cleveland Metroparks identified in its Strategic Plan the need to pursue bicycle and pedestrian connections to neighborhoods and regional trails and greenways. Additionally, Cleveland Metroparks South Chagrin Reservation Master Plan Update (2015) indicates opportunities to improve connectivity to the reservation and identifies the Solon to Chagrin Falls Trail corridor as a connection opportunity. In 1998 Cleveland Metroparks acquired the approximately 2-mile segment of railroad extending from the Village of Chagrin Falls (Chagrin Falls) to the Solon-Bentleyville municipal boundary. The intent of this acquisition was to improve trail connectivity with South Chagrin Reservation. During that same time period, the City of Solon (Solon) acquired another approximately 2-mile segment of the same railroad corridor that extends from the Solon-Bentleyville municipal boundary to S.O.M. Center Road. Each segment of the railroad corridor is separated by the Aurora Branch of the Chagrin River, as the historic railroad bridge was removed sometime prior to each acquisition.

In the years since acquiring the railroad corridor, Solon did not express interest to connect the two former railroad segments with a rail-trail. However, in early 2018 newly elected Mayor Edward Kraus of Solon initiated coordination with Cleveland Metroparks staff to connect the two railroad segments with a rail-trail that would link Solon and Chagrin Falls together and began taking steps to raise the funds necessary for the rail-trail on the property they own. In the fall of 2018 Solon was awarded nearly \$800,000 in grant funding towards the project. Working with Solon and Chagrin Falls to develop this trail connection helps fulfill Cleveland Metroparks Strategic Goals of Protection, Relevancy, and Connections. Solon, Chagrin Falls, and Cleveland Metroparks are exploring a Project Development Agreement (PDA) to facilitate connecting Solon with South Chagrin Reservation and Chagrin Falls. This PDA seeks to commit staff time for the expertise and fund-raising necessary to design and construct the trail connection over the Aurora Branch of the Chagrin River.

Mayor Krause from the City of Solon was present and addressed the Board. Comments were also heard by Solon resident, John Cilantro.

e. *2018 Reservation Plan Updates*

(Originating Sources: Sean E. McDermott, P.E., Chief Planning and Design Officer/Kelly Coffman, Senior Strategic Park Planner)

Reservation Master Plans for Bradley Woods, Huntington, Mill Stream Run, and Rocky River Reservations have been updated this year. Draft plans were shared with the Board at the August 16, 2018 meeting. The Park District hosted a series of six public Open Houses during September to gather input from the community. Plans were also posted on the Cleveland Metroparks website.

INFORMATION/BRIEFING ITEMS/POLICY (cont.)

More than 150 people attended the meetings. Over 130 comments were collected and reviewed by staff. Edits to the plans were evaluated during a November meeting with the internal stakeholder team, and the master plans were finalized earlier this month. Staff will present the finalized plan updates, which have been informed by a team of internal stakeholders. The team includes representatives from park operations and management, planning and design, natural resources, marketing and communications, law enforcement, real estate, and outdoor experiences.

The draft final plans update the Reservation Master Plans completed in 2012 as part of the Emerald Necklace Centennial Plan. A rolling cycle of plan updates began in 2014; this year's plans conclude the current round of updates.

The plans help translate the Park District's Strategic Goals into actions at the reservation level and meet the National Recreation and Park Association's (NRPA) Commission for Accreditation of Park and Recreation Agencies (CAPRA) guidelines for planning activities.

f. *Capital Projects 2018 – The Year in Review*

(Originating Sources: Sean E. McDermott, P.E., Chief Planning and Design Officer/Jim Rodstrom, P.E., Director of Construction)

2018 was an exciting year for capital projects in the Park District. Projects completed in 2018 vary from transformational lakefront improvements, zoo exhibits, strategic regional trail connections, bridges, natural surface trails, infrastructure upgrades, parkway and all-purpose trail paving, roof replacements, painting, and many other impactful endeavors. Staff will provide a brief overview of team's accomplishments.

g. *2018 Year End Review*

(Originating Sources: Brian Zimmerman, Chief Executive Officer/Jacqueline Gerling, Communications Director)

As 2018 comes to a close, Cleveland Metroparks leadership team reflects on significant projects and achievements over the past year. As the organization moved into its second century of stewardship, a new study revealed Cleveland Metroparks generates \$873 million annually for the regional economy. This year, Cleveland Metroparks created new connections, strengthening the Emerald Necklace. From the acquisition of the 127-acre Astorhurst Park in Walton Hills, to the integration of Dunham Park in Maple Heights, the Park District acquired 227 acres in 10 communities, and now serves 49 communities. Completion of the Valley Parkway Connector all-purpose trail, construction of several natural surface trails, including Rocky River Reservation's West Channel Pond Loop added to the vast trail network. Investment continues throughout the Park District including the completion of the Trailside Program Center, renovations at the former historic Coast Guard Station, Seneca Golf Course Phase III, Emerald Necklace Marina renovations, Asian Highlands and Mandel Welcome Pavilion at Cleveland Metroparks Zoo, and the upcoming Euclid Beach Pier.

INFORMATION/BRIEFING ITEMS/POLICY (cont.)

Cleveland Metroparks launched its new, award-winning brand campaign 'Time to Explore,' encouraging guests to experience the Emerald Necklace in new ways. Building on its foundation of nature education programming, Cleveland Metroparks launched Nature Based Preschool at Rocky River Reservation. 2018 built on last year's record recreational visits with the inaugural Taste on the Lake and Asian Lantern Festival events and setting new attendance records for the Edgewater LIVE and Euclid Beach LIVE concert series. Lakefront Reservation saw enhanced guest amenities, including the new Edgewater Nature Shop featuring stand up paddleboard rentals and the Edgewater Book Box in partnership with the Cuyahoga County Public Library.

From the \$1.88 million Ohio EPA grant to restore wetlands in Bonnie Park, to the \$4 million Ohio EPA grant to protect 73 acres of greenspace and valuable wetlands in South Chagrin Reservation, the impact of Cleveland Metroparks conservation efforts was vast. Cleveland Metroparks Zoo raised a total of nearly \$184,000 for wildlife conservation through the actions of guests on-site and online, including more than \$10,500 raised through Zoo baby naming opportunities.

The organization received national, regional and local recognition throughout the year. Honors include CAPRA reaccreditation, National Association of County Park and Recreation Officials awards for the Edgewater Beach House construction & Acacia Reservation restoration, Ohio Parks and Recreation Association's 1st place Marketing Innovation Award for the 'Time to Explore' campaign, Ohio Auditor of State Award with Distinction, and winner of NorthCoast 99 'Best Workplaces' for the 12th consecutive year. Moving into 2019, Cleveland Metroparks looks to continue improving connections and building on education and recreation opportunities throughout the Park District to deliver high quality results to the residents of Cuyahoga County and Hinckley Township.

DATE OF NEXT MEETING.

The next Regular Meeting of the Board of Park Commissioners was scheduled by the Board for Thursday, January 17, 2019, 8:00 a.m. at the Board's office, 4101 Fulton Parkway, Cleveland, Ohio.

ADJOURNMENT.

No. 18-12-183: There being no further matters to come before the Board, upon motion by Vice President Berry, seconded by Vice President Rinker, and carried, Vice President Rinker adjourned the meeting at 10:23 a.m.

Vote on the motion was as follows:

Ayes: Ms. Berry and Mr. Rinker.

Nays: None.

President.

Attest:

Secretary.

Cleveland Metroparks
Financial Performance
11/30/2018

| | 2017 YTD Actual | 2017 Annual Budget | 2017 YTD % of Budget Used | 2018 YTD Actual | 2018 Annual Budget | 2018 Remaining Budget | 2018 YTD % of Budget Used |
|--|-----------------------|--------------------------|---------------------------------|-----------------------|--------------------------|-----------------------------|---------------------------------|
| Revenues: | | | | | | | |
| Property Tax | 71,097,592 | 74,233,000 | 95.8% | 75,726,605 | 75,283,000 | (443,605) | 100.6% |
| Local Gov't, Donations, Gifts, Grants | 9,488,654 | 24,589,603 | 38.6% | 12,103,005 | 24,767,130 | 12,664,125 | 48.9% |
| Interest Income | 225,886 | 225,000 | 100.4% | 377,993 | 225,000 | (152,993) | 168.0% |
| Charges for Services | 26,148,875 | 27,330,411 | 95.7% | 27,043,299 | 28,213,684 | 1,170,385 | 95.9% |
| Damages and Fines | 74,297 | 140,192 | 53.0% | 82,621 | 93,768 | 11,147 | 88.1% |
| Self-Funded | 7,331,382 | 8,681,000 | 84.5% | 8,096,399 | 9,286,027 | 1,189,628 | 87.2% |
| Total Revenues | 114,366,686 | 135,199,206 | 84.6% | 123,429,922 | 137,868,609 | 14,438,686 | 89.5% |
| Operating Expenditures: | | | | | | | |
| Salaries and Benefits | 58,231,380 | 65,695,610 | 88.6% | 61,299,882 | 67,079,758 | 5,779,876 | 91.4% |
| Contractual Services | 3,297,666 | 5,163,639 | 63.9% | 3,700,245 | 6,344,132 | 2,643,886 | 58.3% |
| Operations | 18,956,281 | 25,899,670 | 73.2% | 21,077,914 | 27,036,550 | 5,958,636 | 78.0% |
| Self-Funded | 6,446,075 | 8,811,454 | 73.2% | 6,726,712 | 9,387,659 | 2,660,947 | 71.7% |
| Operating Expenditures | 86,931,403 | 105,570,372 | 82.3% | 92,804,753 | 109,848,099 | 17,043,346 | 84.5% |
| Operating Results - Surplus/(Subsidy) | 27,435,284 | 29,628,835 | 92.6% | 30,625,170 | 28,020,510 | (2,604,660) | 109.3% |
| Capital Expenditures: | | | | | | | |
| Capital Project Labor | - | 876,945 | 0.0% | 856,251 | 1,075,000 | 218,749 | 79.7% |
| Construction Material | 2,920,708 | 6,823,381 | 42.8% | 2,505,729 | 5,707,526 | 3,201,797 | 43.9% |
| Construction Contracts | 15,470,280 | 36,795,011 | 42.0% | 17,487,373 | 35,908,650 | 18,421,277 | 48.7% |
| Construction Equipment | 2,033,959 | 2,767,725 | 73.5% | 2,674,512 | 3,220,197 | 545,686 | 83.1% |
| Animal Acquisition | 49,406 | 88,467 | 55.8% | 43,168 | 77,100 | 33,932 | 56.0% |
| Land Acquisition | 980,126 | 1,982,543 | 49.4% | 4,476,612 | 4,597,463 | 120,851 | 97.4% |
| Capital Expenditures | 21,454,480 | 49,334,071 | 43.5% | 28,043,644 | 50,585,936 | 22,542,291 | 55.4% |

**Cleveland Metroparks
Golf Operations
11/30/2018**

| | 2017 YTD Actual | 2017 Annual Budget | 2017 YTD % of Budget Used | 2018 YTD Actual | 2018 Annual Budget | 2018 Remaining Budget | 2018 YTD % of Budget Used |
|--|--------------------------------|-----------------------------------|--|--------------------------------|-----------------------------------|--------------------------------------|--|
| Operating Revenues: | | | | | | | |
| Driving Range/Practice Tee | 334,947 | 304,786 | 109.9% | 302,897 | 334,800 | 31,903 | 90.5% |
| Equipment Rentals | 963,154 | 1,476,430 | 65.2% | 1,197,819 | 1,533,158 | 335,339 | 78.1% |
| Food Service | 782,075 | 751,000 | 104.1% | 885,723 | 932,550 | 46,827 | 95.0% |
| Greens Fees | 3,410,091 | 3,330,279 | 102.4% | 3,042,777 | 3,285,241 | 242,464 | 92.6% |
| Merchandise Sales | 363,751 | 382,285 | 95.2% | 360,123 | 370,500 | 10,377 | 97.2% |
| Professional Services | 134,766 | 128,102 | 105.2% | 133,185 | 118,423 | (14,762) | 112.5% |
| Other Golf Revenue | 145,489 | 421,554 | 34.5% | 287,277 | 306,430 | 19,153 | 93.7% |
| Total Revenues | 6,134,272 | 6,794,436 | 90.3% | 6,209,801 | 6,881,102 | 671,301 | 90.2% |
| Operating Expenditures: | | | | | | | |
| Salaries and Benefits | 3,743,502 | 3,936,501 | 95.1% | 3,624,742 | 4,114,289 | 489,547 | 88.1% |
| Contractual Services | 29,217 | 61,709 | 47.3% | 29,657 | 57,851 | 28,194 | 51.3% |
| Operations | 1,909,814 | 2,715,799 | 70.3% | 2,134,494 | 2,836,261 | 701,767 | 75.3% |
| <i>Utilities</i> | <i>424,378</i> | <i>517,542</i> | <i>82.0%</i> | <i>407,688</i> | <i>551,089</i> | <i>143,401</i> | <i>74.0%</i> |
| <i>Operating Expenses</i> | <i>1,485,436</i> | <i>2,198,257</i> | <i>67.6%</i> | <i>1,726,806</i> | <i>2,285,172</i> | <i>558,366</i> | <i>75.6%</i> |
| Total Operating Expenditures | 5,682,533 | 6,714,009 | 84.6% | 5,788,893 | 7,008,401 | 1,219,508 | 82.6% |
| Operating Results - Surplus/(Subsidy) | 451,739 | 80,427 | 461.7% | 420,908 | (127,299) | (548,207) | 330.6% |
| Capital Expenditures: | | | | | | | |
| Capital Labor | - | - | 0.0% | 263,428 | 400,000 | 136,572 | 65.9% |
| Construction Material | 221,693 | 952,400 | 23.3% | 296,519 | 544,249 | 247,730 | 54.5% |
| Construction Contracts | 368,753 | 1,486,677 | 24.8% | 951,397 | 1,265,750 | 314,353 | 75.2% |
| Construction Equipment | 635,779 | 697,663 | 91.1% | 665,571 | 697,900 | 32,329 | 95.4% |
| Total Capital Expenditures | 1,226,225 | 3,136,740 | 39.1% | 2,176,915 | 2,907,899 | 730,984 | 74.9% |
| Net Surplus/(Subsidy) | (774,486) | (3,056,313) | 25.3% | (1,756,007) | (3,035,198) | (1,279,191) | 57.9% |

**Cleveland Metroparks
Golf Operations by Location
11/30/2018**

| | Big Met (18) | | Little Met (9) | | Mastick Woods (9) | | Manakiki (18) | | Sleepy Hollow (18) | |
|------------------------------------|------------------|------------------|----------------|----------------|-------------------|-----------------|------------------|------------------|--------------------|------------------|
| | 2017 | 2018 | 2017 | 2018 | 2017 | 2018 | 2017 | 2018 | 2017 | 2018 |
| Operating Revenues: | | | | | | | | | | |
| Driving Range/Practice Tee | - | - | - | - | - | - | 2,335 | 1,802 | 112,246 | 93,551 |
| Equipment Rentals | 160,481 | 179,740 | 57,517 | 59,737 | 36,735 | 34,965 | 193,664 | 250,817 | 241,451 | 259,231 |
| Food Service | 170,483 | 192,491 | 28,586 | 30,097 | 16,771 | 16,889 | 105,400 | 108,345 | 256,738 | 295,663 |
| Greens Fees | 628,294 | 569,096 | 188,351 | 154,786 | 156,270 | 134,544 | 620,057 | 567,794 | 743,406 | 624,081 |
| Merchandise Sales | 65,399 | 70,587 | 19,453 | 16,617 | 12,658 | 11,817 | 52,661 | 59,840 | 104,400 | 91,266 |
| Professional Services | 510 | (145) | - | - | 6,400 | 6,235 | 4,990 | 8,885 | 29,113 | 14,449 |
| Other Golf Revenue | 26,361 | 47,503.59 | 14,722 | 11,448 | 9,692 | 10,274 | 9,279 | 28,692 | 11,556 | 18,010.62 |
| Operating Revenues | 1,051,529 | 1,059,273 | 308,629 | 272,685 | 238,526 | 214,724 | 988,386 | 1,026,175 | 1,498,910 | 1,396,252 |
| Operating Expenditures: | | | | | | | | | | |
| Salaries and Benefits | 556,394 | 541,396 | 143,950 | 159,767 | 139,016 | 129,467 | 500,785 | 519,007 | 599,932 | 700,865 |
| Contractual Services | 6,061 | 6,337 | 1,932 | 1,546 | 624 | 1,081 | 3,688 | 1,436 | 9,832 | 11,865 |
| Operations | 305,834 | 349,876 | 91,662 | 93,606 | 82,292 | 104,403 | 245,085 | 264,186 | 524,841 | 537,023 |
| <i>Utilities</i> | <i>45,760</i> | <i>43,069</i> | <i>28,829</i> | <i>20,303</i> | <i>35,365</i> | <i>44,938</i> | <i>71,845</i> | <i>66,136</i> | <i>121,954</i> | <i>106,913</i> |
| <i>Operating Expenses</i> | <i>260,074</i> | <i>306,807</i> | <i>62,833</i> | <i>73,303</i> | <i>46,927</i> | <i>59,465</i> | <i>173,240</i> | <i>198,050</i> | <i>402,887</i> | <i>430,110</i> |
| Operating Expenditures | 868,290 | 897,609 | 237,543 | 254,919 | 221,932 | 234,951 | 749,558 | 784,629 | 1,134,604 | 1,249,753 |
| Operating Surplus/(Subsidy) | 183,239 | 161,664 | 71,085 | 17,766 | 16,594 | (20,227) | 238,828 | 241,546 | 364,305 | 146,499 |
| Capital Expenditures: | | | | | | | | | | |
| In-House Capital Labor | - | - | - | - | - | - | - | 2,930 | - | 2,125 |
| Capital Material | 123 | 13,961 | - | - | - | - | 14,123 | 38,316 | 3,180 | 51,817 |
| Capital Contracts | - | 18,073 | - | - | - | - | 59,616 | 14,582 | 6,608 | - |
| Capital Equipment | 100,001 | - | - | - | - | - | 389,026 | 31,331 | 44,250 | 316,875 |
| Capital Expenditures | 100,124 | 32,034 | - | - | - | - | 462,765 | 87,159 | 54,037 | 370,817 |
| Net Surplus/(Subsidy) | 83,115 | 129,630 | 71,085 | 17,766 | 16,594 | (20,227) | (223,937) | 154,387 | 310,268 | (224,318) |

| | Shawnee Hills (27) | | Washington Park (9) | | Seneca (27) | | Golf Admin | | Total | |
|------------------------------------|--------------------|----------------|---------------------|----------------|------------------|--------------------|------------------|------------------|------------------|--------------------|
| | 2017 | 2018 | 2017 | 2018 | 2017 | 2018 | 2017 | 2018 | 2017 | 2018 |
| Operating Revenues: | | | | | | | | | | |
| Driving Range/Practice Tee | 75,163 | 69,878 | 137,548 | 130,802 | 7,655 | 6,864 | - | - | 334,947 | 302,897 |
| Equipment Rentals | 130,325 | 235,224 | 18,791 | 19,030 | 124,189 | 159,076 | - | - | 963,154 | 1,197,820 |
| Food Service | 104,374 | 106,597 | 17,397 | 17,787 | 82,325 | 117,855 | - | - | 782,075 | 885,724 |
| Greens Fees | 557,956 | 477,902 | 86,624 | 72,362 | 423,752 | 442,211 | 5,381 | - | 3,410,091 | 3,042,776 |
| Merchandise Sales | 46,275 | 52,716 | 17,052 | 18,314 | 30,061 | 38,967 | 15,792 | - | 363,751 | 360,124 |
| Professional Services | 20,241 | 16,044 | 35,325 | 42,130 | 38,187 | 45,588 | - | - | 134,766 | 133,186 |
| Other Golf Revenue | 578 | 36,363.00 | 72,924 | 81,579 | (7,725) | 32,418.00 | 8,102 | 20,986 | 145,489 | 287,274 |
| Operating Revenues | 934,912 | 994,724 | 385,660 | 382,004 | 698,444 | 842,979 | 29,276 | 20,986 | 6,134,272 | 6,209,801 |
| Operating Expenditures: | | | | | | | | | | |
| Salaries and Benefits | 447,095 | 455,301 | 221,413 | 239,981 | 502,075 | 490,426 | 632,842 | 388,535 | 3,743,502 | 3,624,742 |
| Contractual Services | 1,841 | 2,395 | 1,191 | 790 | 3,441 | 4,208 | 608 | - | 29,217 | 29,657 |
| Operations | 262,623 | 301,121 | 97,851 | 120,398 | 231,166 | 279,345 | 68,462 | 84,536 | 1,909,814 | 2,134,494 |
| <i>Utilities</i> | <i>45,794</i> | <i>45,845</i> | <i>40,868</i> | <i>40,627</i> | <i>32,128</i> | <i>37,364</i> | <i>1,835</i> | <i>2,493</i> | <i>424,378</i> | <i>407,688</i> |
| <i>Operating Expenses</i> | <i>216,828</i> | <i>255,276</i> | <i>56,983</i> | <i>79,771</i> | <i>199,038</i> | <i>241,981</i> | <i>66,627</i> | <i>82,043</i> | <i>1,485,436</i> | <i>1,726,806</i> |
| Operating Expenditures | 711,559 | 758,817 | 320,454 | 361,169 | 736,682 | 773,979 | 701,911 | 473,071 | 5,682,534 | 5,788,893 |
| Operating Surplus/(Subsidy) | 223,354 | 235,907 | 65,206 | 20,835 | (38,237) | 69,000 | (672,636) | (452,085) | 451,738 | 420,908 |
| Capital Expenditures: | | | | | | | | | | |
| In-House Capital Labor | - | - | - | - | - | 258,373 | - | - | - | 263,428 |
| Capital Material | 10,255 | - | - | - | 194,012 | 192,425 | - | - | 221,693 | 296,519 |
| Capital Contracts | 81,512 | - | - | - | 221,017 | 918,742 | - | - | 368,753 | 951,397 |
| Capital Equipment | 100,001 | 43,706 | - | - | - | 111,208 | 2,501 | 162,451 | 635,779 | 665,571 |
| Capital Expenditures | 191,768 | 43,706 | - | - | 415,030 | 1,480,748 | 2,501 | 162,451 | 1,226,225 | 2,176,915 |
| Net Surplus/(Subsidy) | 31,585 | 192,201 | 65,206 | 20,835 | (453,267) | (1,411,748) | (675,136) | (614,536) | (774,487) | (1,756,006) |

Cleveland Metroparks Zoo
Zoo Operations
11/30/2018

| | 2017 YTD Actual | 2017 Annual Budget | 2017 YTD % of Budget Used | 2018 YTD Actual | 2018 Annual Budget | 2018 Available Budget | 2018 YTD % of Budget Used |
|---|-----------------------|--------------------------|---------------------------------|-----------------------|--------------------------|-----------------------------|---------------------------------|
| Operating Revenues: | | | | | | | |
| General & Special Event Admissions | 4,010,324 | 4,114,800 | 97.5% | 4,462,241 | 4,253,147 | (209,094) | 104.9% |
| Zoo Guest Experience | 965,222 | 973,363 | 99.2% | 931,591 | 1,073,941 | 142,350 | 86.7% |
| Zoo Society Attendance | 2,024,774 | 1,982,500 | 102.1% | 1,925,438 | 2,005,250 | 79,812 | 96.0% |
| Zoo Souvenirs/Refreshments | 1,437,330 | 1,587,620 | 90.5% | 1,638,506 | 1,687,600 | 49,094 | 97.1% |
| Education | 410,358 | 870,548 | 47.1% | 494,395 | 396,831 | (97,564) | 124.6% |
| Zoo Rental and Events | 388,781 | - | 0.0% | 382,206 | 450,000 | 67,794 | 84.9% |
| Consignment Admissions | 339,916 | 400,000 | 85.0% | 306,912 | 400,000 | 93,088 | 76.7% |
| Gifts & Donations | 231 | 200 | 115.4% | 11,036 | 200 | (10,836) | 5518.0% |
| Miscellaneous | 1,675 | 10,729 | 15.6% | (39,516) | 10,488 | 50,004 | -376.8% |
| Total Revenues | 9,578,609 | 9,939,760 | 96.4% | 10,112,809 | 10,277,457 | 164,648 | 98.4% |
| Operating Expenditures: | | | | | | | |
| Salaries and Benefits | 13,010,034 | 15,053,495 | 86.4% | 13,818,625 | 16,265,009 | 2,446,384 | 85.0% |
| Contractual Services | 210,216 | 298,316 | 70.5% | 196,302 | 326,055 | 129,753 | 60.2% |
| Operations | 4,102,557 | 5,549,216 | 73.9% | 4,638,209 | 5,688,583 | 1,050,374 | 81.5% |
| <i>Utilities</i> | <i>1,936,505</i> | <i>2,485,305</i> | <i>77.9%</i> | <i>2,160,118</i> | <i>2,465,464</i> | <i>305,346</i> | <i>87.6%</i> |
| <i>Operating Expenses</i> | <i>2,166,053</i> | <i>3,063,911</i> | <i>70.7%</i> | <i>2,478,091</i> | <i>3,223,119</i> | <i>745,028</i> | <i>76.9%</i> |
| Total Operating Expenditures | 17,322,808 | 20,901,027 | 82.9% | 18,653,136 | 22,279,648 | 3,626,512 | 83.7% |
| Operating Surplus/(Subsidy) | (7,744,199) | (10,961,267) | 70.7% | (8,540,327) | (12,002,191) | (3,461,864) | 71.2% |
| Capital Revenues: | | | | | | | |
| Zoo Animal Revenue | 1,940 | - | 0% | - | - | - | 0% |
| Total Revenues | 1,940 | - | - | - | - | - | 0% |
| Capital Expenditures: | | | | | | | |
| Capital Labor | - | - | 0.0% | 32,322 | - | (32,322) | 0.0% |
| Construction Material | 200,887 | 812,268 | 24.7% | 263,627 | 1,224,745 | 961,118 | 21.5% |
| Construction Contracts | 1,289,681 | 3,805,138 | 33.9% | 1,892,236 | 6,681,068 | 4,788,832 | 28.3% |
| Construction Equipment | 120,114 | 418,491 | 28.7% | 314,330 | 641,701 | 327,371 | 49.0% |
| Animal Acquisition | 49,406 | 88,467 | 55.8% | 43,168 | 77,100 | 33,932 | 56.0% |
| Total Capital Expenditures | 1,660,088 | 5,124,364 | 32.4% | 2,545,683 | 8,624,614 | 6,111,253 | 29.5% |
| Capital Surplus/(Subsidy) | (1,658,147) | (5,124,364) | 32.4% | (2,545,683) | (8,624,614) | (6,111,253) | 29.5% |
| Restricted Fund Revenue: | | | | | | | |
| Operating | 489,634 | 278,200 | 176.0% | 653,945 | 415,388 | (238,557) | 157.4% |
| Capital | 1,621,453 | 3,744,784 | 43.3% | 3,646,910 | 4,080,129 | 433,219 | 89.4% |
| Total Restricted Fund Revenues | 2,111,088 | 4,022,984 | 52.5% | 4,300,855 | 4,495,517 | 194,662 | 95.7% |
| Restricted Fund Expenditures: | | | | | | | |
| Operating | 613,215 | 1,254,148 | 48.9% | 613,192 | 1,187,231 | 574,039 | 51.6% |
| Capital | 925,976 | 3,056,268 | 30.3% | 4,406,120 | 4,621,316 | 215,196 | 95.3% |
| Total Restricted Fund Expenditures | 1,539,191 | 4,310,416 | 35.7% | 5,019,312 | 5,808,547 | 789,235 | 86.4% |
| Restricted Fund Surplus/(Subsidy) | 571,897 | (287,432) | -199.0% | (718,457) | (1,313,030) | (594,573) | 54.7% |

Cleveland Metroparks
Enterprise Operations
11/30/2018

| | 2017 YTD Actual | 2017 Annual Budget | 2017 YTD % of Budget Used | 2018 YTD Actual | 2018 Annual Budget | 2018 Remaining Budget | 2018 YTD % of Budget Used |
|--|-----------------------|--------------------------|---------------------------------|-----------------------|--------------------------|-----------------------------|---------------------------------|
| Operating Revenues: | | | | | | | |
| Concession Sales | 4,654,204 | 4,551,010 | 102.3% | 4,912,816 | 5,413,970 | 501,154 | 90.7% |
| Dock Rentals | 698,874 | 665,000 | 105.1% | 729,476 | 695,000 | (34,476) | 105.0% |
| Chalet Operations | 247,906 | 454,068 | 54.6% | 223,132 | 425,868 | 202,736 | 52.4% |
| Hayrides | 41,349 | 23,625 | 175.0% | 21,340 | 25,000 | 3,660 | 85.4% |
| Aquatics | 171,803 | 206,375 | 83.2% | 182,926 | 210,450 | 27,524 | 86.9% |
| Gifts and Donations | - | - | 0.0% | 2,481 | - | (2,481) | 0.0% |
| Damages and Fines | 1,510 | 2,240 | 67.4% | 1,925 | 2,240 | 315 | 85.9% |
| Total Revenues | 5,815,646 | 5,902,318 | 98.5% | 6,074,096 | 6,772,528 | 698,432 | 89.7% |
| Operating Expenditures: | | | | | | | |
| Salaries and Benefits | 2,958,776 | 3,107,096 | 95.2% | 3,182,467 | 3,740,439 | 557,972 | 85.1% |
| Contractual Services | 77,832 | 98,267 | 79.2% | 49,709 | 88,337 | 38,628 | 56.3% |
| Operations | 2,463,471 | 2,899,247 | 85.0% | 2,783,134 | 3,224,048 | 440,914 | 86.3% |
| Total Operating Expenditures | 5,500,080 | 6,104,610 | 90.1% | 6,015,310 | 7,052,824 | 1,037,514 | 85.3% |
| Operating Results - Surplus/(Subsidy) | 315,566 | (202,292) | 256.0% | 58,786 | (280,296) | (339,082) | 121.0% |

**Cleveland Metroparks
Enterprise Operations by Location
11/30/2018**

| | Merwin's Wharf | | Wallace Lake | | Huntington Concessions | | Edgewater Beach House | |
|------------------------------------|-----------------------|---------------|---------------------|--------------|-------------------------------|---------------|------------------------------|----------------|
| | 2017 | 2018 | 2017 | 2018 | 2017 | 2018 | 2017 | 2018 |
| Operating Revenues | 2,045,450 | 2,079,451 | 69,418 | 61,944 | 190,896 | 178,035 | 913,173 | 852,963 |
| Operating Expenditures | 1,988,191 | 2,038,688 | 59,741 | 55,748 | 170,755 | 155,580 | 745,330 | 696,031 |
| Operating Surplus/(Subsidy) | 57,259 | 40,763 | 9,677 | 6,196 | 20,142 | 22,455 | 167,843 | 156,932 |

| | Mobile Concessions | | Hinckley Lake Concessions | | Edgewater Pier | | East 55th Restaurant | |
|------------------------------------|---------------------------|-------------|----------------------------------|----------------|-----------------------|----------------|-----------------------------|--------------|
| | 2017 | 2018 | 2017 | 2018 | 2017 | 2018 | 2017 | 2018 |
| Operating Revenues | - | - | 43,733 | 33,366 | 113,070 | 82,096 | 387,717 | 506,240 |
| Operating Expenditures | 1,247 | - | 47,377 | 37,826 | 114,029 | 83,442 | 428,016 | 505,158 |
| Operating Surplus/(Subsidy) | (1,247) | - | (3,643) | (4,460) | (959) | (1,346) | (40,299) | 1,082 |

| | East 55th Marina | | Emerald Necklace Restaurant | | Emerald Necklace Marina | | Parking | |
|------------------------------------|-------------------------|----------------|------------------------------------|----------------|--------------------------------|----------------|----------------|----------------|
| | 2017 | 2018 | 2017 | 2018 | 2017 | 2018 | 2017 | 2018 |
| Operating Revenues | 801,114 | 861,469 | 210,906 | 367,933 | 352,861 | 456,836 | 226,249 | 166,365 |
| Operating Expenditures | 340,239 | 357,866 | 240,066 | 376,024 | 264,226 | 339,003 | 14,084 | 22,111 |
| Operating Surplus/(Subsidy) | 460,875 | 503,603 | (29,160) | (8,091) | 88,635 | 117,833 | 212,165 | 144,254 |

| | Chalet | | Ledge Lake | | Enterprise Administration | | Total | |
|------------------------------------|---------------|-----------------|-------------------|---------------|----------------------------------|------------------|----------------|---------------|
| | 2017 | 2018 | 2017 | 2018 | 2017 | 2018 | 2017 | 2018 |
| Operating Revenues | 289,255 | 244,472 | 171,803 | 182,926 | - | - | 5,815,646 | 6,074,096 |
| Operating Expenditures | 254,705 | 286,427 | 128,951 | 138,719 | 703,123 | 922,687 | 5,500,080 | 6,015,310 |
| Operating Surplus/(Subsidy) | 34,550 | (41,955) | 42,852 | 44,207 | (703,123) | (922,687) | 315,566 | 58,786 |

Cleveland Metroparks
 Nature Shops and Kiosk Operations
 11/30/2018

| | 2017 YTD Actual | 2017 Annual Budget | 2017 YTD % of Budget Used | 2018 YTD Actual | 2018 Annual Budget | 2018 Remaining Budget | 2018 YTD % of Budget Used |
|--|-----------------------|--------------------------|---------------------------------|-----------------------|--------------------------|-----------------------------|---------------------------------|
| Operating Revenues: | | | | | | | |
| Charges for Services | 570,877 | 556,500 | 102.6% | 545,957 | 655,000 | 109,043 | 83.4% |
| Total Revenues | 570,877 | 556,500 | 102.6% | 545,957 | 655,000 | 109,043 | 83.4% |
| Operating Expenditures: | | | | | | | |
| Salaries and Benefits | 225,347 | 268,205 | 84.0% | 268,156 | 336,097 | 67,941 | 79.8% |
| Contractual Services | 9,914 | 15,112 | 65.6% | 11,114 | 17,339 | 6,225 | 64.1% |
| Operations | 235,063 | 250,360 | 93.9% | 257,316 | 290,403 | 33,087 | 88.6% |
| Total Operating Expenditures | 470,324 | 533,677 | 88.1% | 536,586 | 643,839 | 107,253 | 83.3% |
| Operating Results - Surplus/(Subsidy) | 100,553 | 22,823 | 340.6% | 9,371 | 11,161 | 1,790 | -16.0% |

**Cleveland Metroparks
Kiosk/Nature Shop Operations by Location
11/30/2018**

| | North Chagrin | | Rocky River | | West Creek | | Hinckley Lake Boat Shop | |
|-----------------------------|---------------|---------------|---------------|---------------|---------------|---------------|-------------------------|----------------|
| | 2017 | 2018 | 2017 | 2018 | 2017 | 2018 | 2017 | 2018 |
| Operating Revenues | 62,473 | 58,144 | 118,369 | 89,893 | 30,467 | 28,818 | 317,432 | 300,100 |
| Operating Expenditures | 30,064 | 29,904 | 70,829 | 70,846 | 18,872 | 16,345 | 175,884 | 198,898 |
| Operating Surplus/(Subsidy) | 32,409 | 28,240 | 47,540 | 19,047 | 11,595 | 12,473 | 141,548 | 101,202 |

| | Nature Shop Mobile | | Great Northern Kiosk | | Southpark Kiosk | | Retail Division/Admin | |
|-----------------------------|--------------------|---------------|----------------------|-----------------|-----------------|----------|-----------------------|------------------|
| | 2017 | 2018 | 2017 | 2018 | 2017 | 2018 | 2017 | 2018 |
| Operating Revenues | 34,693 | 27,271 | 7,444 | | - | | - | |
| Operating Expenditures | 2,214 | 2,299 | 24,366 | 10,956 | 1,724 | - | 146,371 | 166,874 |
| Operating Surplus/(Subsidy) | 32,478 | 24,972 | (16,922) | (10,956) | (1,724) | - | (146,371) | (166,874) |

| | Nature Shop Edgewater | | Total | |
|-----------------------------|-----------------------|--------------|----------------|--------------|
| | 2017 | 2018 | 2017 | 2018 |
| Operating Revenues | - | 41,731 | 570,877 | 545,957 |
| Operating Expenditures | - | 40,464 | 470,324 | 536,586 |
| Operating Surplus/(Subsidy) | - | 1,267 | 100,553 | 9,371 |

**CLEVELAND METROPARKS
ACCOUNTS RECEIVABLE AND INVESTMENTS SCHEDULES
FOR THE MONTH ENDED NOVEMBER 30, 2018**

ACCOUNTS RECEIVABLE

| Current | Past Due | | | Total |
|-----------|----------|---------|----------|-----------|
| | 30 Days | 60 Days | 90 Days | |
| \$519,319 | \$53,281 | \$1,295 | \$56,599 | \$630,494 |

RANGER/COURT FINES RECEIVABLE

| |
|--------------|
| Total |
| \$41,022 |

INVESTMENTS

| Date Placed | Bank | Description | Days of Duration | Rate | Date of Maturity | Interest Earned | EOM Balance |
|-------------|------------------------|-----------------------------|------------------|---------|------------------|-----------------|--------------|
| 11/01/18 | PNC Bank | Money Market (A) | 29 | 1.53% | 11/30/18 | \$8,222 | \$6,649,293 |
| 11/01/18 | Fifth Third Securities | Money Market (B) | 29 | 1.92% | 11/30/18 | \$6,105 | \$3,946,317 |
| Various | Fifth Third Securities | Certificates of Deposit (C) | 29 | Various | Various | \$265 | \$750,000 |
| 11/01/18 | STAR Ohio | State pool (D) | 29 | 2.36% | 11/30/18 | \$22,563 | \$11,878,677 |
| 11/01/18 | STAR Plus | State pool (E) | 29 | 2.34% | 11/30/18 | \$1,272 | \$673,780 |

(A) Government Performance Money Market Account.

\$23,898,067

Investment balance ranged from \$14,641,070 to \$6,649,293 in November.

(B) Federated Government Money Market Account used to temporarily reinvest Brokered Certificate of Deposit interest payments.

Investment balance ranged from \$3,939,947 to \$3,946,317 in November.

(C) Brokered Certificates of Deposit.

Maturities range from 4/8/19 through 10/07/19 at rates from 1.25% to 1.31%.

(D) State Treasurer's Asset Reserve (STAR Ohio).

Investment balance ranged from \$11,833,438 to \$11,878,677 in November.

(E) State Treasurer's Asset Reserve Plus Account (STAR Plus)

Investment balance ranged from \$671,235 to \$673,780 in November.

CLEVELAND METROPARKS
Appropriation Summary - 2018

| Object Code | Object Description | Original Budget | | | Total Prior Budget Amendments | Proposed Amendment #9 12/20/2018 | Total |
|------------------|--------------------------|-----------------|-------------------------|----------------|-------------------------------|----------------------------------|----------------|
| | | Baseline Budget | Carry Over Encumbrances | Total | | | |
| OPERATING | | | | | | | |
| 51 | Salaries | \$ 49,001,929 | \$ - | \$ 49,001,929 | \$ (125,039) | \$ 740,691 A | \$ 49,617,581 |
| 52 | Employee Fringe Benefits | 18,199,468 | 18,271 | 18,217,739 | (32,473) | 2,352 B | 18,187,618 |
| 53 | Contractual Services | 14,597,705 | 1,217,528 | 15,815,233 | (79,454) | (29,705) C | 15,706,074 |
| 54 | Office Operations | 25,120,411 | 1,162,729 | 26,283,140 | 718,994 | (390,975) D | 26,611,159 |
| | Operating Subtotal | 106,919,513 | 2,398,528 | 109,318,041 | 482,028 | 322,363 | 110,122,432 |
| CAPITAL | | | | | | | |
| 572 | Capital Labor | 1,075,000 | - | 1,075,000 | - | (190,000) E | 885,000 |
| 572 | Capital Materials | 5,157,791 | 522,220 | 5,680,011 | 27,515 | (438,361) F | 5,269,165 |
| 573 | Capital Contracts | 24,848,552 | 5,933,878 | 30,782,430 | 5,126,221 | 438,361 G | 36,347,012 |
| 574 | Capital Equipment | 2,419,599 | 368,707 | 2,788,306 | 420,265 | 27,292 H | 3,235,863 |
| 575 | Zoo Animals | 75,000 | 2,100 | 77,100 | - | - | 77,100 |
| 576 | Land | 4,196,000 | 2,181 | 4,198,181 | 399,282 | - | 4,597,463 |
| | Capital Subtotal | 37,771,942 | 6,829,086 | 44,601,028 | 5,973,283 | (162,708) | 50,411,603 |
| TOTALS | | | | | | | |
| Grand totals | | \$ 144,691,455 | \$ 9,227,614 | \$ 153,919,069 | \$ 6,455,311 | \$ 159,655 | \$ 160,534,035 |

CLEVELAND METROPARKS**Appropriations 2018 - Legend - Amendment #9****OPERATING****51 SALARIES**

- \$ (2,000) Transfer of appropriations from from Overtime to Fuel to cover budget shortfall
Net budget effect is zero.
- \$ (15,000) Transfer of appropriations from Bedford Seasonal Wages to Water/Sewer for the Lakefront.
Net budget effect is zero.
- \$ 18,100 Increase in appropriations for Tips for Golf operations
Appropriation increase will be offset by increased revenues
- \$ (25,000) Transfer of appropriations from Enterprise Seasonal Wages to Claims/Settlements/Awards for HR Settlement.
Net budget effect is zero.
- \$ (7,000) Transfer of appropriations from Golf Seasonal Wages to Vehicle Repairs.
Net budget effect is zero.
- \$ (4,000) Transfer of appropriations from Golf Seasonal Wages to Herbicides & Insecticides.
Net budget effect is zero.
- \$ 1,067 Transfer of appropriations from Golf Property Maintenance to Seasonal Salaries to cover overage
Net budget effect is zero.
- \$ 497 Transfer of appropriations from Misc. Contractual Services to Seasonal Salaries to balance grant allotment
Net budget effect is zero
- \$ 41,000 Transfer of appropriations from Merchandise & Fuel for Resale, etc. to Seasonal Salaries for ENM
Net budget effect is zero
- \$ 7,585 Transfer of appropriations from Misc. Contractual Services, Property Maintenance, etc. to Seasonal Salaries at MW
Net budget effect is zero
- \$ 18,210 Transfer of appropriations from HB Food/Bev for Resale, Enterprise Exp., Sales Tax, Janitorial to MW Tips
Net budget effect is zero
- \$ 517,232 Transfer of appropriations from Misc. Contractual Services, Utilities & Office Equipment to FT Salaries
Net budget effect is zero
- \$ 190,000 Transfer of appropriations from Capital Labor to Capital Salaries/Fringes
Net budget effect is zero

A \$ 740,691 Total increase (decrease) to Salaries

52 FRINGE BENEFITS

- \$ 2,352 Transfer of appropriations from Printing Expense to Employee Benefits as approved by the EPA (grantor)
Net budget effect is zero

B \$ 2,352 Total increase (decrease) to Fringe Benefits

53 CONTRACTUAL SERVICES

- \$ 3,000 Transfer of appropriations from Property Maintenance to Service Maint. Contracts
Net budget effect is zero.
- \$ (1,000) Transfer of appropriations from Turf Management Services to Gasoline/Diesel to cover budget shortfalls
Net budget effect is zero.
- \$ 25,000 Transfer of appropriations from Enterprise Seasonal Wages to Claims/Settlements/Awards for HR Settlement.
Net budget effect is zero.
- \$ (10,000) Transfer of appropriations from Contractual Services to Minor Computer Equipment for iPads

CLEVELAND METROPARKS**Appropriations 2018 - Legend - Amendment #9**

Net budget effect is zero.

\$ (14,000) Transfer of appropriations from Misc. Contractual Svcs. To Employment Expenses to cover actual costs.
Net budget effect is zero.

\$ (2,290) Transfer of appropriations from Misc. Contractual Services to Fuel to cover actual costs.
Net budget effect is zero.

\$ (497) Transfer of appropriations from Misc. Contractual Services to Seasonal Salaries to balance grant allotment
Net budget effect is zero

\$ (4,285) Transfer of appropriations from Misc. Contractual Services to Seasonal Salaries at MW
Net budget effect is zero

\$ (5,000) Transfer of appropriations from Misc. Contractual Services to Water/Sewer to cover budget shortfall
Net budget effect is zero

\$ (900) Transfer of appropriations from Maintenance Contracts to Electricity and Cell Phone Expense to cover shortfalls
Net budget effect is zero.

\$ 100,000 Increase in appropriations to establish Emerald Necklace restricted fund at Community West Bank
Appropriation increase will come from existing restricted fund balance

\$ (119,733) Transfer of appropriations from Misc. Contractual Services to FT Salaries
Net budget effect is zero.

C \$ (29,705) Total increase (decrease) to Contractual Services

CLEVELAND METROPARKS**Appropriations 2018 - Legend - Amendment #9****54 OFFICE OPERATIONS**

- \$ 250 Increase in appropriations for Zoo Memberships/Licenses
Appropriation increase will come from existing restricted fund balance
- \$ (3,000) Transfer of appropriations from Property Maintenance to Service Maint. Contracts
Net budget effect is zero.
- \$ 2,000 Transfer of appropriations from from Overtime to Fuel to cover budget shortfall
Net budget effect is zero.
- \$ 100 Increase in appropriations for Sales Tax for new volunteer merchandise program
Net budget effect is zero.
- \$ 220 Increase in appropriations for Zoo Sponsorship Expense for conservation programs
Appropriation increase will be offset by restricted fund revenue
- \$ 15,000 Transfer of appropriations from Bedford Seasonal Wages to Water/Sewer for the Lakefront.
Net budget effect is zero.
- \$ 1,000 Transfer of appropriations from Turf Management Services to Gasoline/Diesel to cover budget shortfalls
Net budget effect is zero.
- \$ 1,000 Transfer of appropriations from Capital Equipment to Cell Phone Expense for a needed phone upgrade
Net budget effect is zero.
- \$ 28,125 Increase in appropriations for Sales Tax for Golf operations
Appropriation increase will be offset by increased revenues
- \$ 5,715 Increase in appropriations for Credit Card Expense for Golf operations
Appropriation increase will be offset by increased revenues
- \$ 3,445 Increase in appropriations for Credit Card Expense for Golf operations
Appropriation increase will be offset by increased revenues
- \$ 10,000 Transfer of restricted fund appropriations from Contractual Services to Minor Computer Equipment for iPads
Net budget effect is zero.
- \$ 7,000 Transfer of appropriations from Golf Seasonal Wages to Vehicle Repairs.
Net budget effect is zero.
- \$ 4,000 Transfer of appropriations from Golf Seasonal Wages to Herbicides & Insecticides.
Net budget effect is zero.
- \$ (6,500) Transfer of appropriations from Minor Computer Equipment to Capital Equipment for capitalizable items.
Net budget effect is zero.
- \$ 1,000 Increase in restricted fund appropriations for new Gorilla Safe program funds
Appropriation increase will be offset by restricted fund revenues
- \$ 14,000 Transfer of appropriations from Misc. Contractual Svcs. To Employment Expenses to cover actual costs.
Net budget effect is zero.
- \$ 2,290 Transfer of appropriations from Misc. Contractual Services to Fuel to cover actual costs.
Net budget effect is zero.
- \$ (1,067) Transfer of appropriations from Golf Property Maintenance to Seasonal Salaries to cover overage
Net budget effect is zero.
- \$ 2,700 Increase in appropriations for Credit Card Expense to cover increased business
Appropriation increase will be offset by increased sales revenue
- \$ (2,352) Transfer of appropriations from Printing Expense to Employee Benefits as approved by the EPA (grantor)

CLEVELAND METROPARKS**Appropriations 2018 - Legend - Amendment #9**

 Net budget effect is zero

\$ (6,125) Transfer of appropriations from Vehicle Repairs, Repair Service, etc. to Misc. Capital Equip. for excavator bucket
Net budget effect is zero.

\$ (41,000) Transfer of appropriations from Merchandise & Fuel for Resale, etc. to Seasonal Salaries for ENM
Net budget effect is zero

\$ (3,300) Transfer of appropriations from Property Maintenance, Fuel, etc. to Seasonal Salaries at MW
Net budget effect is zero

\$ (2,300) Transfer of appropriations from First Aid Supplies & Uniforms to Capital Equipment for confined space multi-gas monitor
Net budget effect is zero

\$ 5,000 Transfer of appropriations from Misc. Contractual Services to Water/Sewer to cover budget shortfall
Net budget effect is zero

\$ (18,210) Transfer of appropriations from HB Food/Bev for Resale, Enterprise Exp., Sales Tax, Janitorial to MW Tips
Net budget effect is zero

\$ (5,367) Transfer of appropriations from various Repairs & Maintenance accounts to Capital Equipment for Brookside salt spreader
Net budget effect is zero.

\$ 900 Transfer of appropriations from Maintenance Contracts to Electricity and Cell Phone Expense to cover shortfalls
Net budget effect is zero.

\$ (8,000) Transfer of appropriations from Electricity & Gas to Capital Equipment for an 80" CAT skid loader and snow plow
Net budget effect is zero.

\$ (397,499) Transfer of appropriations from Utilities & Office Equipment to FT Salaries
Net budget effect is zero

D \$ (390,975) Total increase (decrease) to Office Operations

\$ 322,363 TOTAL INCREASE (DECREASE) TO OPERATIONS

2019 Rates & User Fees

Golf Courses

| DESCRIPTION | DURING PEAK USE (MARCH-OCTOBER) | 2018 RATES | PROPOSED 2019 RATES |
|------------------------------|---|---|--------------------------------------|
| BIG MET | | | |
| Greens Fees | 9-hole Weekday; Weekends and Holidays after 2 pm | \$15 | \$16 |
| | 18-hole Weekday; Weekends and Holidays after 2 pm | \$26 | \$28 |
| | Extra 9-hole Weekday; Weekends and Holidays after 2 pm | \$11 | \$12 |
| | 9-hole Weekend/Holiday before 2 pm | \$19 | \$20 |
| | 18-hole Weekend/Holiday before 2 pm | \$32 | \$34 |
| | Extra 9-hole Weekend/Holiday before 2 pm | \$13 | \$14 |
| | Jr./Sr. 9-hole Weekday; Weekends and Holidays after 2 pm | \$10.50 | \$10.50 |
| | Jr./Sr. 18-hole Weekday; Weekends and Holidays after 2 p | \$18 | \$18 |
| | Spectator (Walking) | \$3 | \$3 |
| Power Cars | Handicap Fee | \$25 | \$40 |
| | 9-hole (per player/spectator; includes tax) | 7/player | \$8 |
| | 18-hole (per player/spectator; includes tax) | 13/player | \$14 |
| Hand Carts | Extra 9-hole (per player/spectator; includes tax) | 6/player | \$6 |
| | 9-holes | \$3 | \$4 |
| | 18-holes | \$4 | \$6 |
| Club Rentals | 9-hole regular clubs | \$9 | \$10 |
| | 18-hole regular clubs | \$15 | \$17 |
| | 9-hole junior clubs | \$6 | \$6 |
| | 18-hole junior clubs | \$9 | \$9 |
| Golf Pro Lessons | Individual, Head Professional | \$45/40 minutes | \$40/half hour |
| | | \$75/hour | \$70/hour |
| | Group up to 5 | | \$40 per person/hour |
| Golf Outings | Groups of 12 - 32 with tee times | Cart rental, Jr./ Sr. rates apply | |
| | Shotgun Starts, Partial or Modified Shotguns, 36-72 players | Sliding schedule ranging from \$44 to \$57 /person for shotgun pricing including merchandise prize fund | |
| Ski Rentals | Cross Country Ski Rental – Adults, Weekday | \$10 first hour, \$5 each extra hour | \$10 first hour, \$5 each extra hour |
| | Cross Country Ski Rental – Junior (12 & under), Weekday | \$7 first hour, \$3 each extra hour | \$7 first hour, \$3 each extra hour |
| | Cross Country Ski Rental – Adults, Weekends & Holidays | \$12 first hour, \$5 each extra hour | 12 first hour, \$5 each extra hour |
| | Cross Country Ski Rental – Junior (12 & under), Weekends & Holidays | \$8 first hour, \$3 each extra hour | \$8 first hour, \$3 each extra hour |
| Snow Shoe Rentals | Snow Shoe Rental – Adult, Weekday | \$8 first hour, \$3 each extra hour | \$8 first hour, \$3 each extra hour |
| | Snow Shoe Rental – Junior (12 & under), Weekday | \$5 first hour, \$2 each extra hour | \$5 first hour, \$2 each extra hour |
| | Snow Shoe Rental – Adult, Weekends & Holidays | \$10 first hour, \$3 each extra hour | \$10 first hour, \$3 each extra hour |
| | Snow Shoe Rental – Junior (12 & under), Weekends & Holidays | \$6 first hour, \$2 each extra hour | \$6 first hour, \$2 each extra hour |
| Clubhouse Room Rental | Year round | See concessions | See concessions |

| DESCRIPTION | DURING PEAK USE (MARCH-OCTOBER) | 2018 RATES | PROPOSED 2019 RATES |
|----------------------|--|---|---------------------|
| LITTLE MET | | | |
| Greens Fees | 9-hole Weekday; Weekends and Holidays after 2 pm | \$10.50 | \$11.50 |
| | 9-hole Weekend/Holiday before 2 pm | \$12.50 | \$13.50 |
| | Jr./Sr. 9-hole Weekday; Weekends and Holidays after 2 pm | \$8 | \$8 |
| | Spectator (Walking) | \$3 | \$3 |
| Power Cars | 9-hole (per player/spectator; includes tax) | \$7/player | \$8 |
| | 9-hole | \$3 | \$4 |
| Hand Carts | 9-hole regular clubs | \$9 | \$10 |
| | 9-hole junior clubs | \$6 | \$6 |
| Club Rentals | Groups 12-32 with tee times | Car rental, Jr./Sr. rates apply | |
| | Shotgun Starts | Sliding schedule range from \$23 to \$27 /person including merchandise prize fund | |
| | Shotguns, Weekends before Memorial Day and in October | \$20.50 per player including merchandise prize fund | |
| MASTICK WOODS | | | |
| Greens Fees | 9-hole Weekday; Weekends and Holidays after 2 pm | \$10.50 | \$11.50 |
| | 9-hole Weekend/Holiday before 2 pm | \$12.50 | \$13.50 |
| | Jr./Sr. 9-hole Weekday; Weekends and Holidays after 2 pm | \$8.00 | \$8 |
| Foot Golf | 18-hole regular | \$10.50 | \$10.50 |
| | 18-hole Weekend/Holiday before 2 pm | \$12.50 | \$12.50 |
| | Spectator (Walking) | \$3 | \$3 |
| | All day Foot Golf Weekday; Weekends and Holidays after 2 pm | \$15 | \$15 |
| | All day Foot Golf Weekend/Holiday before 2 pm | \$17 | \$17 |
| | All day Jr./Sr. Foot Golf Weekday; Weekends and Holidays after 2 pm | \$13 | \$13 |
| | 9-hole (per player/spectator; includes tax) | \$7/player | \$8 |
| Power Cars | 9-hole | \$3 | \$4 |
| | 9-hole regular clubs | \$9 | \$10 |
| Hand Carts | 9-hole junior clubs | \$6 | \$6 |
| | Soccer Ball Rental | \$3 | \$3 |
| Club Rental | Groups of 12 - 32 with tee times | Car rental, Jr./Sr. rates apply | |
| | Shotgun Starts | Sliding schedule ranging from \$23 - \$27 /person including merchandise prize fund. | |
| | Shotguns, Weekends before Memorial Day and in Oct. | \$20.50 per player including merchandise prize fund | |
| MANAKIKI | | | |
| Greens Fees | 9-hole Weekday, (Mon-Thu); Weekends and Holidays after 2 pm | \$18 | \$19 |
| | 18-Hole Weekday, (Mon-Thu); Weekends and Holidays after 2 pm | \$32 | \$34 |
| | Extra 9-hole Weekday, (Mon-Thu); Weekends and Holidays after 2 pm | \$14 | \$15 |
| | 9-hole Weekend/Holiday before 2 pm | \$26 | \$27 |
| | 18-hole Weekend/Holiday before 2 pm | \$42 | \$44 |
| | Extra 9-hole Weekend/Holiday before 2 pm | \$16 | \$17 |
| | 9-hole Friday | \$21 | \$22 |
| | 18-hole Friday | \$36 | \$38 |
| | Extra 9-hole Friday | \$15 | \$16 |
| | Jr./Sr. 9-hole Weekday; Weekends and Holidays after 2 pm | \$12.50 | \$12.50 |

| DESCRIPTION | DURING PEAK USE (MARCH-OCTOBER) | 2018 RATES | PROPOSED 2019 RATES |
|-------------------------|---|---|---|
| | Jr./Sr. 18-hole Weekday; Weekends and Holidays after 2 pm | \$21 | \$21 |
| | Jr./Sr. Extra 9-hole Weekday; Weekends and Holidays after 2 | \$8.50 | \$8.50 |
| | Spectator (Walking) | \$3 | \$3 |
| | Handicap Fee | \$25 | \$40 |
| | Practice tee | \$4 | \$4 |
| Power Cars | 9-hole (per player/spectator; includes tax) | \$7/player | \$8 |
| | 18-hole (per player/spectator; includes tax) | \$13/player | \$14 |
| | Extra 9-hole (per player/spectator; includes tax) | \$6/player | \$6 |
| Hand Carts | 9-hole | \$3 | \$4 |
| | 18-hole | \$4 | \$6 |
| Club Rental | 9-hole regular clubs | \$9 | \$10 |
| | 18-hole regular clubs | \$15 | \$17 |
| | 9-hole junior clubs | \$6 | \$6 |
| | 18-hole junior clubs | \$9 | \$9 |
| Golf Pro Lessons | Individual-Head Professional | \$45/40minutes; \$80/hour | \$45/40minutes; \$80/hour |
| Golf Outings | Groups of 12 - 32 with tee times Shotgun Starts, Partial or Modified shotguns, 36 - 72 players | Cart rental, Jr./ Sr. rates apply Sliding schedule ranging from \$47- \$72/person for shotgun pricing including merchandise prize fund | |
| SLEEPY HOLLOW | | | |
| Greens Fees | 9-hole Weekday (Mon-Thu); Weekends and Holidays after 2 pm | \$18 | \$19 |
| | 18-Hole Weekday (Mon-Thu); Weekends and Holidays after 2 pm | \$32 | \$34 |
| | Extra 9-hole Weekday (Mon-Thu); Weekends and Holidays after 2 pm | \$14 | \$15 |
| | 9-hole Weekend/Holiday before 2 pm | \$26 | \$27 |
| | 18-hole Weekend/Holiday before 2 pm | \$42 | \$44 |
| | Extra 9-hole Weekend/Holiday before 2 pm | \$16 | \$17 |
| | 9-hole (Friday) | \$21 | \$22 |
| | 18-hole (Friday) | \$36 | \$38 |
| | Extra 9-hole (Friday) | \$15 | \$16 |
| | Jr./Sr. 9-hole | \$12.50 | \$12.50 |
| | Jr./Sr. 18-hole | \$21 | \$21 |
| | Jr./Sr. Extra 9-hole Weekday; Weekends and Holidays after 2 pm | \$8.50 | \$8.50 |
| | Spectator (Walking) | \$3 | \$3 |
| | Handicap Fee | \$25 | \$40 |
| Power Cars | 9-hole (per player/spectator; includes tax) | \$7/player | \$8 |
| | 18-hole (per player/spectator; includes tax) | \$13/player | \$14 |
| | Extra 9-hole (per player/spectator; includes tax) | \$6/player | \$6 |
| Hand Carts | 9-hole | \$3 | \$4 |
| | 18-hole | \$4 | \$6 |
| Club Rentals | 9-hole regular clubs | \$9 | \$10 |
| | 18-hole regular clubs | \$15 | \$17 |
| Driving Range | 1/2/3 baskets | \$4.50/\$7.75/\$11 | \$4.50/\$7.75/\$11 |
| | Baker's Dozen | \$40 | \$40 |
| Golf Pro Lessons | Individual, Head Professional | \$50/1/2 hour \$90/hour w/video analysis | \$55/1/2 hour \$100/hour w/video analysis |
| | -2 hour package | \$180 | \$200 |
| | -3 hour package | \$240 | \$270 |
| | -10 hour package | \$700 | \$800 |

| DESCRIPTION | DURING PEAK USE (MARCH-OCTOBER) | 2018 RATES | PROPOSED 2019 RATES |
|---------------------------|---|---|--|
| Golf Outings | Groups of 12-32 with tee times Shotgun Starts, Partial or Modified Shotguns, 40-72 players | Car rental, Jr./Sr. rates apply Sliding schedule for new outings ranging from \$53-\$72/person for shotgun pricing including merchandise prize fund. | |
| SHAWNEE HILLS | | | |
| Greens Fees | 9-hole Weekday; Weekends and Holidays after 2 pm | \$15 | \$16 |
| | 18-hole Weekday; Weekends and Holidays after 2 pm | \$26 | \$28 |
| | Extra 9-hole Weekday; Weekends and Holidays after 2 pm | \$11 | \$12 |
| | 9-hole Weekend/Holiday before 2 pm | \$19 | \$20 |
| | 18-hole Weekend/Holiday before 2 pm | \$32 | \$34 |
| | Extra 9-hole Weekend/Holiday before 2 pm | \$13 | \$14 |
| | Par 3 Weekday | \$10 | \$10.50 |
| | Par 3 Weekend/Holiday | \$12 | \$12.50 |
| | Jr./Sr. 9-hole Weekday; Weekends and Holidays after 2 pm | \$10.50 | \$10.50 |
| | Jr./Sr. 18-hole Weekday; Weekends and Holidays after 2 pm | \$18 | \$18 |
| | Extra 9-hole Jr./Sr Weekday; Weekends and Holidays after 2 pm | \$7.50 | \$7.50 |
| | Jr./Sr. Par 3 Weekday Only | \$7.50 | \$7.50 |
| | Spectator (Walking) | \$3 | \$3 |
| Foot Golf | 18-hole Regular | \$10.50 | \$10.50 |
| | 18-hole Weekend/Holiday before 2 pm | \$12.50 | \$12.50 |
| | Jr./Sr. 18-hole Weekday; Weekends and Holidays after 2 pm | \$8.00 | \$8 |
| | All day Foot Golf Weekday; Weekends and Holidays after 2 pm | \$15 | \$15 |
| | All day Jr./Sr. Foot Golf Weekday; Weekends and Holidays after 2 pm | \$13 | \$13 |
| Power Cars | 9-hole (per player/spectator; includes tax) | \$7/player | \$8 |
| | 18-hole (per player/spectator; includes tax) | \$13/player | \$14 |
| | Extra 9-hole (per player/spectator; includes tax) | \$6/player | \$6 |
| Hand Carts | 9-hole | \$3 | \$4 |
| | 18-hole | \$4 | \$6 |
| Club Rentals | 9-hole regular clubs | \$9 | \$10 |
| | 18-hole regular clubs | \$15 | \$17 |
| | 9-hole junior clubs | \$6 | \$6 |
| | 18-hole junior clubs | \$9 | \$9 |
| Soccer Ball Rental | Soccer Ball | \$3 | \$3 |
| Driving Range | 1/2/3 baskets | \$4.50/\$7.75/\$11 | \$4.50/\$7.75/\$11 |
| | Baker's Dozen | \$40 | \$40 |
| Golf Pro Lessons | Individual, Professional | \$40/half hour; \$70/hour; \$80/hour w/video analysis | \$40/half hour; \$70/hour; \$80/hour w/video analysis |
| | Group Rate; up to 5 students | \$40/person/hour | \$40/person/hour |
| Golf Outings | Groups of 12 - 32 with tee times Shotgun Starts, Partial or Modified Shotguns, 40 - 72 players | Cart rental, Jr./Sr. rates apply Sliding schedule ranging from \$47-\$60 /person for pricing including merchandise prize fund | |

| DESCRIPTION | DURING PEAK USE (MARCH-OCTOBER) | 2018 RATES | PROPOSED 2019 RATES |
|---|---|--|-------------------------------|
| | Par 3 Shotgun Starts, Partial or Modified Shotguns, 40 - 72 players | Sliding schedule ranging from \$25-\$29/person for shotgun pricing including merchandise prize fund | |
| SENECA | | | |
| Greens Fees | 9-hole Weekday; Weekends and Holidays after 2 pm | \$14 | \$16 |
| | 18-hole Weekday; Weekends and Holidays after 2 pm | \$24 | \$28 |
| | Extra 9-hole Weekday; Weekends and Holidays after 2 pm | \$10 | \$12 |
| | 9-hole Weekend/Holiday before 2 pm | \$18 | \$20 |
| | 18-hole Weekend/Holiday before 2 pm | \$30 | \$34 |
| | Extra 9-hole Weekend/Holiday before 2 pm | \$12 | \$14 |
| | Jr./Sr. 9-hole Weekday; Weekends and Holidays after 2 pm | \$9.50 | \$10.50 |
| | Jr./Sr. 18-hole Weekday; Weekends and Holidays after 2 pm | \$16 | \$18 |
| | Jr./Sr. Extra 9-hole Weekday; Weekends and Holidays after 2 pm | \$6.50 | \$7.50 |
| | Spectator (Walking) | \$3 | \$3 |
| | Handicap Fee | \$25 | \$40 |
| | Practice tee | \$4 | \$4 |
| | Power Cars | 9-hole (per player/spectator; includes tax) | \$4 |
| 18-hole (per player/spectator; includes tax) | | \$7/player | \$14 |
| Extra 9-hole (per player/spectator; includes tax) | | \$13/player | \$6 |
| Hand Carts | 9-hole | \$3 | \$4 |
| | 18-hole | \$4 | \$6 |
| Club Rentals | 9-hole regular clubs | \$9 | \$10 |
| | 18-hole regular clubs | \$15 | \$17 |
| | 9-hole junior clubs | \$6 | \$6 |
| | 18-hole junior clubs | \$9 | \$9 |
| Golf Pro Lessons | Individual, Head Professional | \$45/40 minutes \$75/hour | \$45/40 minutes \$75/hour |
| | Group Rate; 3 or more students | \$20/per person/hour | |
| Golf Outings | Groups of 12 - 32 with tee times | Car rental, Jr./Sr. rates apply | |
| | Shotgun Starts, Partial or Modified Shotguns, 40 - 72 players | Sliding schedule ranging from \$47 to \$60/person for shotgun pricing including merchandise prize fund | |
| WASHINGTON | | | |
| Greens Fees | 9-hole Weekday; Weekends and Holidays after 2 pm | \$10.50 | \$11.50 |
| | 9-hole Weekend/Holiday before 2 pm | \$12.50 | \$13.50 |
| | Jr./Sr. 9-hole Weekday & Holiday after 2 pm | \$8 | \$8 |
| | First Tee Junior 9-hole Weekday Only | \$1 | \$1 |
| | Spectator (Walking) | \$3 | \$3 |
| Power Cars | 9-hole (per player/spectator; includes tax) | \$7/player | \$8 |
| Hand Carts | 9-hole | \$3 | \$4 |
| Club Rentals | 9-hole regular clubs | \$9 | \$10 |
| | 9-hole junior clubs | \$6 | \$6 |
| Driving Range | 1/2/3 baskets | \$4.50/\$7.75/\$11 | \$4.50/\$7.75/\$11 |
| | Baker's Dozen | \$40 | \$40 |
| | First Tee Junior 1 basket | \$1 | \$1 |
| Short Game Practice Area/ Putting Green | Ball stem and one hour use | \$4 | \$4.50 |
| | Ball Stem Combo Tube (one hour use & driving range) | \$6 | \$6.50 |
| Golf Pro Lessons | Individual, Head Professional | \$45/40 minutes; \$75/hour | \$45/40 minutes; \$75/hour |

| DESCRIPTION | DURING PEAK USE (MARCH-OCTOBER) | 2018 RATES | PROPOSED 2019 RATES |
|--|---|--|----------------------|
| Golf Outings | Group Lesson, Two Students | \$30 each/45 minutes | \$35 each/45 minutes |
| | Group Lesson, Three Students | \$25 each/50 minutes | \$25 each/50 minutes |
| | Groups of 12 - 32 with tee times | Car rental, Jr./Sr. rates apply | |
| | Shotgun Starts | Sliding schedule ranging from \$23-\$27/person including merchandise prize fund | |
| | Shotguns, Weekends before Memorial Day and in Oct. | \$20.50 per player including merchandise prize fund | |
| ALL COURSES | | | |
| Bonus Rounds Annual Memberships | One year membership in the Bonus Rounds Program | \$25 | \$30 |
| | October-December | \$20 | \$25 |
| GOLF CONCESSIONS | | | |
| Concession | <i>Menu prices will fluctuate with suppliers, market value, availability and brands; however, prices will be set at fair and equitable value. Menu prices will be determined at the beginning of each respective season, and will be available upon request</i> | | |
| Canopy Rental | Shawnee Hills & Seneca | \$50 fee waived with \$100 concession purchase | |
| | Big Met Grille Terrace Rental | \$75 an hour, or \$450 for 6 hours or more. Fee waived for golf outings that purchase greens fees, along with food & beverage | |
| | Sleepy Hollow Valley View Rental | \$100 an hour, or \$600 for 6 hours or more. Fee waived for golf outings that purchase greens fees along with food & beverage | |
| <p><i>Rates for juniors (17 & under) and seniors (persons age 60 and over) apply all day, Monday thru Friday, and weekends and holidays after 2 pm from the opening of the course through Tuesday after Columbus Day.</i></p> <p><i>Leagues are eligible for Bonus Rounds; however, individual golfers must each buy a membership. Individual golf outings, league or shotgun rates may vary based on course availability and/or market at the discretion of the Executive Director of Golf Operations.</i></p> <p><i>"Spring/Fall" (starts Tuesday after Columbus Day) and discounted rates (up to and including the fall rate) are dependent on course conditions and market.</i></p> <p><i>Note: Power car, hand cart and club rentals include sales tax. Golf outings/small group outings must be scheduled in advance by contract.</i></p> <p><i>Price modification can be initiated by the Executive Director of Golf Operations when utilizing marketing solutions like "Golf Now".</i></p> | | | |

| DESCRIPTION | DURING LOW USE (SPRING/FALL) | 2018 RATES | PROPOSED 2019 RATES |
|--|--|---|--|
| BIG MET | | | |
| Greens Fees | 9-hole Weekday, Weekends & Holidays | \$11 | \$12 |
| | 18-hole Weekday, Weekends & Holidays | \$19 | \$21 |
| | Extra 9-hole Weekday, Weekends & Holidays | \$8 | \$9 |
| | Replays | One free round per paid round, must purchase 18-holes, no rain checks | One free round per paid round, must purchase 18-holes, no rain checks. Monday - Thursday |
| | 9-hole Weekday, Weekends & Holidays, Juniors & Seniors | \$9.50 | \$9.50 |
| | 18-hole Weekday, Weekends & Holidays, Juniors & Seniors | \$16 | \$16 |
| | Extra 9-hole Weekday, Weekends & Holidays, Juniors & Seniors | \$6.50 | \$6.50 |
| LITTLE MET | | | |
| Greens Fees | 9-hole Weekday, Weekends & Holidays (All Golfers) | \$7.50 | \$8.50 |
| | Replays | One free round per paid round, must purchase 9-holes, no rain checks | One free round per paid round must purchase 9-holes, no rain checks Monday - Thursday |
| MASTICK WOODS | | | |
| Greens Fees | 9-hole Weekday, Weekends & Holidays (All Golfers) | \$7.50 | \$8.50 |
| | Replays | One free round per paid round must purchase 9-holes, no rain checks | One free round per paid round must purchase 9-holes, no rain checks Monday - Thursday |
| Foot Golf | 18-hole (All golfers) | \$7.50 | \$7.50 |
| MANAKIKI | | | |
| Greens Fees | 9-hole Weekday, Weekends & Holidays | \$14 | \$15 |
| | 18-Hole Weekday, Weekends & Holidays | \$22 | \$24 |
| | Extra 9-hole Weekday, Weekends & Holidays | \$8 | \$9 |
| | An additional \$.50 fee applies to 9-holes on Weekends & Holidays during low use | | |
| | An additional \$1 fee applies to 18-holes on Weekends & Holidays during low use | | |
| | Replays | No Charge | One free round per paid round, must purchase 18-holes, no rain checks Monday - Thursday |
| | 9-hole Weekdays, Weekends & Holidays, Juniors & Seniors | | \$11.50 |
| 18-hole Weekday, Weekends & Holidays, Weekend, Juniors & Seniors | | \$19 | |

| DESCRIPTION | DURING LOW USE (SPRING/FALL) | 2018 RATES | PROPOSED 2019 RATES | |
|----------------------|--|---|--|--------|
| | Extra 9-hole Weekday, Weekends & Holidays, Juniors & Seniors | | \$7.50 | |
| SLEEPY HOLLOW | | | | |
| Greens Fees | 9-hole Weekday, Weekends & Holidays | \$14 | \$15 | |
| | 18-Hole Weekday, Weekends & Holidays | \$22 | \$24 | |
| | Extra 9-hole Weekday, Weekends & Holidays | \$8.50 | \$9 | |
| | An additional \$.50 fee applies to 9-holes on Weekends & Holidays during low use | | | |
| | An additional \$1 fee applies to 18-holes on Weekends & Holidays during low use | | | |
| | Replays | No Charge | One free round per paid round, must purchase 18-holes, no rain checks Monday - Thursday | |
| | 9-hole Weekdays, Weekends & Holidays, Juniors & Seniors | | \$11.50 | |
| | 18-hole Weekday, Weekends & Holidays, Weekend, Juniors & Seniors | | \$19 | |
| | Extra 9-hole Weekday, Weekends & Holidays, Juniors & Seniors | | \$7.50 | |
| SHAWNEE HILLS | | | | |
| Greens Fees | 9-hole Weekday, Weekends & Holidays | \$11 | \$12 | |
| | 18-hole Weekday, Weekends & Holidays | \$19 | \$21 | |
| | Extra 9-hole Weekday, Weekends & Holidays | \$8 | \$9 | |
| | Replays | One free round per paid round, must purchase 18-holes, no rain checks | One free round per paid round, must purchase 18-holes, no rain checks Monday - Thursday | |
| | Par 3 Weekday, Weekends & Holidays | \$7.50 | \$7.50 | |
| | Par 3 Replays | One free round per paid round, must purchase 9-holes, no rain checks | One free round per paid round, must purchase 9-holes, no rain checks Monday - Thursday | |
| | 9-hole Weekday, Weekends & Holidays, Juniors & Seniors | \$9.50 | \$9.50 | |
| | 18-hole Weekday, Weekends & Holidays, Weekend, Juniors & Seniors | \$16.00 | \$16 | |
| | | Extra 9-hole Weekday, Weekends & Holidays, Juniors & Seniors | \$6.50 | \$6.50 |
| | Foot Golf | 18-hole (All golfers) | \$7.50 | \$7.50 |
| SENECA | | | | |
| Greens Fees | 9-hole Weekday, Weekends & Holidays | \$10 | \$12 | |
| | 18-hole Weekday, Weekends & Holidays | \$17 | \$21 | |
| | Extra 9-hole Weekday, Weekends & Holidays | \$7 | \$9 | |
| | Replays | One free round per paid round, must purchase 18-holes, no rain checks | One free round per paid round, must purchase 18-holes, no rain checks Monday - Thursday | |

| DESCRIPTION | DURING LOW USE (SPRING/FALL) | 2018 RATES | PROPOSED 2019 RATES |
|--------------------|---|--|---|
| | 9-hole Weekdays, Weekends & Holidays, Juniors & Seniors | \$9.50 | \$9.50 |
| | 18-hole Weekdays, Weekends & Holidays, Juniors & Seniors | \$16 | \$16 |
| | Extra 9-hole Weekdays, Weekends & Holidays, Juniors & Seniors | \$6.50 | \$6.50 |
| | WASHINGTON | | |
| Greens Fees | 9-hole Weekday, Weekends & Holidays (All Golfers) Replays | \$7.50 | \$8.50 |
| | | One free round per paid round, must purchase 9-holes, no rain checks | One free round per paid round, must purchase 9-holes, no rain checks Monday - Thursday |

Zoo

DESCRIPTION

2018 RATES PROPOSED 2019 RATES

| DESCRIPTION | | 2018 RATES | PROPOSED 2019 RATES | |
|--|--|-------------------------------------|----------------------|--------------------|
| Admissions | Adult (ages 12 and over) | \$14.95* | \$16.95* | |
| | Senior (ages 62 and over) | \$12.95* | \$14.95* | |
| | Junior (ages 2 to 11) | \$10.95* | \$12.95* | |
| | Child (under 2 years of age) | Free | Free | |
| | Zoo Society members (<i>general membership fees are remitted to Cleveland Metroparks semi-annually</i>) | Free | Free | |
| | In-County School Groups – Ages 2-17 | \$2.00** | \$2.00** | |
| | In-County School Group Chaperones – Ages 18+ | \$2.00** | \$2.00** | |
| | Out-of-County School Groups – Ages 2-17 | \$6.00** | \$6.00** | |
| | Out-of-County School Group Chaperones – Ages 18+ | \$8.00 | \$8.00** | |
| | Youth Groups – Ages 2-11 | \$6.00** | \$6.00** | |
| | Youth Group Chaperones – Ages 18+ | \$8.00 | \$8.00** | |
| | Groups | \$2.25 off Adult and Junior tickets | \$10.00-\$12.50*** | |
| | <i>Free Hours: Residents of Cuyahoga County and Hinckley Township of Medina County will receive fee-exempt Zoo only admission on Mondays except legal holidays that fall between Memorial Day – Labor Day.</i> | | | |
| | Giraffe Feeding | General Public (ages 2 and older) | \$2.50 (3 for \$5) | \$2.50 (3 for \$5) |
| Zoo Society Members | | \$2.50 (3 for \$5) | \$2.50 (3 for \$5) | |
| Birthday Party Package | <i>Cleveland Zoological Members only (ages 2-12)</i> | | | |
| | <i>Admission to Zoo and The RainForest, selected food packages and exclusive use of the Orchid Room (for two hours) in The RainForest. Arrangements are made in advance through the Group Sales office, maximum of 20 guests. (Aramark remits food sales monthly).</i> | | | |
| | Birthday Party Package | \$415.00/\$500.00 | \$415.00-\$500.00 | |
| | Face Painting | \$75.00 | \$75.00 | |
| | Stuff-a-Plush | \$125.00 | \$125.00 | |
| Other Fees | Live Animal Encounter | \$125.00 | \$150.00 | |
| | 4D Theater | \$4.00 | \$4.00 | |
| | Nectar (seasonal) | \$2.50 | \$2.50 | |
| | Train (per person charge) | \$2.50 | \$2.50 | |
| | Camel Rides (per person charge) | \$6.00 | \$6.00 | |
| | Zoo Keys | \$3.00 | \$3.00 | |
| | Total Experience Package: (includes Zoo Key, Train, 4D Theater & Carousel; also receive \$1.00 off Giraffe Feed, Lorikeet Feed, Camel Ride) | | | |
| | General Public | \$9.95 | \$10.95**** | |
| | Zoo Society Members | \$8.95 | \$10.95**** | |
| | Annual Total Experience Package (for CZS Members): (includes Zoo Key, Train, 4D Theater & Carousel; also receive \$1.00 off Giraffe Fee, Lorikeet Feed, Camel Ride) | | | |
| | Family, Family Plus and Family Select Memberships | \$79.00 | \$84.00 | |
| | Zoo Society Members | \$49.00 | \$54.00 | |
| | Education Classes (<i>depending upon nature of program</i>) | \$4.00-\$7,000.00 | \$4.00-\$7,000.00 | |
| | Out-of-County outreach “Traveling Professor Wylde” | \$100.00-\$800.00 | \$100.00-\$800.00 | |
| | Carousel - General Public | \$3.00 | \$3.00 | |
| Carousel - Zoo Society Members | \$2.50 | \$2.50 | | |
| Unlimited Carousel Ride Pass General Public | \$8.00 | \$8.00 | | |
| Unlimited Carousel Ride Pass Zoo Society Members | \$6.00 | \$6.00 | | |
| Zoo Rentals | The RainForest | \$100.00-\$15,000.00 | \$100.00-\$15,000.00 | |

DESCRIPTION

2018 RATES PROPOSED 2019 RATES

| | | |
|---|---------------------------|------------------------------|
| 1-800 People | \$3,000.00 | \$3,000.00 |
| Non-profit organization | 20% discount | 20% discount |
| Stillwater Place <i>(Price to be quoted based on number of attendees and additional needs including food)</i> | \$50-\$30,000 | \$50.00-\$30,000.00 |
| Windows on the World Room | \$75/hour-2 hour minimum. | \$75.00/hour-2 hour minimum. |
| Auditorium | \$75/hour-2 hour minimum | \$75.00/hour-2 hour minimum |
| Palava Hut | \$1,000.00/day | \$1,000.00/day |
| Tucker Court | \$300.00/day | \$300.00/day |
| Primate Canopy | \$300.00/day | \$300.00/day |
| Waterfowl Lake Tent | \$300.00/day | \$300.00/day |
| Carousel 1 (formerly Savanna Ridge) | \$300.00/day | \$300.00/day |
| Carousel 2 (formerly Wild Wings) | \$300.00/day | \$300.00/day |
| Primate Cat & Aquatics | \$1,200.00/night | \$1,200.00/night |
| Reinberger Homestead | \$800.00/night | \$800.00/night |
| Wolf Cabin | \$800.00/night | \$800.00/night |
| African Elephant Crossing | \$1,500.00/night | \$1,500.00/night |
| Wade Hall and Deck | \$1,000.00/night | \$1,000.00/night |
| Photos | \$100.00/hr | \$100.00/hr |
| Premium Live Animal Encounter - Events | \$500.00 | \$500.00 |
| Live Animal Encounter - Events | \$125.00 | \$150.00 |
| Ceremonies | \$500.00/90 min. | \$500.00/90 min. |

Groups: A group shall consist of 20 or more people. Arrangements for rates shall be made at least one month prior to visit. Payment must be received at least 72 hours prior to visit.

- Groups that have not paid in advance will be cancelled and charged full admission at the gate.
- Groups/admissions/rental fees may vary based on availability and/or market at the discretion of the Executive Director of Cleveland Metroparks Zoo.

School groups: All school and groups, public or private, registered with the State Department of Education as a school and having an IRN number.

Youth groups: Groups such as youth groups, church groups, boy and girl scouts and YMCA/YWCA, pre-schools and headstarts not contained in a school building.

- For all School groups and Youth Groups may receive one free chaperone admission for each 10 Juniors (ages 2-17) registered in advance. Additional chaperones will receive \$2.00 admission if registered in advance.
- A ratio of one (1) chaperone for every 10 students is the minimum required for all School Groups and Youth Groups. Bus driver for pre-registered group enters free.

Special Needs Visitors: With a reservation, and at least five (5) clients, all handicapped groups (physical and developmental) are admitted for \$2.00, regardless of residency status.

All military and their immediate families get 50% off with valid ID.

Zoo-related organizations: Upon presentation of identification and/or membership cards, members of these organizations will be admitted free to the Zoo and The RainForest: AZA, AAZK, AAZV and Intermuseum Council.

* \$2.00 discount for admission tickets purchased online

** One chaperone receives free admission per 10 junior admissions (ages 2-17) in advance. Additional chaperones for In-County School Groups (\$2.00), Out-of-County School Groups (\$8.00) and Youth Groups (\$8.00) at discounted rate.

*** Price range pending finalization of group bundling conversation

**** Total Experience Package pricing dependent upon inclusion of Stunt Dog Show in 2019. No price increase proposed without the addition of the Stunt Dog Show

The Chalet

| DESCRIPTION | Current 2018-2019 Season Rates | Proposed 2019/2020 Season Rates | |
|--|---|---------------------------------------|-------------------------|
| Spring, Summer & Fall Rentals | | | |
| <i>March 16-Nov. 14</i> | Basic Chalet/Tent | \$600 | \$600 |
| <i>Sat/Sun</i> | Chalet/Tent/Concessions | \$650 | \$650 |
| <i>10:30am-10:30pm</i> | Early Entry | \$65/hr | \$65/hr |
| | 3-Hour Pre-Event Planning | \$300 | \$300 |
| <i>10:30pm-midnight</i> | After Hours Fee | \$100/hr | \$100/hr |
| <i>Sat/Sun</i> | Wedding & Special Event Package | \$1,300 | \$1,300 |
| <i>10:30am -10:30pm</i> | <i>(Includes building, concession, 2-tents, 3-hours pre-event planning, janitorial services after event - 150 guests or less)</i> | | |
| <i>Mon-Fri</i> | Wedding & Special Event Package | \$1,250 | \$1,250 |
| <i>10:30am-10:30pm</i> | <i>(Includes building, concession, 2-tents, 3-hours pre-event planning, janitorial services after event - 150 guests or less)</i> | | |
| | Ranger | Current Rate | Current Rate |
| <i>10:30pm-midnight</i> | After Hours Fee | \$100/hr | \$100/hr |
| <i>Half Day - PM</i> | Basic Chalet/Tent | \$400 | \$400 |
| <i>Fri. Evening</i> | Chalet Concession | \$450 | \$450 |
| <i>5:00pm-10:30pm</i> | Early Entry | \$65/hr | \$65/hr |
| | Hourly Rental (2 hour minimum) as available | \$85/hr | \$85/hr |
| | Additional Charges: | | |
| | Rangers | Current Rate | Current Rate |
| | Hayride: 4 trips minimum/maximum 25 riders | \$300 | \$300 |
| | 4-6 trips | \$65/each trip over 4 | \$65/each trip over 4 |
| | 7-12 trips | \$65/each wagon over 6 | \$65/each wagon over 6 |
| | 13 or more trips | \$65/each wagon over 12 | \$65/each wagon over 12 |
| | Tent Rental (small size available) | \$40-\$350 | \$40-\$350 |
| <i>Business Day</i> | Basic Chalet/Tent | \$400 | \$400 |
| <i>Mon-Fri</i> | Chalet/Refrigerator/Tent | \$450 | \$450 |
| <i>8am-4pm</i> | Early Entry | \$65/hr | \$65/hr |
| | Birthday Party Rental (<i>During Public Hours-Designated Times. Food must be purchased from Concession. May bring a birthday cake.</i>) | \$50 | \$50 |
| | Season Passes | | |
| | -Individual Adult | \$60 | \$60 |
| | -Individual Child | \$50 | \$50 |
| | -Family (up to 4) | \$150 | \$150 |
| | Pre-Holiday Season Pass (through December 24th) | | |
| | -Individual Adult | \$54 | \$54 |
| | -Individual Child | \$45 | \$45 |
| | -Family (up to 4) | \$135 | \$135 |
| <i>Weekend/Holidays</i> | Admission | | |
| | -Adult | \$12 | \$12 |
| | -Child | \$10 | \$10 |
| | -One Ride Ticket | \$6 | \$6 |
| | -One Ride Upgrade (adult/child) | \$6/4 | \$6/4 |
| | Group Admission | | |

| DESCRIPTION | | Current 2018-2019 Season Rates | Proposed 2019/2020 Season Rates |
|---|---|---|---------------------------------------|
| | -Adult | \$11 | \$11 |
| | -Child | \$9 | \$9 |
| | Locker Fees | \$0.75 | \$0.75 |
| <i>Discount</i> | Military Discount (maximum 6 people – Military ID required) | N/A | 50% off |
| | Private Rental | | |
| | -100 Patrons, 4-hr rental | \$850 | \$900 |
| | -100 Patrons, 3-hr rental | \$750 | \$800 |
| | -Over 100 Patrons | \$7/each | \$8/each |
| | -Additional hour of private tobogganing following initial 3 hr rental – 100 patrons | NA | \$225 |
| | Early Entry (Set Up) | \$65/hr | \$65/hr |
| | -After Event Building Use (Non-Tobogganing) | \$100/hr | \$100/hr |
| | Additional Charges | | |
| | -Ranger | Current Rate | Current Rate |
| | Small Group Party Rental (Maximum 150 Riders) <i>(Available Thursdays in Jan-Feb-March. Other discounts and rates do not apply. Not available during Holiday Hours. Only available during Thursday Public Hours)</i> | | |
| | -30 riders for 4 hour period | \$300 | \$300 |
| | -Maximum 50 riders per group – Rate Per Person over 30 | \$8/each | \$8/each |
| | Harvest Hayrides | | |
| | Public Per-Person admission | | |
| | Saturday/Tractor/Dance (6-10 pm) | | |
| <i>Sat Evening 6-10pm Hayrides, Square Dance, Designated Dates Only</i> | -Adult | \$9 | \$9 |
| | -Child | \$7 | \$7 |
| | Group Rates – Building, Grounds and Concession Open | | |
| | Day Rides | | |
| <i>Designated Dates, 10am-2pm Saturday Evenings 6-10 pm</i> | -Preschool & Seniors pre-arranged | \$120/wagon | \$120/wagon |
| | -Tractor-Drawn Wagons | \$175/tractor | \$175/tractor |
| | Public Hayrides pre-arranged tractor-drawn wagons; includes square dance <i>(Saturday Evenings)</i> | \$175/wagon | \$175/wagon |
| | Canopy Rental Packages | | |
| | Saturday Hayrides | | |
| | -Tent Rental Only | \$200 | \$200 |
| | -Tent and 1 Hay Wagon | \$350 | \$350 |
| | -Tent and 2 Hay Wagons | \$500 | \$500 |
| | -Tent and 3 Hay Wagons | \$650 | \$650 |
| | -Tent and 4 Hay Wagons | \$800 | \$800 |
| | Sundays | | |
| | No Public Hayrides on Sunday | | |
| <i>Various Times: Sunday Private Package 3hrs-4 hayrides</i> | -3 Tractor drawn, private wagon with building rental | \$500 | \$500 |
| | Concessions | | |
| <i>Oct. 14-March 16</i> | <i>Menu prices will fluctuate with suppliers, market value, availability and brands; however, prices will be set at fair and equitable value. Menu prices will be determined at the beginning of each respective season, and will be available upon request</i> | | |
| <i>With rental, 2 weeks</i> | Carbonated beverages (includes ice) – 12oz cans | \$20/case | \$20/case |
| | Ice (per bag) | \$3 | \$3 |

| DESCRIPTION | Current 2018-2019 Season Rates | Proposed 2019/2020 Season Rates |
|---|---|--|
| <i>advance notice; payment 2 weeks prior to event with final deposit</i> | Coffee – 64oz pot, 20oz coffee packet filter, cream, sugar & stirrers | \$10 \$10 |
| | Coffee Cups – Sleeve of 50, 12oz, hot cups | \$8 \$8 |
| | Toboggan Season Buffet | <i>Items/prices vary, depending upon request</i> |
| <i>Manager approved discounted rates may apply based on market and/or availability. Non-profit organizations receive a 10% discount on spring, summer and fall rentals.</i> | | |

Ledge Pool/Wallace Lake

| DESCRIPTION | PROPOSED | |
|---|--|-------------------|
| | 2018 RATES | 2019 RATES |
| Ledge Pool & Recreation Area | <u>Advanced Sale – Season Pass</u> | |
| -Individual (tax district) | \$70 | \$70 |
| -Individual (non-tax district) | \$85 | \$85 |
| -Family (2-6 people, tax district) | \$115 | \$115 |
| -Family (2-6 people, non-tax district) | \$145 | \$144 |
| | <i>(Pre-Season; December – May 1st \$10 Discount for Individual and \$15 Discount for Family)</i> | |
| | <u>Season Pass</u> | |
| -Individual (tax district) | \$80 | \$80 |
| -Individual (non-tax district) | \$95 | \$95 |
| -Family (2-6 people, tax district) | \$130 | \$130 |
| -Family (2-6 people, non-tax district) | \$160 | \$160 |
| Season Pass ID Replacement | \$3 | \$3 |
| Child Care Provider/Additional Family Member Pass | \$45 | \$45 |
| | <u>Admissions</u> | |
| -Adult | \$7 | \$7 |
| -Child (3-11 years) | \$6 | \$6 |
| -Child (2 years and under) | Free | Free |
| -Senior (65 and over) | Free | Free |
| -Advanced sale swim ticket | \$5 | \$5 |
| Admission Discount | <u>Military Discount (maximum 6 people – Military ID required)</u> | N/A 50%off |
| | <u>Swim Lessons</u> | |
| -Non-member | \$65 | \$65 |
| -Member | \$45 | \$45 |
| | <u>Junior Lifeguarding Course</u> | |
| -Non-member | \$65 | \$65 |
| -Member | \$45 | \$45 |
| | <u>Lifeguard Course</u> | |
| -Full Course | \$215 | \$215 |
| -Review Course | \$90 | \$90 |
| -Waterfront Lifeguard Module | \$35-\$85 | \$35-\$85 |
| | <u>Lifeguard Instructor Course</u> | |
| | \$215 | \$215 |
| | <u>Water Safety Instructor Course</u> | |
| | \$215 | \$215 |
| | <u>Pool Party Rental Package (tent/tables plus admission for up to 15)</u> | |
| -Non-member | \$90 | \$90 |
| -Member | \$65 | \$65 |
| | <u>Private Pool Party Rentals</u> | |
| -Private Rental with 3 Lifeguards | \$200 | \$200 |
| -Non-profit Groups/Employees | \$150 | \$150 |
| | <u>Dive-In Movie Tube Rentals</u> | |
| -Single | \$6 | \$6 |
| -Double | \$8 | \$8 |
| | <u>ARC Pet First Aid</u> | |
| -With Dog and Cat First Aid Book | \$65 | \$65 |
| -With Dog or Cat First Aid Book | \$50 | \$50 |
| | <u>ARC Babysitter's Training</u> | |
| -Non-member | \$80 | \$80 |
| -Member | \$60 | \$60 |
| | <u>ARC CPR for the Professional Rescuer Challenge Course</u> | |
| | \$50-\$80 | \$50-\$80 |
| | <u>ARC Community CPR/First Aid</u> | |
| | \$50-\$80 | \$50-\$80 |
| | <u>Private Swim Lesson</u> | |
| | \$25 | \$25 |

| DESCRIPTION | PROPOSED | | |
|--------------------------------------|--|------------|------|
| | 2018 RATES | 2019 RATES | |
| Ledge Pool & Recreation Area (cont.) | <u>Boy Scout/Girl Scout Swim Badge Assessment</u> | \$15 | \$15 |
| | <u>Paddleboat</u> | | |
| | -2-3 Person Rental for ½ hour | \$12 | |
| | -4-5 Person Rental for ½ hour | \$12 | \$12 |
| | -2-3 Person Rental for 1 hour | \$15 | \$15 |
| | -4-5 Person Rental for 1 hour | \$15 | \$15 |
| Ledge Rock Café Food Concession | <i>Menu Prices will fluctuate with suppliers, market value, availability and brands; however, prices will be set at a fair and equitable value. Menu prices will be determined at the beginning of each respective season and will be available upon request</i> | | |
| Wallace Lake | <u>Paddleboats</u> | | |
| | -2-3 Person Rental for ½ hour | \$12 | \$12 |
| | -4-5 Person Rental for ½ hour | \$12 | \$12 |
| | -2-3 Person Rental for 1 hour | \$15 | \$15 |
| | -4-5 Person Rental for 1 hour | \$15 | \$15 |
| | <u>Kayaks</u> | | |
| | -1-Person Rental for 1 hour | \$20 | \$20 |
| Wallace Lake Concession | <u>Stand-up Paddle Board Rental</u> | | |
| | -1 hour | \$20 | \$20 |
| | <i>Menu Prices will fluctuate with suppliers, market value, availability and brands; however, prices will be set at a fair and equitable value. Menu prices will be determined at the beginning of each respective season and will be available upon request</i> | | |

Outdoor Experiences

| DESCRIPTION | 2018 RATES | PROPOSED 2018 RATES |
|---|-----------------------|--------------------------------|
| Outdoor Experiences | | |
| Classrooms and Conference Rooms | \$25-\$100/hr | \$25-\$100/hr |
| Bus Tours | \$15-\$700 | \$15-\$1500 |
| Brecksville Nature Center Water Lab (<i>Groups up to 30 participants</i>) (<i>May-Oct.</i>) | \$30-\$70 | \$30-\$70 |
| Summer Day Camps | \$30-\$350/session | \$30-\$500 |
| Value added public programs | \$2-\$300 | \$2-\$300 |
| Escape-to-Nature programs | \$50-\$2,000 | \$50-\$2,000 |
| O.R. Programs (<i>See specific course offerings in catalogs</i>) | \$5-\$1,200 | \$5-\$1,200 |
| O.R. Equipment Rentals | \$5-\$100 | \$5-\$100 |
| Group Programs | \$30-\$1,000 | \$30-\$1,000 |

Park Operations/Ranger Department/Marinas

| DESCRIPTION | 2018 RATES | PROPOSED 2019 RATES |
|---|--|---------------------------|
| Park Operations | <u>Conference Room Rentals –Weekdays & Weekends</u> | |
| - Hickory Room (seats 70 max. auditorium style 50 max. classroom style) | \$75/hr (2hr. min.) | \$75/hr (2hr. min.) |
| <i>(Includes use of room, kitchen with microwave and refrigerator (no stove) and building host fee; room set up; dishes/silverware/tablecloths/pitchers/cups/glasses, dry erase board with markers)</i> | | |
| <u>Overhead Computer Projector Rental</u> | \$25/hr. | \$25/hr. |
| <u>Fishing Guide Permit</u> | | |
| -In County | \$50/annually | \$50/annually |
| -Out of County | \$100/annually | \$100/annually |
| <i>Note: Rentals are not available for groups or organizations who produce revenue from event or program taking place while renting a facility. For community groups, clubs, corporate, business etc.</i> | | |
| Ranger Department | <u>Parking Violation Fees</u> | |
| General Offense Parking Ticket | | |
| -Fine remitted within 30 days | \$25 | \$25 |
| -Fine remitted within 30-59 days | \$50 | \$50 |
| -Fine remitted within 60-90 days | \$100 | \$100 |
| Handicapped Parking Violation Fees | | |
| -Fine remitted within 30 days | \$250 | \$250 |
| -Fine remitted within 30-59 days | \$350 | \$350 |
| -Fine remitted within 50-90 days | \$500 | \$500 |
| Rivergate Heritage Parking | 351.03 Prohibited Standing or Parking Spaces: | |
| - A1 On sidewalk or trail; within 10 days | \$15 | \$15 |
| - A1 On sidewalk or trail; after 10 days | \$25 | \$25 |
| -A2 In front of driveway; within 10 days | \$15 | \$15 |
| -A2 In front of driveway; after 10 days | \$25 | \$25 |
| -A4 Within 10 ft of fire hydrant; within 10 days | \$15 | \$15 |
| -A4 Within 10 ft of fire hydrant; after 10 days | \$25 | \$25 |
| -A5 On crosswalk; within 10 days | \$15 | \$15 |
| -A5 On crosswalk; after 10 days | \$25 | \$25 |
| -A14 Where signs prohibit parking; within 10 days | \$15 | \$15 |
| -A14 Where signs prohibit parking; after 10 days | \$25 | \$25 |
| -A15 Within one foot of another parked vehicle; within 10 days | \$15 | \$15 |
| -A15 Within one foot of another parked vehicle; after 10 days | \$25 | \$25 |
| -A16 Parking lot, fee required; within 10 days | \$20 | \$20 |
| -A16 Parking lot, fee required; after 10 days | \$30 | \$30 |
| -351.04 Parking; handicapped location; within 10 days | \$40 | \$40 |
| -351.04 Parking; handicapped location; after 10 days | \$50 | \$50 |
| <u>Ranger Special Detail Fees for patron-reserved park events</u> | | |
| <i>(January 1-December 31)</i> | | |
| E. 55th Marina | 24' Dock (April 15-October 16) | \$1,320 |
| | 28' Dock (April 15-October 16) | \$1,543 |
| | 30' Dock (April 15-October 16) | \$1,654 |
| | 32' Dock (April 15-October 16) | \$1,764 |

| DESCRIPTION | PROPOSED | | | |
|---|---|--|-----------------------|-------------------|
| | 2018 RATES | 2019 RATES | | |
| EN Marina | 36' Dock (April 15-October 16) | \$1,984 | \$1,984 | |
| | 40' Dock (April 15-October 16) | \$2,205 | \$2,205 | |
| | Winter Storage (October 16-April 15) | \$275 | \$275 | |
| | Fall Extended Transient Dockage | \$150/November | \$150/November | |
| | Transient Dockage | \$1.75/Ft./Night | \$1.75/Ft./Night | |
| | 7' Beam & under (May 1 st - October 16 th) | \$1,415 | \$1485 | |
| | 7'1" - 7'6" Beam (May 1 st - October 16 th) | \$1,535 | \$1610 | |
| | 7'7" - 8' Beam (May 1 st - October 16 th) | \$1,600 | \$1680 | |
| | 8'1" - 8'6" Beam (May 1 st - October 16 th) | \$1,740 | \$1825 | |
| | 8'7" - 9' Beam (May 1 st - October 16 th) | \$1,835 | \$1925 | |
| | 9'1" - 9'6" Beam (May 1 st - October 16 th) | \$1,930 | \$2025 | |
| | 9'7" - 10' Beam (May 1 st - October 16 th) | \$2,030 | \$2130 | |
| | 10'1" - 10'6" Beam (May 1 st - October 16 th) | \$2,130 | \$2235 | |
| | 10'7" - 11' Beam (May 1 st - October 16 th) | \$2,210 | \$2320 | |
| | 11'1" - 11'6" Beam (May 1 st - October 16 th) | \$2,310 | \$2425 | |
| | 11'7" - 12' Beam (May 1 st - October 16 th) | \$2,410 | \$2530 | |
| | Jet Ski In-Water (May 1 st - October 16 th) | \$385 | \$405 | |
| | Rack Dockage (May 1 st - April 30 th) | \$1,790 | \$1880 | |
| | Food & Beverage Rental Spaces | Summer Boat Storage (May 15 st - Sept. 30 th) | \$3.50 per sq.ft. | \$3.50 per sq.ft. |
| | | Summer Trailer Storage (May 15 th - Sept.30 th) | | |
| Single-Axle | | \$140 | \$200 | |
| Dual-Axle | | \$150 | \$210 | |
| Tri-Axle | | \$160 | \$220 | |
| Winter Storage (October 15 th - May 14 th) | | \$18.99 per ft. | \$18.99 per ft. | |
| Scenic Valley Room (Emerald Necklace Marina) | | | \$200/hr (min. 2 hrs) | |
| Lock 44 Room (Merwin's Wharf) | | | \$100/hr (min. 2 hrs) | |
| Green Space adjacent to Merwin's Wharf | | | \$50/hr (min. 2 hrs) | |
| Merwin's Wharf Entire Restaurant (only on days when restaurant is closed to public) | | | \$150/hr (min. 2 hrs) | |
| Water Taxi | E.55 On the Lake Patio | | \$50/hr (min. 2 hrs) | |
| | E.55 On the Lake Sand Volleyball Court (only available when leagues are not scheduled) | | \$25/hr (min. 2 hrs) | |
| | Boarding Pass | \$0-\$15 | \$0-\$25 | |
| Parking Lots | Private Boat Rental (weddings/company outings) subject to limits of water taxi schedule | \$150/hr | \$150/hr | |
| | Daily Rate | \$2-\$10 | \$2-\$10 | |
| | Special Event Rate | \$5-\$40 | \$5-\$40 | |

*Cleveland Metroparks may decide to waive water taxi fees if corporate Sponsorship is secured.

Marketing/Special Events/Experiences/Finance

| DESCRIPTION | 2018 RATES | PROPOSED 2019 RATES | |
|---|--|---|---|
| MARKETING SPECIAL EVENTS EXPERIENCES | Shelters – Tier I – (Weekdays – Mon.-Fri.) | \$150 | \$150 |
| | (Weekends - Sat., Sun. & Holidays) | Proposed pilot to test multiple daypart rentals (at 3 shelters); daily increase to \$250 total, AM \$125 and PM \$125 | Proposed pilot to test multiple daypart rentals (at 3 shelters); daily increase to \$250 total, AM \$125 and PM \$125 |
| | Shelters – Tier II – (Weekdays – Mon.-Fri.) | \$100 | \$100 |
| | (Weekends – Sat., Sun. & Holidays) | \$175 | \$175 |
| | Shelters – Tier III – (Weekdays – Mon.-Fri.) | \$50 | \$50 |
| | (Weekends – Sat., Sun. & Holidays) | \$100 | \$100 |
| | *Brookside Valley Event Site: | | |
| | Special Event (Monday – Friday) | \$50-\$50,000 | \$50-\$50,000 |
| | Special Event (Saturday, Sunday & Holidays) | \$50-\$50,000 | \$50-\$50,000 |
| | Large Group (Monday-Friday) | \$50-\$50,000 | \$50-\$50,000 |
| | Large Group (Saturday, Sunday & Holidays) | \$50-\$50,000 | \$50-\$50,000 |
| | Picnic (Monday – Friday) | \$50-\$50,000 | \$50-\$50,000 |
| | Picnic (Saturday, Sunday & Holidays) | \$50-\$50,000 | \$50-\$50,000 |
| | Ball Diamonds (Monday – Friday) | \$75/4hrs | \$75/4hrs |
| | Athletic & Multipurpose Fields (Monday – Sunday) | \$75/4hrs | \$75/4hrs |
| | Nature Centers – (Monday-Sunday as available) | | |
| | -Rocky River | \$75/hr (2hr. min) | \$75/hr (2hr. min) |
| | -Garfield Park | \$75/hr (2hr. min) | \$75/hr (2hr. min) |
| | -North Chagrin | \$75/hr (2hr. min) | \$75/hr (2hr. min) |
| | -CanalWay Center | \$75/hr (2hr. min) | \$75/hr (2hr. min) |
| | -WestCreek Watershed Leadership Center | \$75/hr (2hr. min) | \$75/hr (2hr. min) |
| | -Look About Lodge | \$75/hr (2hr. min) | \$75/hr (2hr. min) |
| | All Nature Centers – (6PM – Midnight) | \$800 | \$800 |
| | Birthday Parties | \$175/2hrs | \$175/2hrs |
| | AV Rentals | \$25 | \$25 |
| | Clean Up Fee | Included in Fee | Included in Fee |
| Commercial Photo | | | |
| Daily Charge | \$375 (5 hours or less.) | \$375 (5 hours or less.) | |
| Fishing Permit | \$50 | \$50 | |
| Common use of existing photo, slide, video or illustrations | | | |
| Image use | \$150/image | \$150/image | |
| Minute | \$50/minute | \$50/minute | |
| Speakers Bureau | | | |
| Presentation within tax district | <i>No Charge</i> | <i>No Charge</i> | |
| Presentation outside tax district | <i>No Charge</i> | <i>No Charge</i> | |

| DESCRIPTION | 2018 RATES | PROPOSED 2019 RATES | |
|---|--|------------------------|-----------------------|
| MARKETING SPECIAL EVENTS EXPERIENCES (continued) | Exercise/Fitness/Dog Training, etc. (for profit groups) (Scheduled in general area – limited to 25 registrants per session, depending on area used). | \$25 | \$25 |
| | Game Packages | \$25 per day | \$25 per day |
| | (Equipment offered in nine picnic areas when permit issued for reservable picnic shelters) | | |
| | *Lakefront | \$50-\$50,000 | \$50-\$50,000 |
| | **Races & A-thons | \$100-\$20,000 | \$100-\$20,000 |
| | ***Rivergate | \$150-\$50,000 | \$150-\$50,000 |
| | Weddings Ceremonies scheduled in general/shared-use areas (never in general public shelters) or any Park District Facility | \$100 per ceremony | \$100 per ceremony |
| | "Emerald Necklace" Publication | | |
| | Annual subscription fee in tax district | Free | Free |
| | Annual subscription fee non-tax district | Free | Free |
| | Hinckley Lake Boathouse | | |
| | Rowboats, Canoes and Single Kayaks, Stand-up Paddleboard, Corcl | | |
| | 1 hour | \$20 | \$20 |
| | 2 hours | \$26 | \$26 |
| | 3 hours | \$32 | \$32 |
| | Tandem Kayaks | | |
| | 1 hour | \$22 | \$22 |
| | 2 hours | \$24 | \$24 |
| | 3 hours | \$28 | \$28 |
| | Paddle Boat with Canopy | | |
| | 1 hour | \$24 | \$24 |
| | 2 hours | \$28 | \$28 |
| | 3 hours | \$32 | \$32 |
| | Pontoon Boat – 9 person (2 hour limit per renter) | \$65 | \$65 |
| | Pontoon Boat – 12 person (2 hour limit per renter) | \$75 | \$75 |
| | *Wendy Park | \$50-\$50,000 | \$50-\$50,000 |
| | <p><i>*Price to be quoted based on number of attendees and or square footage utilized, as well as additional needs such as fencing, portable restrooms, refuse, operations, marketing and ranger staff support, food and beverage. Price ranges from \$50-\$50,000.</i></p> <p><i>** Price to be quoted based on number of attendees and or square footage utilized, as well as additional needs such as fencing, portable restrooms, refuse, operations, marketing and ranger staff support, food and beverage. Price ranges from \$100-\$50,000.</i></p> <p><i>*** Price to be quoted based on number of attendees and or square footage utilized, as well as additional needs such as fencing, portable restrooms, refuse, operations, marketing and ranger staff support, food and beverage. Price ranges from \$150-\$50,000.</i></p> | | |
| FINANCE DEPARTMENT | Non-clearing,* returned checks | \$20.00/check | \$30.00/check |
| *As defined by administrative procedure. | | | |

CLEVELAND METROPARKS**Appropriations 2018 - Legend - Amendment #9****CAPITAL****571 CAPITAL LABOR**

\$ (190,000) Transfer of appropriations from Capital Contracts (various projects) to Capital Material for LakeLink Connector project
 Net budget effect is zero.

E \$ (190,000) Total increase (decrease) to Capital Labor

572 CAPITAL MATERIALS

\$ (438,361) Transfer of appropriations from Capital Contracts (various projects) to Capital Material for LakeLink Connector project
 Net budget effect is zero.

F \$ (438,361) Total increase (decrease) to Capital Materials

573 CAPITAL CONTRACTS

\$ 438,361 Transfer of appropriations from Capital Contracts (various projects) to Capital Material for LakeLink Connector project
 Net budget effect is zero.

G \$ 438,361 Total increase (decrease) to Capital Contracts

574 CAPITAL EQUIPMENT

\$ (1,000) Transfer of appropriations from Capital Equipment to Cell Phone Expense for a needed phone upgrade
 Net budget effect is zero.

\$ 6,500 Transfer of appropriations from Minor Computer Equipment to Capital Equipment for capitalizable items.
 Net budget effect is zero.

\$ 6,125 Transfer of appropriations from Vehicle Repairs, Repair Service, etc. to Misc. Capital Equip. for excavator bucket
 Net budget effect is zero.

\$ 2,300 Transfer of appropriations from First Aid Supplies & Uniforms to Capital Equipment for confined space multi-gas monitor
 Net budget effect is zero.

\$ 5,367 Transfer of appropriations from various Repairs & Maintenance accounts to Capital Equipment for Brookside salt spreader
 Net budget effect is zero.

\$ 8,000 Transfer of appropriations from Electricity & Gas to Capital Equipment for an 80" CAT skid loader and snow plow
 Net budget effect is zero.

H \$ 27,292 Total increase (decrease) to Capital Equipment

576 LAND

Increase in appropriations for 2018 land acquisition due to additional opportunities.
 Appropriation increase is requested.

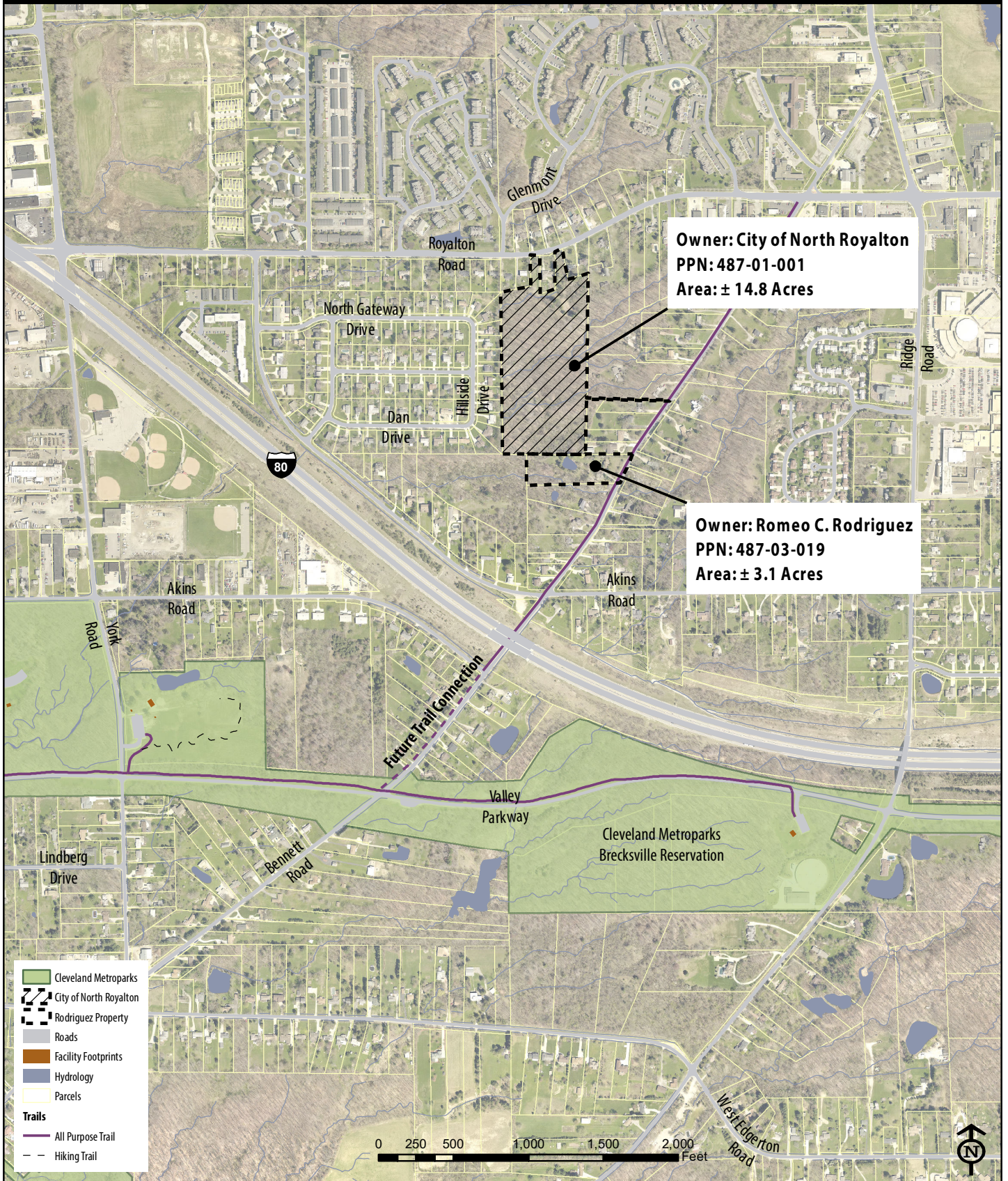
\$ - Total increase (decrease) to Land

\$ (162,708) TOTAL INCREASE (DECREASE) TO CAPITAL

\$ 159,655 GRAND TOTAL - INCREASE (DECREASE) FOR AMENDMENT

Brecksville Reservation

City of North Royalton & Rodriguez Properties



Lakefront Reservation

TIGER - Red Line Greenway



Lakefront Reservation

Red Line Greenway: Flats Industrial Property Interests



Owner: Flats Industrial, Inc
PPN: 007-13-010 (portion)
Area: ± 0.8 acres
Property Interest: Permanent Easement

Owner: Flats Industrial, Inc
PPN: 007-13-010 (portion)
Area: ± 0.4 acres
Property Interest: Temporary Easement

Legend

- Cuyahoga Parcels
- Permanent Easement
- Temporary Easement
- GCRTA Property
- Roads

Northwest Freeway

0 50 100 200 300 400 Feet

**AN EMERGENCY RESOLUTION DECLARING THE NECESSITY AND INTENT OF
THE BOARD OF PARK COMMISSIONERS OF THE CLEVELAND METROPOLITAN
PARK DISTRICT TO APPROPRIATE AN EASEMENT IN CERTAIN REAL
PROPERTY PURSUANT TO OHIO REVISED CODE SECTION 1545.11**

WHEREAS, Ohio Revised Code Section 1545.11 authorizes the Board of Park Commissioners of the Cleveland Metropolitan Park District (the “Board”) to acquire lands for the conservation of natural resources of the state and to those ends may create parkways and develop trails as the Board deems conducive to the general welfare;

WHEREAS, the duly authorized representatives of the Board have made several attempts over the course of many months to discuss the potential acquisition of the property interests with the owner of the property, but such attempts have not been responded to in a meaningful way by the property owner (who is located out of state);

WHEREAS, the duly authorized representatives of the Board have sent the Notice of Intent to Acquire and Good Faith Offer to the owner of the property as required under Ohio Revised Code Sections 163.04 and 163.041 on November 30, 2018 (and was received by the owner of the property on December 4, 2018);

WHEREAS, the Board is nearing the deadline to acquire the particular property interests at issue necessary to complete the Redline Greenway Project (the “Project”) which is a part of the Transportation Investment Generating Economic Recovery Re-Connecting Cleveland Project (“TIGER Project”); and

WHEREAS, the property interests are required to complete the Project and to become eligible for reimbursement under the TIGER Project.

NOW THEREFORE, BE IT RESOLVED by the Board of Park Commissioners of the Cleveland Metropolitan Park District:

SECTION 1. That the Board considers it necessary and declares its intention to appropriate a permanent easement and a temporary easement in and to the premises described and depicted in **Exhibit A** (the “Property”) for the public purpose of conserving the natural resources of the state and to those ends to create parkways and develop trails as the Board deems conducive to the general welfare.

SECTION 2. That the Board has informed the property owner of its intent to acquire the easement interests in the Property necessary for the completion of the Project, made a good faith offer to acquire those interests based on the fair market value of those interests, and has been unable to reach an agreement with the property owner.

SECTION 3. That the Board finds and determines that all formal actions of the Board concerning to and relating to the passage of this Resolution were taken in an open meeting of the Board in compliance with applicable law.

SECTION 4. That this Resolution is declared to be an emergency measure necessary for the immediate preservation of the natural resources of the state and to those ends to create parkways and develop trails as the Board deems conducive to the general welfare, and for the further reason that it is immediately necessary to initiate the proceedings for acquisition of the aforesaid permanent easement and temporary easement over the Property to preserve and conserve the natural resources of the state and to those ends to create parkways and develop trails as the Board deems conducive to the general welfare.

WHEREFORE, this Resolution shall be in full force and effect immediately upon its passage and approval by the Board of Park Commissioners of the Cleveland Metropolitan Park District.

Dan T. Moore, President
Board of Park Commissioners

Bruce G. Rinker, Vice-President
Board of Park Commissioners

Debra K. Berry, Vice-President
Board of Park Commissioners

CERTIFICATE OF RECORDING OFFICER

I, the undersigned, hereby certify that the foregoing is a true and correct copy of the resolution adopted by Cleveland Metroparks on the 20th day of December 2018, and that I am duly authorized to execute this certificate.

Brian M. Zimmerman
Chief Executive Officer

EXHIBIT A
Legal Description of Permanent Easement

Flats Industrial, Inc.
 Permanent Easement

Situated in the City of Cleveland, County of Cuyahoga and State of Ohio, and known as being part of Original Brooklyn Township Lot Nos. 53 and 68, also being known as part of Parcel No. 4 of land described in AFN 199907070896, being the lands of Flats Industrial, Inc., fka Flats Industrial Railroad Company, and further described as follows:

Commencing at the most southerly corner of said Parcel No. 4; Thence northerly and easterly along the northerly line of said Parcel No. 4, the following ten courses:

North 01° 39' 22" West, 62.73 feet;
 425.54 feet along the arc of a curve to the left, said arc having a radius of 1,860.08 feet, central angle 13° 06' 28", chord bearing North 79° 41' 44" East, 424.61 feet;
 408.38 feet along the arc of a curve to the left, said arc having a radius of 1,865.68 feet, central angle 12° 32' 30", chord bearing North 65° 21' 09" East, 407.57 feet;
 North 59° 04' 54" East, 22.83 feet;
 North 62° 10' 32" East, 67.11 feet;
 North 58° 59' 38" East, 322.82 feet;
 North 30° 14' 32" West, 30.62 feet;
 North 48° 40' 05" East, 535.76 feet;
 268.15 feet along the arc of a curve to the right, said arc having a radius of 2,085.03 feet, central angle 07° 22' 08", chord bearing North 53° 47' 52" East, 267.97 feet;
 North 71° 25' 15" East, 479.35 feet to the Point of Beginning;

Thence, continuing along the northerly line of said Parcel No. 4 the following five courses:

- 1) North 71° 25' 15" East, 271.87 feet;
- 2) Thence 477.46 feet along the arc of a curve to the left, said arc having radius of 3,661.58 feet, central angle 07° 28' 16", chord bearing North 67° 41' 07" East, 477.12 feet;
- 3) Thence 380.18 feet along the arc of a curve to the left, said arc having a radius of 1,159.04 feet, central angle 18° 47' 38", chord bearing North 54° 33' 10" East, 378.48 feet;
- 4) Thence 148.54 feet along the arc of a curve to the left, said arc having a radius of 1,550.52 feet, central angle 05° 29' 20", chord bearing North 42° 24' 41" East, 148.48 feet;
- 5) Thence 16.66 feet along the arc of a curve to the left, said arc having a radius of 1,550.52 feet, central angle 0° 36' 56", chord bearing North 39° 21' 33" East, 16.66 feet;
- 6) Thence South 22° 59' 50" East, 25.12 feet;
- 7) Thence 143.03 feet along the arc of a curve to the right, said arc having a radius of 1,568.93 feet, central angle 05° 13' 24", chord bearing South 40° 51' 07" West, 142.98 feet;
- 8) Thence South 45° 58' 14" East, 55.72 feet;
- 9) Thence South 44° 01' 46" West, 20.00 feet;
- 10) Thence North 45° 58' 14" West, 55.75 feet;

Flats Industrial, Inc.
Permanent Easement

- 11) Thence 279.31 feet along the arc of a curve to the right, said arc having a radius of 1,397.58 feet, central angle $11^{\circ} 27' 02''$, chord bearing South $50^{\circ} 13' 57''$ West, 278.84 feet;
- 12) Thence 181.64 feet along the arc of a curve to the right, said arc having a radius of 3,890.60 feet, central angle $02^{\circ} 40' 30''$, chord bearing South $61^{\circ} 32' 57''$ West, 181.63 feet;
- 13) Thence South $64^{\circ} 38' 24''$ West, 36.17 feet;
- 14) Thence South $22^{\circ} 24' 36''$ East, 18.50 feet;
- 15) Thence South $67^{\circ} 35' 24''$ West, 20.00 feet;
- 16) Thence North $22^{\circ} 24' 36''$ West, 17.89 feet;
- 17) Thence 291.70 feet along the arc of a curve to the right, said arc having a radius of 1,350.39 feet, central angle $12^{\circ} 22' 35''$, chord bearing South $72^{\circ} 29' 36''$ West, 291.13 feet;
- 18) Thence South $76^{\circ} 28' 20''$ West, 29.92 feet;
- 19) Thence South $74^{\circ} 19' 44''$ West, 43.70 feet;
- 20) Thence South $73^{\circ} 00' 01''$ West, 147.15 feet;
- 21) Thence South $53^{\circ} 13' 41''$ East, 3.46 feet;
- 22) Thence South $36^{\circ} 45' 48''$ West, 20.00 feet;
- 23) Thence North $53^{\circ} 14' 07''$ West, 18.12 feet;
- 24) Thence South $73^{\circ} 26' 46''$ West, 18.18 feet;
- 25) Thence South $75^{\circ} 53' 42''$ West, 27.97 feet;
- 26) Thence South $79^{\circ} 34' 44''$ West, 38.37 feet to the Point of Beginning and containing 35,366 square feet (0.8119 acres).

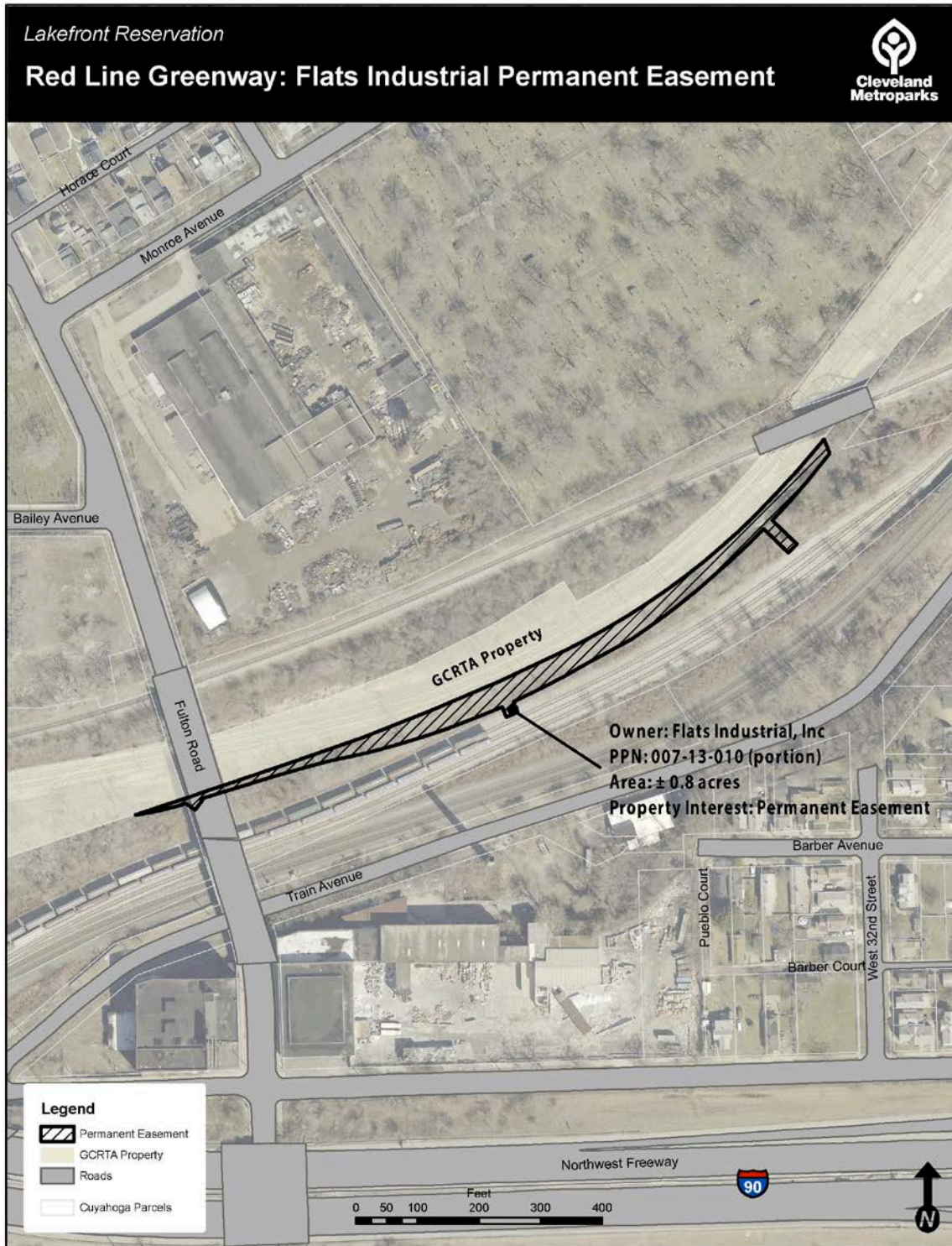
This description was prepared by Jarrod R. Schnell, PS#8623, for Cleveland Metroparks based on a boundary survey by Frank M. Cirnski, PS# 5714, for Flats Industrial Railroad Company, dated December, 1998, and a boundary survey by Louise A. Veverka, PS# 7513, for Greater Cleveland Regional Transit Authority, dated February 26, 2015. The bearings are based on said Veverka boundary survey. References to recorded deeds are those of the Cuyahoga County Recorder's Office.

JRS 12.3.2018

Jarrod R. Schnell P.S. # 8623
Cleveland Metroparks



Depiction of Permanent Easement



Legal Description of Temporary Easement

Flats Industrial, Inc.
Temporary Easement

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Commencing at the most southerly corner of said Parcel No. 4; Thence northerly and easterly along the northerly line of said Parcel No. 4, the following ten courses:

North 01° 39' 22" West, 62.73 feet;
425.54 feet along the arc of a curve to the left, said arc having a radius of 1,860.08 feet, central angle 13° 06' 28", chord bearing North 79° 41' 44" East, 424.61 feet;
408.38 feet along the arc of a curve to the left, said arc having a radius of 1,865.68 feet, central angle 12° 32' 30", chord bearing North 65° 21' 09" East, 407.57 feet;
North 59° 04' 54" East, 22.83 feet;
North 62° 10' 32" East, 67.11 feet;
North 58° 59' 38" East, 322.82 feet;
North 30° 14' 32" West, 30.62 feet;
North 48° 40' 05" East, 535.76 feet;
268.15 feet along the arc of a curve to the right, said arc having a radius of 2,085.03 feet, central angle 07° 22' 08", chord bearing North 53° 47' 52" East, 267.97 feet;
North 71° 25' 15" East, 433.86 feet to the Point of Beginning;

- 1) Thence North 71° 25' 15" East, 45.49 feet along the northerly line of said Parcel No. 4;
- 2) Thence North 79° 34' 44" East, 38.37 feet;
- 3) Thence North 75° 53' 42" East, 27.97 feet;
- 4) Thence North 73° 26' 46" East, 18.18 feet;
- 5) Thence South 53° 14' 07" East, 18.12 feet;
- 6) Thence North 36° 45' 48" East, 20.00 feet;
- 7) Thence North 53° 13' 41" West, 3.46 feet;
- 8) Thence North 73° 00' 01" East, 147.15 feet;
- 9) Thence North 74° 19' 44" East, 43.70 feet;
- 10) Thence North 76° 28' 20" East, 29.92 feet;
- 11) Thence 291.70 feet along the arc of a curve to the left, said arc having a radius of 1,350.39 feet, central angle 12° 22' 35", chord bearing North 72° 29' 36" East, 291.13 feet;
- 12) Thence South 22° 24' 36" East, 17.89 feet;
- 13) Thence North 67° 35' 24" East, 20.00 feet;
- 14) Thence North 22° 24' 36" West, 18.50 feet;
- 15) Thence North 64° 38' 24" East, 36.17 feet;

Flats Industrial, Inc.
Temporary Easement

- 16) Thence 181.64 feet along the arc of a curve to the left, said arc having a radius of 3,890.60 feet, central angle $02^{\circ} 40' 30''$, chord bearing North $61^{\circ} 32' 57''$ East, 181.63 feet;
- 17) Thence 279.31 feet along the arc of a curve to the left, said arc having a radius of 1,397.58 feet, central angle $11^{\circ} 27' 02''$, chord bearing North $50^{\circ} 13' 57''$ East, 278.84 feet;
- 18) Thence South $45^{\circ} 58' 14''$ East, 55.75 feet;
- 19) Thence North $44^{\circ} 01' 46''$ East, 20.00 feet;
- 20) Thence North $45^{\circ} 58' 14''$ West, 55.72 feet;
- 21) Thence 143.03 feet along the arc of a curve to the left, said arc having a radius of 1,568.93 feet, central angle $05^{\circ} 13' 24''$, chord bearing North $40^{\circ} 51' 07''$ East, 142.98 feet;
- 22) Thence North $22^{\circ} 59' 50''$ West, 25.12 feet;
- 23) Thence 36.80 feet along the arc of a curve to the left, said arc having a radius of 1,550.53 feet, central angle $01^{\circ} 21' 36''$, chord bearing North $38^{\circ} 22' 17''$ East, 36.80 feet;
- 24) Thence North $37^{\circ} 39' 35''$ East, 62.71 feet;
- 25) Thence South $24^{\circ} 05' 29''$ East, 32.27 feet;
- 26) Thence South $31^{\circ} 32' 02''$ West, 37.02 feet;
- 27) Thence South $36^{\circ} 54' 20''$ West, 45.74 feet to a northerly corner of said Parcel No. 4;
- 28) Thence South $23^{\circ} 35' 09''$ East, 3.72 feet along a northerly line of said Parcel No. 4;
- 29) Thence 149.08 feet along the arc of a curve to the right, said arc having a radius of 1,227.03 feet, central angle $06^{\circ} 57' 41''$, chord bearing South $39^{\circ} 20' 14''$ West, 148.99 feet;
- 30) Thence South $45^{\circ} 56' 18''$ East, 40.10 feet;
- 31) Thence South $44^{\circ} 01' 46''$ West, 35.86 feet;
- 32) Thence North $46^{\circ} 08' 42''$ West, 40.14 feet;
- 33) Thence South $46^{\circ} 50' 40''$ West, 68.01 feet;
- 34) Thence 298.43 feet along the arc of a curve to the right, said arc having a radius of 1,020.13 feet, central angle $16^{\circ} 45' 40''$, chord bearing South $56^{\circ} 14' 19''$ West, 297.36 feet;
- 35) Thence South $62^{\circ} 32' 11''$ West, 119.96 feet;
- 36) Thence South $22^{\circ} 24' 36''$ East, 12.15 feet;
- 37) Thence South $67^{\circ} 35' 24''$ West, 36.00 feet;
- 38) Thence North $22^{\circ} 24' 36''$ West, 10.68 feet;
- 39) Thence 271.20 feet along the arc of a curve to the right, said arc having a radius of 1,238.74 feet, central angle $12^{\circ} 32' 38''$, chord bearing South $72^{\circ} 24' 27''$ West, 270.66 feet;
- 40) Thence 75.34 feet along the arc of a curve to the left, said arc having a radius of 975.00 feet, central angle $04^{\circ} 25' 37''$, chord bearing South $75^{\circ} 57' 32''$ West, 75.32 feet;
- 41) Thence South $73^{\circ} 01' 30''$ West, 151.77 feet;
- 42) Thence South $36^{\circ} 45' 48''$ West, 28.39 feet;
- 43) Thence North $53^{\circ} 14' 07''$ West, 20.74 feet;
- 44) Thence 94.45 feet along the arc of a curve to the right, said arc having a radius of 534.01 feet, central angle $10^{\circ} 08' 01''$, chord bearing South $77^{\circ} 53' 28''$ West, 94.32 feet;

Flats Industrial, Inc.
Temporary Easement

45) Thence South 83° 00' 00" West, 32.95 feet to the Point of Beginning and containing 18,692 square feet (0.4291 acres).

This description was prepared by Jarrod R. Schnell, PS#8623, for Cleveland Metroparks based on a boundary survey by Frank M. Cirnski, PS# 5714, for Flats Industrial Railroad Company, dated December, 1998, and a boundary survey by Louise A. Veverka, PS# 7513, for Greater Cleveland Regional Transit Authority, dated February 26, 2015. The bearings are based on said Veverka boundary survey. References to recorded deeds are those of the Cuyahoga County Recorder's Office.

JRS 12.3.2018

Jarrod R. Schnell P.S. # 8623
Cleveland Metroparks



Depiction of Temporary Easement



**Resolution of Authorization
Coastal Management Assistance Grant
December 20, 2018**

WHEREAS, the State of Ohio through the Ohio Department of Natural Resources Office of Coastal Management, administers financial assistance through the federal Coastal Management Assistance Grant Program, and

WHEREAS, Cleveland Metroparks desires financial assistance under the Coastal Management Assistance Grant Program,

WHEREAS, Cleveland Metroparks desires to complete coastal planning activities for bluff stabilization and improved beach access in Huntington Reservation, Cuyahoga County, Ohio, and

NOW, THEREFORE, be it resolved by the Board of Park Commissioners of the Cleveland Metropolitan Park District:

That the Board of Park Commissioners of the Cleveland Metropolitan Park District approves filing this application for financial assistance.

That Brian M. Zimmerman is hereby authorized and directed to execute and file an application with the Ohio Department of Natural Resources and to provide all information and documentation required to become eligible for possible funding assistance.

That the Board of Park Commissioners of the Cleveland Metropolitan Park District does agree to obligate the funds required to satisfactorily complete the proposed project and become eligible for reimbursement under the terms of the Coastal Management Assistance Grant Program.

Dan T. Moore, President
Board of Park Commissioners

CERTIFICATE OF RECORDING OFFICER

I the undersigned, hereby certify that the foregoing is a true and correct copy of the resolution adopted by Cleveland Metroparks on the 20th day of December 2018, and that I am duly authorized to execute this certificate.

Brian M. Zimmerman
Chief Executive Officer

RESOLUTION NO. 18-12-170

The following vouchers have been reviewed as to legality of expenditure and conformity with the Ohio Revised Code.

Attest: _____

Chief Financial Officer

BE IT RESOLVED, that the payment of the following items, which may include Then and Now Certificates, are ratified by the Board of Park Commissioners. All expenditures have been reviewed and approved for payment by the Chief Financial Officer and Chief Executive Officer in accordance with the by-laws of the Board of Park Commissioners.

Checks dated November 9, 2018 in the amount of \$384,362.25

Checks dated November 16, 2018 in the amount of \$892,692.09

Checks dated November 21, 2018 in the amount of \$314,744.23

Checks dated November 30, 2018 in the amount of \$1,768,011.27

Checks dated December 7, 2018 in the amount of \$832,851.53

Net Payroll dated October 14, 2018 to October 27, 2018 in the amount of \$1,214,716.43

Withholding Taxes in the amount of \$279,739.33

Net Payroll dated October 28, 2018 to November 10, 2018 in the amount of \$1,172,369.54

Withholding Taxes in the amount of \$269,895.48

Net Payroll dated November 11, 2018 to November 24, 2018 in the amount of \$1,245,782.02

Withholding Taxes in the amount of \$303,600.93

Bank Fees/ADP Fees in the amount of \$44,683.36

ACH Debits (First Energy; Sales Tax) in the amount of \$408,280.59

Visa/Travel Purchasing Card dated November 4, 2018 to December 1, 2018 in the amount of \$372,386.29

Total amount: \$9,504,115.34

PASSED: December 20, 2018

Attest: _____

President of The Board of Park Commissioners

Chief Executive Officer

RECOMMENDED ACTION:

That the Board of Park Commissioners approves **Resolution No. 18-12-170** listed above.

RESOLUTION NO. 18-12-170

The following vouchers have been reviewed as to legality of expenditure and conformity with the Ohio Revised Code.

Attest: _____

Chief Financial Officer

BE IT RESOLVED, that the payment of the following items, which may include Then and Now Certificates, are ratified by the Board of Park Commissioners. All expenditures have been reviewed and approved for payment by the Chief Financial Officer and Chief Executive Officer in accordance with the by-laws of the Board of Park Commissioners.

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Total amount: \$9,504,115.34

PASSED: December 20, 2018

Attest: _____

President of The Board of Park Commissioners

Chief Executive Officer

RECOMMENDED ACTION:

That the Board of Park Commissioners approves **Resolution No. 18-12-170** listed above.